Jefferies

Jefferies Israel Group Global Tech Digest

October 5, 2025

NOtable Jefferies israel News

Jefferies Served as the Financial Advisor to Verint (NASDAQ: VRNT) on its $2.0 Billion Sale to Thoma Bravo

Jefferies is pleased to have served as the Financial Advisor to Verint on its announced $2.0 billion sale to Thoma Bravo. Following this transaction, Thoma Bravo intends to have Verint join forces with its existing portfolio company, Calabrio. This transaction demonstrates continued leadership for Jefferies in the Customer Experience software segment and broader software segments, particularly amidst the advancement of AI.

Jefferies Acted as Sole Global Coordinator in the $414 Million Primary Follow-On for NextVision

NextVision Stabilized Systems Ltd. (TASE: NXSN) announced the pricing of its global offering to international and Israeli institutional investors of 9,500,000 ordinary shares through a bookbuilding process at a price per share of NIS 146, raising NIS 1,387,000,000 (~$414 million) gross proceeds. NextVision intends to use the proceeds from the global offering to fund strategic growth initiatives, including the pursuit of potential mergers and acquisitions aligned with its core business areas, for general working capital and corporate purposes and to invest in research and development programs.

Jefferies Acted as Bookrunner in Nova's Upsized $650 Million Convertible Notes Offering

Nova (Nasdaq: NVMI), a leading innovator and a key provider of advanced metrology and process control solutions used in semiconductor manufacturing, announced the pricing of $650 million aggregate principal amount of 0.00% Convertible Senior Notes due 2030 in a private offering to qualified institutional buyers. The offering was upsized from the previously announced $500 million aggregate principal amount of the Notes.

Jefferies Acted as Joint Bookrunner on Camtek's $425 Million Convertible Senior Notes Offering

Camtek Ltd. (Nasdaq: CAMT; TASE: CAMT) announced the pricing of $425 million aggregate principal amount of 0.00% Convertible Senior Notes due 2030 in a private offering to persons reasonably believed to be qualified institutional buyers. The offering was upsized from the previously announced $400 million aggregate principal amount of Notes.

NOtable Jefferies global News

[Jefferies Served as Exclusive Financial Advisor to Integral Ad Science (NASDAQ: IAS) on its $1.9 Billion Sale to Novacap Management]

Integral Ad Science (Nasdaq: IAS), a leading global media measurement and optimization platform, announced it entered into a definitive agreement to be acquired by Novacap, a leading North American private equity firm, in an all-cash transaction that values IAS at approximately $1.9 billion and positions IAS for further growth as it continues investing in AI-first technology.

Highlighted Tech Content

Semiconductors: Blayne's Bytes: GP Compute Inflecting Higher, WFE Update, OpenAI Talk

Blayne Curtis | October 3, 2025

- SUMMARY – Heading to Semicon West next week and look forward to seeing some of you there. In the meantime, offering updated estimates for AMD/INTC with GP Compute demand accelerating as well as an updated forecast for WFE/Semi revenue forecasts. AI spend continues to push higher and Memory trends steadily improving. Finally, offering our thoughts on Sam Altman's trip to Asia
- Read here

Software: Jefferies AI Summit - Cyber Takes

Joseph Gallo | October 2, 2025

- SUMMARY – We hosted 9 cyber companies including PANW at our virtual Jefferies AI Summit. It was evident GenAI adoption was still early, but had progressed significantly vs 12 months ago. Broader adoption is still likely 12+ months out, with cyber seen as a t+1 beneficiary, although it's dominating client conversations. The market is now seen as being in the early days, but as a 'must win' with 2-3 vendors ultimately winning. Our AI favorites are PANW, CRWD, SAIL & VRNS
- Read here

Software: AI Week Recap - 45+ Replays Are Now Live!

Brent Thill | October 2, 2025

- SUMMARY – We hosted 45+ top industry leaders during AI Week, most at the CEO/Founder level. While still just a couple of years into a 20-year super cycle, momentum is accelerating and opportunity is clear. Tangible ROI is already seen in customer service & coding, and widespread ROI is expected by 2027. Vibe coding fears are overblown, and software incumbents are better positioned than most think, but they must evolve
- Read here

Software: MSFT's AI Agent Security Event - Massive Opportunity for Pure Play Cyber

Joseph Gallo | October 1, 2025

- SUMMARY – We attended MSFT's Secure's virtual event on securing AI agents for read through on our coverage. The key takeaways were: 1) agents seen as large tailwind for governance demand, 2) MSFT investing heavily in unified platform to address Agentic security raising competitive risk for cyber vendors but also underscoring the massive opportunity, 3) MSFT security store offers path to monetization for cyber vendors. Our preferred AI basket is CRWD, PANW, SAIL & VRNS

- Read here

Software: AI Week Feedback and Mega Capex Update – Early in the Supercycle

Brent Thill | September 28, 2025

- SUMMARY – Our AI Week with 45+ industry leaders underscored the transformative potential of the AI supercycle -- still early, but with tangible ROI already (across coding, content creation, customer service, etc.). We see the surge in mega-deals ($100bn+) and hyperscaler capex ramp (up $66bn/~20% YTD, as analyzed in the 20+ page deck attached) as clear leading indicators of broad enterprise adoption by '26–'27. Top picks in AI infra: MSFT, ORCL, SNOW, AMZN, CRWV
- Read here

Software: Never a Dull Day: TOST Sold-Off on Pricing Fears, CSU Faded Following AI Call

Samad Samana | September 22, 2025

- SUMMARY – The first day of fall provided no rest for the weary: Toast and Constellation Software both sold off 5%, albeit for different reasons. Concerns on pricing/competition drove TOST down as much as 10% before a modest rebound, while Constellation drifted lower through the day as investors digested the AI update call hosted by management. We share more thoughts on each below
- Read here

Software: Software Download: Incumbents Scooping Up AI Start-Ups

Brent Thill | September 21, 2025

- SUMMARY – WDAY & TEAM's back-to-back acquisition announcements within a month suggest a certain degree of organic development bottlenecks against the backdrop of increasing emergence of new AI players. Meanwhile, aggregation of AI rev share among SW app names suggests the roll-out of the new tech & monetization are still in its very early days. See inside for a schedule to our virtual AI Summit where we're hosting 45 industry leaders for deep-dive convos on the AI space
- Read here

Software: Replay: Deep Dive on ORCL and the Winners & Losers of the AI Race

Brent Thill | September 16, 2025

- SUMMARY – We recently published a 35+ page deep dive and hosted an investor call featuring an ORCL/Cloud update, as well as a discussion dissecting the winners and losers of the AI race. The session highlighted ORCL's cloud momentum vs hyperscalers and addressed key investor debates around RPO trends, margin trajectory, and capex investments. We also explored how to frame software positioning in the evolving AI era. Please see replay below
- Watch here

Software: Cyber Thermometer: Post-Earnings Check-Up

Joseph Gallo | September 15, 2025

- SUMMARY – C2Q reported cyber results have generally been above expectations although premium vals & growth durability concerns have weighed on many names. The recent underperformance & more achievable 2H new business set-ups have made us more favorable on cyber. That said, we continue to believe that 2H25 share performance will be measured vs the IGV. We favor names w/ upside to #s, reasonable vals, & secular tailwinds (CHKP, PANW, SAIL, VRNS & ZS)
- Read here

Software: Israel Tech Trek - Cyber Thoughts

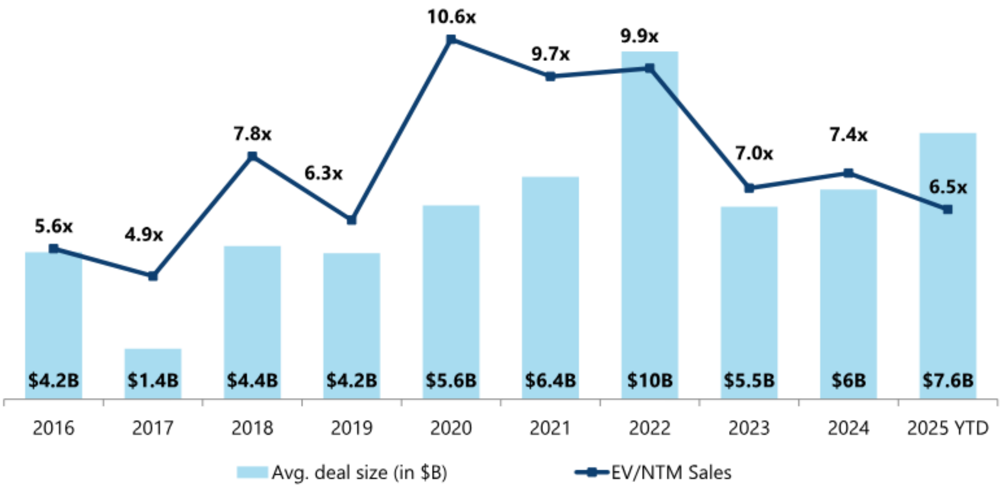
Joseph Gallo | September 14, 2025

- SUMMARY – We hosted our largest Israel Tech Trek conference ever in Tel Aviv including CHKP, VRNS, RDWR and many privates. Cyber continues to be a dominant conversation with CIOs/CISOs in the world of AI, although we remain very early for revenue materialization. Demand overall has stayed consistent. Conf commentary increased our conviction in both VRNS/CHKP. See below for key takeaways
- Read here

Software: Software M&A Heats Up as Investor Sentiment Cools

Brent Thill | September 3, 2025

- SUMMARY – Software M&A is on pace for its second-best year in 2025 ($99B+ in deals ytd vs. $114B in 2024), supported by robust activity from both strategics and PE. This is against the backdrop of sector underperformance (outside of security and large-caps) as negative sentiment due to AI dominates. However, we continue to see LT structural value in the sector and backstop to valuations from the "PE put," as demonstrated by the recent take-outs of Dayforce and Verint
- Read here
- Chart 1 - Software M&A Average Announced Deal Value and EV/NTM Rev. Multiple



Macro Strategy Research

You can't fatten up the pig the day before the fair

David Zervos | September 15, 2025

- SUMMARY – After months and months of landing in the bunker on a tariff-induced inflation narrative, Jay changed his swing completely. And looking ahead to this week's FOMC, with the massive downward payroll revisions mixing into the policy debate for the first time, I suspect he will be frantically working on that deeper cut shot!! But as my friend from Mississippi so eloquently pointed out, there is no quick fix for chronic past shortcomings
- Read here

Israeli Companies Equity Research

SolarEdge Technologies (SEDG): 3Q25 Preview: Framing the Next Steps

Julien Dumoulin-Smith | October 3, 2025

- SUMMARY – We maintain our Underperform on SEDG, especially after the YTD equity rally. While SEDG could benefit most from rate-of-change and operational leverage, that upside hasn't materialized—and even if it does, much may already be priced in. We see some tailwinds from the 25D shift to PPA/Lease and C&I share gain, but expect less upside vs consensus. We remain cautious on execution risk
- Read here

Phoenix Financial (PHOE): Beat & Raise Imminent

Philip Kett | September 25, 2025

- SUMMARY – After another quarter of earnings momentum (+34% in Adjusted EBITDA), we return to our model to lift our FY 2025 forecasts by another +17%. Arguably more importantly, ahead of the expected announcement of new targets with 3Q results, we lift our forecasts +3% for FY 2026 and beyond. With Phoenix Financial extending its long track record of "beating & raising", we reiterate our Buy recommendation
- Read here

Harel Insurance (HARL): Accelerated Delivery

Philip Kett | September 25, 2025

- SUMMARY – From our perspective, 2025 is shaping up to be a standout year for Harel, with IFRS 17 revealing the previously hidden value of their back book, the successful agreement to buy CAL, earnings consistently surprising positively, and now semi-annual dividends being adopted. Looking ahead, management now expect to lift their targets. In our view, all this justifies the market's enthusiasm year-to-date, prompting us to reiterate our Hold recommendation
- Read here

ODDITY (ODD): Initiate at Buy: 20% Growth, Beat/Raise Story, Execution Make ODD Compelling

Brian Tanquilut | September 24, 2025

- SUMMARY – We initiate coverage on ODD with a Buy based on our expectation that mgmt's track record in growing brands organically will translate to success with its Q4 launch of its third brand (medical-grade skincare), as well as continued growth in its IL MAKIAGE and SpoiledChild lines. Continued success in building these brands should drive 20% rev growth LT, with margins of ~20%, suggesting that the stock is undervalued vs its growth outlook at 16x EBITDA
- Read here

Monday (MNDY): Analyst Day Recap: Reassuring Metrics; Still a Top Midcap Pick

Brent Thill | September 18, 2025

- SUMMARY – FY27 rev goal $1.8B implies 21% CAGR from FY25e - dispelling investor fears that growth might fall <20%. Margin efficiency preserved with headcount growth slowing to 20% FY26 from 30% FY25. Mgmt also tackled AI fears with products Vibe and Magic that will be monetized on consumption. Google search traffic issues seem neutralized with other ad channels. MNDY is a top midcap pick with 6.2x NTM EV/S a ~30% discount to 3-yr avg and >10% below SMAR's takeout at ~7x
- Read here

Max Stock (MAXO): Met w/ Mgmt: MAXO's 2H Outlook Remains Solid

Corey Tarlowe | September 17, 2025

- SUMMARY – We recently met up with Talia Sessler, MAXO's Director of IR, and Nir Dagan, MAXO's Deputy CEO and Head of Finance. During our meeting, we discussed the health of the business, store growth opportunity, 1H comp performance, new DC, and more. Following our discussion, we remain confident in MAXO's N-LT opportunity and believe that the business is well-positioned to see margin expansion, SG&A leverage and ultimately higher numbers ahead. Raising PT to ILS 23
- Read here

Playtech (PTEC): Interims: FY25E EBITDA Expected Ahead

James Wheatcroft | September 11, 2025

- SUMMARY – After flagging trading ahead of expectations in August, Playtech interims now confirm that ongoing momentum. We anticipate a 5-7% rise in consensus EBITDA expectations for FY25E, despite increased investment for growth in the US and Brazil (and country headwinds in Colombia and Brazil). Medium-term EBITDA and cash flow targets are also reiterated
- Read here

Energean (ENOG): 1H25 Results - Good cost control in a Tough Production Outlook

Mark Wilson | September 11, 2025

- SUMMARY – Good cost control on lower (Israel) production than expected sees ENOG beat on 1H25 net income & EBITDA. Net debt $3.0bn (2.7x) is inline. However, FY25 production guide lowered -6% at mid-point to 145 - 155kboe/d. Change is all Israel (-8% to 105 - 115kboe/d) due to "temporary suspension" & deferral of 2nd oil train commissioning (Karish FPSO) to late 4Q25. Opex guide reduced, capex unch. means YE25 net debt guide increases c.$100m to $2.9 - 3.1bn
- Read here

Nayax (NYAX): Feedback from Jefferies FinTech Conference

Hannes Leitner | September 6, 2025

- SUMMARY – We hosted CSO Aaron Greenberg at the Jefferies FinTech Conference. Key topics discussed were around 2025 guidance, upcoming hardware replacement cycle as 2G gets phased out, M&A and new initiatives like CoinBridge. While we remain conservative on the M&A contribution for 2025, we left with higher conviction on organic growth acceleration. We think the long-term story remains compelling around growth opportunities, margin expansion and cash generation
- Read here

Elbit Systems (ESLT): 2025 Global Industrials Conference Takeaways - Sustainable Demand Growth

Sheila Kahyaoglu | September 3, 2025

- SUMMARY – We hosted Dr. Kobi Kagan (CFO) and Daniella Finn (VP of IR) of Elbit Systems at the Jefferies 2025 Global Industrial Conference. Key takes: 1) Continued strong demand; 2) Improvement in margins to 10% LT target driven by Land operational leverage and ESA improvement; 3) Capital deployment focused on internal investments and dividend
- Read here

Plus500 (PLUS): More Thoughts on PLUS

Julian Roberts | September 3, 2025

- SUMMARY – We are somewhat puzzled by PLUS's share price weakness since 1H results: the numbers were solid, they have added a meaningful clearing membership in Europe as well as a Colombian office since then, and the US futures business has trebled customer segregated cash since the start of the year. We look to the 3Q update in c. 7 weeks with optimism
- Read here

Varonis Systems (VRNS): Varonis acquires SlashNext

Joseph Gallo | September 2, 2025

- SUMMARY – M&A continues in cyber with VRNS announcing today that it is acquiring SlashNext, an AI-native email security company. The move is slightly surprising given the hyper competitive nature of Email (large incumbents & disruptors already exist and SlashNext has immaterial ARR). That said, SlashNext should buoy VRNS's MDDR business by providing an end to end capability spanning Data, Identity and Email
- Read here

SentinelOne (S): F2Q Not a Singularity Event; Achievable Guide Indicates Future Remains Bright

Joseph Gallo | August 29, 2025

- SUMMARY – F2Q 24% yoy ARR growth beat cons by $16M driven by better execution. FY26 rev guide was only raised by $2M at midpoint which raised some questions but we view it as prudent (welcome given historical volatility). Improved execution, a broadening prod portfolio coupled with a newly

- unveiled Flex offering should help penetrate the enterprise and sustain growth. Shares AH remain attractive at just 5.4x CY26 rev. Remain buy, PT $25
- Read here

Strauss Group (STRS): Q2 Results: Profit Slightly Ahead

Feng Zhang | August 26, 2025

- SUMMARY – Q2 organic growth was 15.5% and operating profit was NIS 245m with margins of 8.0%, compared to JEFe 24.5% org and 7.5% margins. Top-line growth is supported by 14% growth in Israel Coffee (7% of sales), and 37.5% growth in International Coffee (50% of sales), led by pricing increase. Operating margins improved by 250bps YoY, benefiting from higher pricing and operational efficiencies
- Read here

Verint Systems (VRNT): Agrees to a $2b Takeout by Thoma Bravo

Samad Samana | August 25, 2025

- SUMMARY – This morning, VRNT issued a press release announcing it has agreed to be acquired by Thoma Bravo for $20.50 per share in an all-cash deal. The deal EV of $2b implies a valuation of 2x NTM EV/rev and 9x NTM P/FCF on consensus estimates. The deal is expected to close in early calendar 2026, subject to approval by VRNT shareholders and the receipt of required regulatory approval
- Read here

ZIM (ZIM): Bumping 3Q estimates though rates need to budge to salvage 4Q

Omar Nokta | August 21, 2025

- SUMMARY – ZIM's earnings report yesterday was softer than expected, though 2Q was a harder quarter to model given the extreme freight rate volatility seen during the period. While ZIM's realized freight rate and volumes declined on both a y/y and q/q basis, its costs improved and were at their lowest since 2023. We are bumping our 3Q estimate modestly but 4Q is at risk should freight rates remain on a softer trend into September. We remain Hold-rated with a $17 target
- Read here

Teva Pharmaceutical (TEVA): Some Near Term Noise But Long Term Should be Fine; Liking TEVA on the Pullback

Dennis Ding | August 16, 2025

- SUMMARY – TEVA is a top idea post the pullback as NT debates look addressable. We are (+) over the medium to long term on multiple growth drivers. Bottom line, (1) Austedo IRA should be fine in 2027 w/ some nuances on 2029 + legal call option to carve out XR, and (2) $1B Revlimid cliff should be filled by generics, biosimilars, and pipeline too. At only 6-7x 2026 EBITDA, valuation isn't demanding especially once we get past the Austedo IRA overhang in Nov
- Read here

Israeli Stock Performance

Recent Performance of Selected Israeli Tech Stocks

Company	Ticker	Market Cap (m)	Weekly Performance (%)	52-wk Performance (%)
Amdocs	DOX	$9,055	0.8%	(6.7%)
Arbe Robotics	ARBE	$223	19.9%	7.0%
Audiocodes	AUDC	$273	(0.2%)	1.5%
Camtek	CAMT	$5,179	8.3%	41.2%
Cellebrite	CLBT	$4,552	(0.1%)	7.6%
Ceva	CEVA	$669	6.5%	12.1%
Check Point	CHKP	$21,639	(1.5%)	3.9%
CyberArk	CYBR	$24,753	2.1%	74.9%
eToro	ETOR	$3,430	(0.3%)	NA
Evoke PLC	LSE: evok	$310	(2.4%)	(20.0%)
Fiverr	FVRR	$867	(7.2%)	(2.9%)
Gilat	GILT	$866	14.7%	165.2%
Global-e	GLBE	$6,002	(3.7%)	(3.3%)
Hippo	HIPO	$912	2.8%	113.0%
Innoviz	INVZ	$464	35.9%	182.2%
Ituran	ITRN	$714	2.4%	36.9%
Jfrog	FROG	$5,612	(4.0%)	67.1%
Kaltura	KLTR	$233	(0.7%)	15.3%
Kornit Digital	KRNT	$627	(0.5%)	(48.2%)
Lemonade	LMND	$4,028	6.0%	226.7%
Magic Software	MGIC	$1,015	7.4%	80.1%
Matrix IT	TASE: MTRX	$2,218	6.8%	91.0%
Mobileye	MBLY	$11,866	5.9%	13.5%
Monday.com	MNDY	$9,463	(11.1%)	(33.9%)
Nano Dimension	NNDM	$349	0.6%	(35.0%)
Nayax	NYAX	$1,768	2.5%	92.8%
NICE	NICE	$9,108	(7.6%)	(18.7%)
Oddity	ODD	$3,405	(2.8%)	44.0%
Nova	NVMI	$9,549	4.0%	58.9%
Teads	TEAD	$155	(3.6%)	(64.8%)
Pagaya	PGY	$2,252	(15.1%)	182.4%
Payoneer	PAYO	$2,209	(3.2%)	(20.5%)
Perion	PERI	$444	1.6%	23.0%
Playtech	LSE: PTEC	$1,515	(1.1%)	(49.5%)
Playtika	PLTK	$1,417	4.7%	(51.4%)
Plus500	LSE: PLUS	$2,999	1.5%	32.3%
Radware	RDWR	$1,156	0.7%	20.9%
Riskified	RSKD	$742	(0.2%)	4.4%
SentinelOne	S	$6,016	(1.1%)	(25.7%)
SimilarWeb	SMWB	$778	(3.9%)	7.9%
SolarEdge	SEDG	$2,152	(8.1%)	80.0%
Stratasys	SSYS	$990	0.2%	49.4%
Taboola	TBLA	$976	(6.3%)	0.3%
Tower	TSEM	$8,139	6.2%	64.3%
Nexxen	NEXN	$545	(9.3%)	22.7%
Valens	VLN	$195	6.1%	(8.2%)
Varonis	VRNS	$6,648	(0.4%)	5.0%
Verint	VRNT	$1,222	0.0%	(14.8%)
Weebit Nano	ASX:WBT	$492	8.5%	82.8%
Wix	WIX	$8,451	(14.5%)	(5.0%)
Israeli Stocks Weighted Average			**(0.5%)**	**29.2%**
NASDAQ			1.2%	23.8%
S&P 500			1.1%	16.8%

Source: S&P Capital IQ (as of October 3, 2025)

Upcoming Jefferies Events

- European Disruptive Tech Conference, London, October 9
- Technology Private Equity Conference, Miami, October 21-22
- **Israeli Banks Day, London, October 29**
- Private FIG Company Conference, New York, November 12
- Future of Work Summit, November 13, New York
- Jefferies Global Healthcare Conference, London, November 17-20
- Jefferies Consumer Conference, Miami Beach, November 18-19
- Jefferies Real Estate Conference, Miami Beach, November 18-19
- Jefferies Global Emerging Markets Conference, Dubai, November 24-25
- Jefferies Renewable & Clean Energy Conference, New York, December 5

Best Regards,

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