We provide specialized MD coverage of 99 industry sectors

Deep and expanding global offering and capabilities

HEALTHCARE	
Acute and Behavioral Healthcare	Medical & Dental Products
Biotechnology	Medical Devices
Generic & Specialty Pharmaceuticals	Medical Technology
Healthcare Information Technology	Pharmaceutical Services
Large Cap Pharmaceuticals	Post-Acute Care Services
Life Sciences Tools & Services	Retail Healthcare
Managed Care & Payor Services	Veterinary Healthcare

INDUSTRIALS	
Agriculture	Distribution Services
Automotive Supply	Industrial Distribution
Automotive Aftermarket	Industrial Services
Aviation	Industrial Technology
Aerospace & Defense	Logistics & Transportation
Building & Construction Materials	Maritime
Business Services	Metals
Capital Goods	Mining
Chemicals	Paper & Packaging

TMT			
Communications Equipment	FinTech	Mobility	Sports
Content Production & Distribution	Governance, Reg & Compliance Software	Omnicommerce	Supply Chain Software
Development & Operations Software	Human Capital Management Software	Publishing & Broadcasting	Technology Enabled Services
Digital & Diversified Media	Infrastructure Software & Cloud Services	Payments & Processing	Telecom Services
Education Technology	Internet	Real Estate, Mortgage & Insurance Software	
Enterprise Resource Planning & Content Management Software	IT Services	Security Software	
Entertainment	Marketing Services	Semiconductors	

CONSUMER	
Apparel Retailing	Hardlines Retailing
Beauty & Personal Care Products	Health, Nutrition & Wellness Products
Consumer Products	Luxury Goods
Fitness, Wellness & Consumer Services	Omnicommerce
Food and Beverage Products	Restaurants & Food Service

ENERGY & POWER
Energy Transition
Oil & Gas Downstream
Oil & Gas Exploration
Oil & Gas Midstream
Oil Field Services
Power & Renewables
Utilities

FINANCIAL SERVICES	
Asset & Wealth Management	Consumer Finance
Banks & Depositories	Insurance & Insurance Services
Broker Dealers	Investment Funds
Bank Technology	Market Structure
Commercial Finance	Specialty Finance

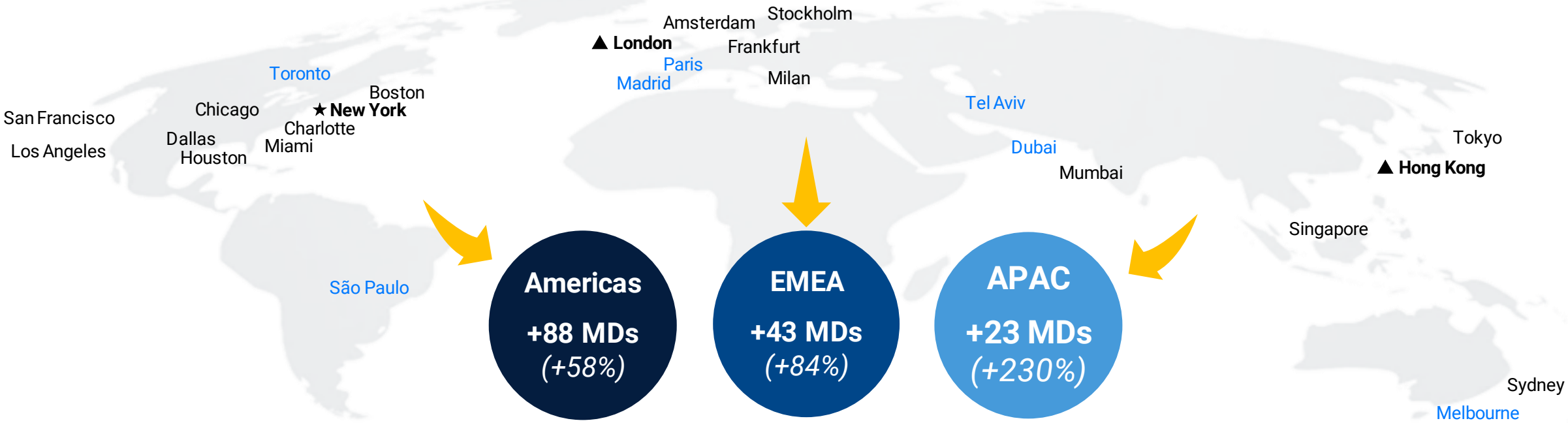
REGAL
Gaming
Healthcare REITs
Industrial REITs
Leisure
Lodging
Multifamily & Office REITs
Self-Storage REITs

MUNICIPAL FINANCE
Airports and Transportation
Healthcare
Higher Education
Housing
Opportunity Zones
Tobacco Settlements

Blue denotes recent addition of or increased coverage of subsector since the beginning of Fiscal 2020

We Continue to Invest in Talent and Expansion Across the Globe

JEFFERIES GROWTH	2019	2023	▲
Offices[1]	33	44	+33%
Non-U.S. Investment Bankers	269	530	+97%
Non-U.S. MDs	61	127	+108%

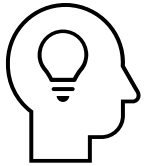


Does not show all offices. ★ Indicates global headquarters ▲ Indicates regional headquarters ● Indicates new offices in 2023.

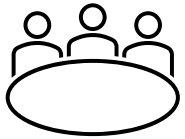
Jefferies is a leader in sustainability. Our leadership believes that financial, social and sustainability goals go hand-in-hand.



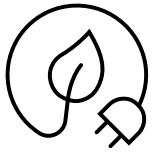
We deliver **customized guidance to clients**, rooted in the **firm's deep understanding of specific ESG issues**, and followed by **actionable and timely investment insights.**



Our team has advised some of the **largest private equity firms, global hedge funds, and Fortune-250 companies** on pressing issues in ESG and Sustainability.



We **provide unique access to public and private sector ESG thought leaders** for investors and corporate boards.



Specialized expertise in **structuring, marketing, and distributing ESG municipal securities and advising clients on energy transition.**

Jefferies' ESG team ranked #1 in the 2023 U.S. Institutional Investor Research Survey.