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**Jefferies**

# PUBLIC COMPANY DESCRIPTIONS



## **Amdocs (NASDAQ: DOX)**

*Key Executives: Shuky Sheffer (CEO), Tamar Rapaport-Dagim (CFO & COO)*

Amdocs helps those who build the future to make it amazing. With our market-leading portfolio of software products and services, we unlock our customers' innovative potential, empowering them to provide next-generation communication and media experiences for both the individual end user and enterprise customers. Our 31,000 employees around the globe are here to accelerate service providers' migration to the cloud, enable them to differentiate in the 5G era, and digitalize and automate their operations. Listed on the NASDAQ Global Select Market, Amdocs had revenue of \$4.58 billion in fiscal 2022.



## **Arbe (NASDAQ: ARBE)**

*Key Executives: Kobi Marenko (CEO, Co-Founder), Noam Arkind (CTO, Co-Founder), Karine Pinto-Flomenboim (CFO)*

Arbe is a global leader in Perception Radar Chipset Solutions, is spearheading a radar revolution, enabling truly safe driver-assist systems today while paving the way to full autonomous-driving. Arbe's imaging radar is 100 times more detailed than any other radar on the market and is a mandatory sensor for L2+ and higher autonomy. The company is empowering automakers, tier-1 suppliers, delivery robots, commercial and industrial vehicles, and a wide array of safety applications with advanced sensing and paradigm-changing perception. Arbe is a leader in the fast-growing automotive radar market that has a projected total addressable market of \$11 billion in 2025. Arbe is based in Tel Aviv, Israel, and has an office in the United States.



## **Bezeq (TASE: BEZQ)**

*Key Executives: Gil Sharon (Chairman), Ran Guron (CEO), Tobi Fischbein (CFO)*

*Jefferies Analyst: Giles Thorne*

Bezeq, Israel's leading telecommunications service provider, was established in 1984. The Company has led Israel into the new era of communications by focusing on the most advanced technologies and services. Bezeq and its subsidiaries offer the full range of telecommunications services including domestic, international and cellular phone services, broadband Internet, and other data communications, cloud and digital services, satellite and Internet based multi-channel TV, and corporate networks.



## **Camtek (NASDAQ, TASE: CAMT)**

*Key Executives: Rafi Amit (CEO, Co-Founder), Moshe Eisenberg (CFO)*

*Jefferies Analyst: Vedvati Shrotre*

Camtek is a leading manufacturer of metrology and inspection equipment and a provider of software solutions serving the Advanced Packaging, Memory, CMOS Image Sensors, MEMS, RF and other segments in the mid end of the semiconductor industry. Camtek provides dedicated solutions and crucial yield-enhancement data, enabling manufacturers to improve yield and drive down their production costs. With eight offices around the world, Camtek has best-in-class sales and customer support organization, providing tailor-made solutions in line with customers' requirements.



## **CEVA (NASDAQ: CEVA)**

*Key Executives: Amir Panush (CEO), Yaniv Arieli (CFO)*

CEVA is the leading licensor of wireless connectivity and smart sensing technologies and custom SoC solutions for a smarter, safer, connected world. We provide Digital Signal Processors, AI engines, wireless platforms, cryptography cores and complementary embedded software for sensor fusion, image enhancement, computer vision, spatial audio, voice input and artificial intelligence. These technologies are offered in combination with our Intrinsix IP integration services, helping our customers address their most complex and time-critical integrated circuit design projects. Leveraging our technologies and chip design skills, many of the world's leading semiconductors, system companies and OEMs create power-efficient, intelligent, secure and connected devices for a range of end markets, including mobile, consumer, automotive, robotics, industrial, aerospace & defense and IoTs.

# PUBLIC COMPANY DESCRIPTIONS

## Check Point (NASDAQ: CHKP)

*Key Executives: Gil Shwed (CEO, Co-Founder), Roei Golan (CFO)*

*Jefferies Analyst: Joseph Gallo*

Check Point a leading provider of cyber security solutions to governments and corporate enterprises globally. Its solutions protect customers from 5th generation cyber-attacks with an industry leading catch rate of malware, ransomware and other types of attacks. Check Point offers multilevel security architecture, "Infinity" Total Protection with Gen V advanced threat prevention, which defends enterprises' cloud, network and mobile device held information. Check Point provides the most comprehensive and intuitive one point of control security management system. Check Point protects over 100,000 organizations of all sizes.



## CyberArk (NASDAQ: CYBR)

*Key Executives: Udi Mokady (Executive Chairman, Founder), Matt Cohen (CEO), Josh Siegel (CFO)*

CyberArk is the global leader in Identity Security. Centered on privileged access management, CyberArk provides the most comprehensive security offering for any identity – human or machine – across business applications, distributed workforces, hybrid cloud workloads and throughout the DevOps lifecycle. The world's leading organizations trust CyberArk to help secure their most critical assets.



## Elbit Systems (NASDAQ, TASE: ESLT)

*Key Executives: Bezahel (Butzi) Machlis (President & CEO), Yaacov (Kobi) Kagan (CFO)*

*Jefferies Analyst: Sheila Kahyaoglu*

Elbit Systems Ltd. is an international high technology company engaged in a wide range of programs throughout the world, primarily in the defense and homeland security arenas. We develop and supply a broad portfolio of airborne, land and naval systems and products for defense, homeland security and commercial applications. Our systems and products are installed on new platforms, and we also perform comprehensive platform modernization programs. In addition, we provide a range of training and support services. Our major activities include: military aircraft and helicopter systems; commercial aviation systems and aerostructures; unmanned aircraft systems (UAS); electro-optic, night vision and countermeasures systems; naval systems; land vehicle systems; munitions; command, control, communications, computer, intelligence, surveillance and reconnaissance (C4ISR) and cyber systems; electronic warfare and signal intelligence systems; and other commercial activities.



## Fiverr (NYSE: FVRR)

*Key Executives: Micha Kaufman (CEO, Co-Founder), Ofer Katz (President & CFO)*

Fiverr's mission is to revolutionize how the world works together. We exist to democratize access to talent and to provide talent with access to opportunities so anyone can grow their business, brand, or dreams. From small businesses to Fortune 500, over 4 million customers worldwide worked with freelance talent on Fiverr in the past year, ensuring their workforces remain flexible, adaptive, and agile. With Fiverr's Talent Cloud, companies can easily scale their teams from a talent pool of skilled professionals from over 160 countries across more than 550 categories, ranging from programming to 3D design, digital marketing to content creation, from video animation to architecture.



## Global-e (NASDAQ: GLBE)

*Key Executives: Amir Schlachet (CEO, Co-Founder), Ofer Koren (CFO)*

*Jefferies Analyst: Samad Samana*

Global-e is the world's leading platform enabling and accelerating global, Direct-To-Consumer cross-border ecommerce. The chosen partner of more than 1,000 brands and retailers across the United States, Europe and Asia, Global-e makes selling internationally as simple as selling domestically. The company enables merchants to increase the conversion of international traffic into sales by offering online shoppers in over 200 destinations worldwide a seamless, localized shopping experience. Global-e's end-to-end ecommerce solutions combine best-in-class localization capabilities, big-data best-practice business intelligence models, streamlined international logistics and vast cross-border experience, enabling international shoppers to buy seamlessly online and retailers to sell to, and from, anywhere in the world.



# PUBLIC COMPANY DESCRIPTIONS



## Hippo (NYSE: HIPO)

*Key Executives: Richard McCathron (CEO), Assaf Wand (Executive Chairman & Co-Founder), Stewart Ellis (CFO)*

*Jefferies Analyst: Yaron Kinar*

Hippo is protecting the joy of homeownership, helping to safeguard customers' most important financial asset by harnessing the power of real-time data, smart home technology, and a growing suite of home services to deliver proactive home protection. Since going public in 2021, Hippo's products have become increasingly available and now reach 94% of the U.S. population in 40 states. In addition to offering modern homeowners insurance, Hippo supports other MGAs with its Insurance as Service offering and independent agents via the First Connect platform. The company also operates a differentiated consumer insurance agency that sells non-Hippo products, and offers Hippo Home Care services like home health assessments and personalized home maintenance checklists to all U.S. homeowners.



## Innoviz (NASDAQ: INVZ)

*Key Executives: Omer Keilaf (CEO, Co-Founder), Eldar Cegla (CFO)*

Innoviz is a global leader in LiDAR technology, working towards a future with safe autonomous vehicles on the world's roads. Innoviz's LiDAR and perception software "see" better than a human driver and reduce the possibility of error, meeting the automotive industry's strictest expectations for performance and safety. Operating across the U.S., Europe, and Asia, Innoviz has been selected by internationally recognized premium car brands for use in consumer vehicles as well as by other commercial and industrial leaders for a wide range of use cases.



## Ituran (NASDAQ: ITRN)

*Key Executives: Eyal Sheratzky (Co-CEO), Nir Sheratzky (Co-CEO), Udi Mizrahi (Deputy CEO), Eli Kamer (CFO)*

Ituran is a leader in the emerging mobility technology field, providing value-added location-based services, including a full suite of services for the connected-car. Ituran offers Stolen Vehicle Recovery, fleet management as well as mobile asset location, management & control services for vehicles, cargo and personal security for the retail, insurance industry and car manufacturers. Ituran is the largest OEM telematics provider in Latin America. Its products and applications are used by customers in over 20 countries. Ituran is also the founder of the Tel-Aviv based DRIVE startup incubator to promote the development of smart mobility technology.

Ituran's subscriber base has been growing significantly since the Company's inception to over 2 million subscribers using its location-based services with a market leading position in Israel and Latin America. Established in 1995, Ituran has 2,800 employees worldwide, with offices in Israel, Brazil, Argentina, Mexico, Ecuador, Columbia, India, Canada and the United States.



## Kornit Digital (NASDAQ: KRNT)

*Key Executives: Ronen Samuel (CEO), Lauri Hanover (CFO)*

Kornit Digital is a worldwide market leader in sustainable, on-demand, digital fashionx and textile production technologies. The Company is writing the operating system for fashion with end-to-end solutions including digital printing systems, inks, consumables, and an entire global ecosystem that manages workflows and fulfillment. Headquartered in Israel with offices in the USA, Europe, and Asia Pacific, Kornit Digital serves customers in more than one hundred countries and states worldwide.



## Lemonade (NYSE: LMND)

*Key Executives: Daniel Schreiber (CEO, Co-Founder), Shai Wininger (Co-CEO, Co-Founder), Tim Bixby (CFO)*

*Jefferies Analyst: Yaron Kinar*

Lemonade offers renters, homeowners, car, pet, and life insurance. Powered by artificial intelligence and social impact, Lemonade's full stack insurance carriers in the US and the EU replace brokers and bureaucracy with bots and machine learning, aiming for zero paperwork and instant everything. A Certified B-Corp, Lemonade gives unused premiums to nonprofits selected by its community, during its annual Giveback. Lemonade is currently available in the United States, Germany, the Netherlands, France, and the UK, and continues to expand globally.

# PUBLIC COMPANY DESCRIPTIONS



## **Monday.com (NASDAQ: MNDY)**

*Key Executives: Roy Mann (Co-CEO, Co-Founder), Eran Zinman (Co-CEO, Co-Founder), Eliran Glazer (CFO)*

*Jefferies Analyst: Brent Thill*

The monday.com Work OS is a low code- no code platform that democratizes the power of software so organizations can easily build work management tools and software applications to fit their every need. The platform intuitively connects people to processes and systems, empowering teams to excel in every aspect of their work while creating an environment of transparency in business. monday.com has offices in Tel Aviv, New York, Miami, Chicago, Denver, London, Warsaw, Sydney, Melbourne, São Paulo, and Tokyo. The platform is fully customizable to suit any business vertical and is currently used by over 186,000 customers across 200 industries in over 200 countries and territories.



**MOTOROLA  
SOLUTIONS**

## **Motorola Solutions (NYSE: MSI)**

*Key Executives: Greg Brown (Chairman & CEO), Jason Winkler (CFO)*

*Jefferies Analyst: George Notter*

Motorola Solutions is a global leader in public safety and enterprise security. Our solutions in land mobile radio communications, video security & access control and the command center, bolstered by managed & support services, create an integrated technology ecosystem to help make communities safer and businesses stay productive and secure. At Motorola Solutions, we're ushering in a new era in public safety and security.



## **Nayax (TASE, NASDAQ: NYAX)**

*Key Executives: Yair Nechmad (CEO, Co-Founder), David Ben Avid (CTO, Co-Founder), Sagit Manor (CFO)*

*Jefferies Analyst: Trevor Williams*

Nayax is a global commerce enablement and payments platform designed to help merchants scale their business. Nayax offers a complete solution including localized cashless payment acceptance, management suite, and consumer engagement tools, enabling merchants to conduct commerce anywhere, at any time. With foundations and global leadership in serving unattended retail, Nayax has transformed into a comprehensive solution focused on our customers' growth across multiple channels. Today, Nayax has 9 global offices, approximately 800 employees, connections to more than 80 merchant acquirers and payment method integrations and is a recognized payment facilitator worldwide. Nayax's mission is to improve our customers' revenue potential and operational efficiency.



## **NICE Ltd. (NASDAQ, TASE: NICE)**

*Key Executives: Barak Eilam (CEO), Beth Gaspich (CFO)*

*Jefferies Analyst: Samad Samana*

With NICE it's never been easier for organizations of all sizes around the globe to create extraordinary customer experiences while meeting key business metrics. Featuring the world's #1 cloud native customer experience platform, CXone, NICE is a worldwide leader in AI-powered self-service and agent-assisted CX software for the contact center – and beyond. Over 25,000 organizations in more than 150 countries, including over 85 of the Fortune 100 companies, partner with NICE to transform - and elevate - every customer interaction.



## **Nova Ltd. (NASDAQ, TASE: NVMI)**

*Key Executives: Gabriel ("Gaby") Waisman (President & CEO), Dror David (CFO), Eitan Oppenheim (Executive Chairman)*

*Jefferies Analyst: Vedvati Shrotre*

Nova is a leading innovator and key provider of material, optical, and chemical metrology solutions for advanced process control in semiconductor manufacturing. Nova delivers continuous innovation by providing state-of-the-art high-performance metrology solutions for effective process control throughout the semiconductor fabrication lifecycle. Nova's product portfolio, which combines high-precision hardware and cutting-edge software, provides its customers with deep insight into developing and producing the most advanced semiconductor devices. Nova's unique capability to deliver innovative solutions enables its customers to improve performance, enhance product yields, and accelerate time to market. Nova acts as a partner to semiconductor manufacturers from its offices worldwide. Nova has manufacturing facilities in the US, Germany and Israel.

# PUBLIC COMPANY DESCRIPTIONS



## **Outbrain (NASDAQ: OB)**

*Key Executives: Yaron Galai (Co-CEO, Co-Founder), David Kostman (Co-CEO), Jason Kiviat (CFO)*

*Jefferies Analyst: Andrew Uerkwitz*

Outbrain is a leading recommendation platform for the open web. Our technology enables 10 billion daily recommendations to consumers across more than 7,000 online properties and connects advertisers to these audiences to grow their business. Founded in 2006, Outbrain is headquartered in New York, with offices in 17 cities worldwide.



## **Perion (NASDAQ, TASE: PERI)**

*Key Executives: Doron Gerstel (Current CEO), Tal Jacobson (Incoming CEO (effective August 1, 2023)), Maoz Sigron (CFO)*

Perion Network Ltd. is a global advertising technology company whose synergistic solutions are delivered across the three primary channels of digital advertising – ad search, social media and display, including video and CTV advertising. These channels are brought together by Perion’s intelligent HUB, which integrates Perion’s business assets from both sides of the open Web, providing significant benefits to brands and publishers.



## **Playtech (LSE: PTEC)**

*Key Executives: Mor Weizer (CEO), Chris McGinnis (CFO)*

*Jefferies Analyst: James Wheatcroft*

Founded in 1999 and premium listed on the Main Market of the London Stock Exchange, Playtech is a technology leader in the gambling industry with over 7,000 employees across 20 countries.

Playtech is the gambling industry’s leading technology company delivering business intelligence driven gambling software, services, content and platform technology across the industry’s most popular product verticals, including, casino, live casino, sports betting, virtual sports, bingo and poker. It is the pioneer of omni-channel gambling technology through its integrated platform technology, Playtech ONE. Playtech ONE delivers data-driven marketing expertise, single wallet functionality, CRM and responsible gambling solutions across one single platform across product verticals and across retail and online. Playtech also directly owns and operates Snaitech, the leading sports betting and gaming company in online and retail in Italy.



## **Radware (NASDAQ: RDWR)**

*Key Executives: Roy Zisapel (CEO), Guy Avidan (CFO)*

*Jefferies Analyst: George Notter*

Radware is a global leader of cyber security and application delivery solutions for physical, cloud, and software defined data centers. Its award-winning solutions portfolio secures the digital experience by providing infrastructure, application, and corporate IT protection, and availability services to enterprises globally. Radware’s solutions empower enterprise and carrier customers worldwide to adapt to market challenges quickly, maintain business continuity, and achieve maximum productivity while keeping costs down.



## **REE Automotive (NASDAQ: REE)**

*Key Executives: Daniel Barel (CEO, Co-Founder), Ahishay Sardes (CTO, Co-Founder), Yaron Zaltsman (CFO)*

REE Automotive is an automotive technology company that allows companies to build any size or shape of electric vehicle on their modular platforms. With complete design freedom, vehicles Powered by REE are equipped with the revolutionary REEcorner, which packs critical vehicle components (steering, braking, suspension, powertrain and control) into a single compact module positioned between the chassis and the wheel, enabling REE to build the industry’s flattest EV platforms with more room for passengers, cargo and batteries. REE platforms are future proofed, autonomous capable, offer a low TCO, and drastically reduce the time to market for fleets looking to electrify.

# PUBLIC COMPANY DESCRIPTIONS



## **Sapiens (NASDAQ, TASE: SPNS)**

*Key Executives: Roni Al-Dor (CEO), Roni Giladi (CFO)*

*Jefferies Analyst: Surinder Thind*

Sapiens International Corporation empowers the financial sector, with a focus on insurance, to transform and become digital, innovative, and agile. With more than 40 years of industry expertise, Sapiens' cloud-based SaaS insurance platform offers pre-integrated, low-code capabilities across core, data and digital domains to accelerate our customers' digital transformation. Serving over 600 customers in 30 countries, Sapiens offers insurers across property and casualty, workers' compensation, and life insurance markets the most comprehensive set of solutions, from core to complementary, including Reinsurance, Financial & Compliance, Data & Analytics, Digital, and Decision Managements.



## **Similarweb (NYSE: SMWB)**

*Key Executives: Or Offer (CEO, Co-Founder), Jason Schwartz (CFO)*

*Jefferies Analyst: Brent Thill*

Similarweb is the most trusted platform for understanding online behavior, used by millions of people every day to create insights and strengthen their knowledge of the digital world. We empower anyone – from the curious individual to the enterprise business leader – to make smarter decisions by understanding why things happen across the digital ecosystem.



## **TASE (TASE: TASE)**

*Key Executives: Ittai Ben-Zeev (CEO), Yehuda Ben Ezra (CFO)*

*Jefferies Analyst: Daniel Fannon*

The Tel Aviv Stock Exchange LTD (TASE) was established in Israel in September 1953. TASE plays a central role in the Israeli economy and provides a market infrastructure that is central to the economy's growth. As TASE is the only securities exchange in Israel, due to it being protected by high barriers to entry in terms of regulation and the need for reliable technological infrastructure, Israeli companies and the Israeli government rely on TASE's markets for capital and liquidity. As of August 1, 2019, the Tel Aviv Stock Exchange is a TASE traded public company, following its IPO at the end of July 2019. TASE's wholly-owned subsidiaries include the Tel Aviv Stock Exchange Clearing House, the MAOF Clearing House (derivatives) and the Tel Aviv Stock Exchange Nominee Company, which provide the only clearing and settlement infrastructure in Israel and securities registration services.



## **Unity (NYSE: U)**

*Key Executives: John Riccitiello (President & CEO), Luis Visoso (CFO), Tomer Bar Zeev (President, Grow)*

*Jefferies Analyst: Andrew Uerkwitz*

Unity is the world's leading platform for content creators of all sizes to successfully realize their vision. Our comprehensive set of software solutions supports them through the entire development lifecycle as they build, run, and grow immersive, real-time 2D and 3D content for mobile phones, tablets, PCs, consoles, and augmented and virtual reality devices.



## **Valens Semiconductor (NYSE: VLN)**

*Key Executives: Gideon Ben-Zvi (CEO), Dror Heldenberg (CFO)*

Valens Semiconductor pushes the boundaries of connectivity by enabling long-reach, high-speed video and data transmission for the Audio-Video and Automotive industries. Valens' HDBaseT® technology is the leading standard in the Audio-Video market with tens of millions of Valens' chipsets integrated into thousands of products in a wide range of applications. Valens' Automotive chipsets are deployed in systems manufactured by leading customers and are on the road in vehicles around the world. Valens is a key enabler of the evolution of ADAS and autonomous driving and its advanced technology is the basis for the MIPI A-PHY standard for high-speed in-vehicle connectivity.



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**Weebit Nano (ASX: WBT)**

*Key Executives: Coby Hanoch (CEO), Alla Felder (CFO)*

Weebit Nano is a leading developer of advanced semiconductor memory technology. The company's ground-breaking Resistive RAM (ReRAM) addresses the growing need for significantly higher performance and lower power memory solutions in a range of new electronic products such as Internet of Things (IoT) devices, smartphones, robotics, autonomous vehicles, 5G communications and artificial intelligence. Weebit's ReRAM allows semiconductor memory elements to be significantly faster, less expensive, more reliable and more energy efficient than those using existing Flash memory solutions. As it is based on fab-friendly materials, the technology can be quickly and easily integrated with existing flows and processes, without the need for special equipment or large investments.

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**Wix (NASDAQ: WIX)**

*Key Executives: Avishai Abrahami (CEO, Co-Founder), Lior Shemesh (CFO)*

*Jefferies Analyst: Brent Thill*

Wix is a leading platform to create, manage and grow a digital presence. What began as a website builder in 2006 is now a complete platform providing users with enterprise-grade performance, security and a reliable infrastructure. Offering a wide range of commerce and business solutions, advanced SEO and marketing tools, Wix enables users to have full ownership of their brand, their data and their relationships with their customers. With a focus on continuous innovation and delivery of new features and products, anyone can build a powerful digital presence to fulfill their dreams on Wix.

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## accessiBe

*Key Executives: Shir Ekerling (CEO, Co-Founder), Dekel Skoop (CEO, Co-Founder), Gal Vizel (Chief Revenue Officer, Co-Founder)*

**Capital Raised:** \$58 Million

accessiBe is the market leader in web accessibility solutions. Founded in 2018 and currently used on more than 180,000 websites, accessiBe streamlines web accessibility with an ecosystem of solutions, enabling businesses to be proudly inclusive as well as compliant with worldwide legislation. On a mission to make the internet an accessible and inclusive space, accessiBe's solutions are developed with members of different disability communities, and based on specific standards for legal compliance around the world. From AI-powered UX modification that leaves original code untouched, to an all-in-one development platform for full native accessibility, as well as professional services to ensure even rich content and digital assets are accessible, accessiBe meets businesses of all sizes and industries with the right solution for them.

**Investors:** Gliot Capital Partners, K1 Investment Management, Phoenix Insurance Company



## ActiveFence

*Key Executives: Noam Schwartz (CEO, Co-Founder), Iftach Orr (CTO, Co-Founder), Alon Porat (CPO, Co-Founder), Eyal Dykan (President, Co-Founder)*

**Capital Raised:** \$98 Million

ActiveFence is a leader in online integrity, protecting billions of people worldwide from disinformation, child abuse, terror, hate speech, fraud and other online harms. The company's customers include trust and safety teams at some of the world's leading technology platforms. ActiveFence empowers these and other abuse prevention professionals with a unique, proactive approach to the detection of and protection against malicious activities on the internet. By searching across the darkest corners of the web where bad actors chat, share and plan, ActiveFence spots known and unknown threats to online platforms before they reach the platforms themselves and cause real damage.

**Investors:** ClalTech, CRV, Grove Ventures, Highland Europe, Maj Invest, NFX, Norwest Venture Partners, Resolute Ventures, Vintage Investment Partners



## Alviere

*Key Executives: Yuval Brisker (CEO), Steven Scofelia (CFO)*

**Capital Raised:** \$110 Million

Alviere enables the world's most trusted and visible brands to offer financial products to their customers for the first time, via a one-stop shop, fully compliant, and future-proof platform. Alviere's platform enables global brands to increase profits, enhance customer relationships, and deepen consumer insights, all while increasing satisfaction and long-term customer retention.

**Investors:** Alumni Ventures Group, Cerca Partners, Commerz Ventures, Cross River, Draper Associates, Draper Triangle, Jump Start, Mitsubishi UFJ Capital, North Coast, Ohio Innovation Fund, Opera Tech Ventures, Viola Fintech, Viola Ventures, Wix



## Anodot

*Key Executives: David Drai (CEO, Co-Founder), Ira Cohen (Chief Data Scientist, Co-Founder), Einat Paz (CFO)*

**Capital Raised:** \$66 Million

Anodot is the business monitoring company that eliminates business blind spots by proactively monitoring business metrics, enabling companies to protect revenue, and manage cost. Leveraging AI and ML, Anodot's augmented analytics proactively alert companies to revenue-critical business incidents and automates their remediation in real time. Anodot's Cloud Cost Management solution helps FinOps teams reduce cloud waste and manage costs in multi-cloud and Kubernetes environments, providing actionable recommendations that can cut up to 40% on annual cloud spend. Anodot is trusted by numerous Fortune 500 companies to help slash time to detection and resolution for revenue-critical issues by as much as 80%.

**Investors:** Aleph, Alicorn, Disruptive Technologies, Intel Capital, La Maison Partners, OurCrowd, Redline Capital Management, Samsung NEXT, Softbank

# PRIVATE COMPANY DESCRIPTIONS



## AppsFlyer

*Key Executives: Oren Kaniel (CEO, Co-Founder), Reshef Mann (CTO, Co-Founder), Nachum Falek (CFO)*

**Capital Raised:** \$300+ Million

AppsFlyer helps brands make good choices for their business and their customers through innovative, privacy-preserving measurement, analytics, fraud protection, and engagement technologies. Built on the idea that brands can increase customer privacy while providing exceptional experiences, AppsFlyer empowers thousands of creators and 10,000+ technology partners to create better, more meaningful customer relationships.

**Investors:** Deutsche Telekom Partners, Eight Roads, General Atlantic, Goldman Sachs, Magma Venture Partners, Pitango, Qumra Capital, Salesforce Ventures

## Aqua Security

*Key Executives: Dror Davidoff (CEO, Co-Founder), Amir Jerbi (CTO, Co-Founder), Guy Tanchuma (CFO)*

**Capital Raised:** \$266 Million

Aqua Security is the largest pure-play cloud native security company, providing customers the freedom to innovate and accelerate their digital transformations. The Aqua Platform is the leading Cloud Native Application Protection Platform (CNAPP) and provides prevention, detection, and response automation across the entire application lifecycle to secure the supply chain, secure cloud infrastructure and secure running workloads wherever they are deployed. Aqua customers are among the world's largest enterprises in financial services, software, media, manufacturing, and retail, with implementations across a broad range of cloud providers and modern technology stacks spanning containers, serverless functions and cloud VMs.

**Investors:** Acrew Capital, Aspect Ventures, Capital One Ventures, Insight Partners, Ion Asset Management, Lightspeed Venture Partners, M12, Stepstone Group, Shlomo Kramer, TLV Partners

## Artlist

*Key Executives: Ira Belsky (Co-CEO, Co-Founder), Itzik Elbaz (Co-CEO, Co-Founder), Noa Zabar (CFO), Shahar Aizenberg (CMO), Amit Ashkenazi (Chief Strategy Officer)*

**Capital Raised:** \$148 Million

Artlist is a leading creative technology company offering content creators powerful editing tools, and over 1M professional digital assets under a global license that covers every project worldwide. In its mission to empower creators worldwide to create without limits, Artlist consists of 3 products: [Artlist](#), the all-in-one platform for video creators, including high-quality and curated royalty-free music, SFX, footage, templates, plugins and more; [MotionArray](#), the ultimate vertical marketplace for creators including video templates, presets, music, SFX, stock footage, graphics for design, motion graphics and stock photos; and [FXhome](#), a cutting-edge video, VFX and image editing software. Artlist works with a growing team of contributors across the globe, updating its catalogs daily with fresh content while preserving a consistently high level of quality across its media and platforms.

Since its founding in 2016, Artlist has revolutionized the industry by offering subscription-based products under an unmatched license, and is becoming the ultimate 360-degree solution for content creators. Recognized as a top startup by LinkedIn and WIRED, Artlist counts Google, Apple, Nike, Coca-Cola, Ikea, Mercedes, Samsung, Wix, Netflix, Dior and many more among its 20 million clients.

**Investors:** Elephant Partners, KKR

## BigPanda

*Key Executives: Assaf Resnick (CEO, Co-Founder), Elik Eizenberg (CTO, Co-Founder), Ed Tang (CFO)*

**Capital Raised:** \$330 Million

BigPanda organizes and mobilizes the world's DevOps and ITOps data. BigPanda's Incident Intelligence and Automation platform, powered by AIOps, empowers the world's largest companies to keep their digital services running, prevent outages, and provide better customer experiences.

**Investors:** Advent International, Battery Ventures, Glynn Capital, Greenfield, Insight Partners, Mayfield, Pelion, Sequoia Capital, UBS, Wells Fargo





## CATO Networks

*Key Executives: Shlomo Kramer (CEO, Co-Founder), Gur Shatz (President, COO, Co-Founder), Tomer Wald (CFO)*

**Capital Raised:** \$532 Million

Cato provides the world's most robust single-vendor SASE platform, converging Cato SD-WAN and a cloud-native security service edge, Cato SSE 360, into a global cloud service. Cato SASE Cloud optimizes and secures application access for all users and locations everywhere. Using Cato, customers easily replace costly and rigid legacy MPLS with modern network architecture based on SD-WAN, secure and optimize a hybrid workforce working from anywhere, and enable seamless cloud migration. Cato enforces granular access policies, protects users against threats, and prevents sensitive data loss, all easily managed from a single pane of glass. With Cato, your business is ready for whatever's next.

**Investors:** Acrew Capital, Aspect Ventures, Coatue Management, Greylock Partners, Lightspeed Venture Partners, Singtel Innov8, Swisscom Ventures, US Venture Partners



## Chain Reaction

*Key Executives: Alon Webman (CEO, Co-Founder), Oren Yokev (CTO, Co-Founder)*

**Capital Raised:** \$115 Million

Chain Reaction is engineering the future of disruptive blockchain and privacy technologies. The company accelerates compute performance, enabling companies to adopt and scale solutions to the world's most complex problems. Partnering with cloud and data centers, we transform compute infrastructure with custom ASICs and systems that optimize for energy efficient, high-performance compute. Our 3PU™ (Privacy Preserving Processing Unit) dramatically accelerates real-time operations of Privacy Enhancing Technologies on encrypted data, transforming the cloud into a trusted environment, enabling verticals that rely on confidential big data to use the cloud (including financial institutions, healthcare & big pharma, defense & government, and oil & gas). Purpose-built and custom-designed, our solutions power the next generation of secure, scalable, green computing to help protect people, privacy, and the planet.

**Investors:** Morgan Creek Digital, Jerusalem Venture Partners, Hanaco Ventures, KCK Capital, Exor, Atreides Management, BlueRun Ventures



## CHEQ

*Key Executives: Guy Tytunovich (CEO, Co-Founder), Asaf Botovsky (CTO, Co-Founder), Ehud Levy (Chairman, Co-Founder), Omri Tamir (COO, Co-Founder)*

**Capital Raised:** \$180 Million

CHEQ is the leading solution in the world for Go-to-Market organizations looking to secure their business from invalid traffic (IVT) from any risk and vulnerability in the online GTM world, including fake users, bots, PLG attacks, privacy infringement, client-side attacks and more. Built by graduates of the Israeli Military Defense Intelligence, CHEQ is at the forefront of cybersecurity innovation, leading the growth of Go-to-Market Security (GTMSec), one of the fastest growing categories in tech today. CHEQ is trusted by over 15,000 customers worldwide ranging from teams and individuals to the world's leading marketing organizations.

**Investors:** Tiger Global Management, Battery Ventures, Hanaco Ventures, Key 1 Capital, MizMaa Ventures, Phoenix Insurance Company



## Claroty

*Key Executives: Yaniv Vardi (CEO), Udi Bar Sela (CFO), Benny Porat (CTO, Co-Founder), Galina Antova (Chief Business Development Officer, Co-Founder), Nadav Zafir (Chairman)*

**Capital Raised:** \$640 Million

Claroty empowers organizations to secure cyber-physical systems across industrial (OT), healthcare (IoMT), and enterprise (IoT) environments: the Extended Internet of Things (XIoT). The company's unified platform integrates with customers' existing infrastructure to provide a full range of controls for visibility, risk and vulnerability management, threat detection, and secure remote access. Backed by the world's largest investment firms and industrial automation vendors, Claroty is deployed by hundreds of organizations at thousands of sites globally.

**Investors:** 40 North Ventures, Bessemer Venture Partners, BMW iVentures, Clearvision Ventures, Envision Ventures, GM Ventures, I Squared Capital, Innovation Ventures, ISTARI, LG Technology Ventures, Marker, Mitsui & Co., MoreVC, Next47, NightDragon, Rain Capital, Rockwell Automation, SE Ventures, Siemens, Softbank, Team8, Tekfen Ventures, Temasek Holdings

# PRIVATE COMPANY DESCRIPTIONS

## Connecteam

*Key Executives: Amir Nehemia (CEO, Co-Founder), Daniel Nuriel (CTO, Co-Founder), Yonatan Nuriel (VP R&D, Co-Founder), Asaf Haviv (Head of Finance)*

**Capital Raised:** \$160 Million

Connecteam is a deskless workforce management app providing an all-in-one experience for communication, engagement operations and training. Connecteam serves over 10,000 customers around the world in over 60 countries from over 200 deskless industries. Providing its product under a SAAS model, the company offers a two-week free trial and a free version for small businesses.

**Investors:** Insight Partners, OG Venture Partners, Qumra Capital, Stripes, Tiger Global Management



## Coralogix

*Key Executives: Ariel Assaraf (CEO, Co-Founder), Yoni Farin (CTO, Co-Founder), Lior Redlus (Chief Data Science Officer, Co-Founder), Matt Handler (COO & President)*

**Capital Raised:** \$230 Million

Coralogix is a leading in-stream observability platform, using proprietary Streama© technology to provide modern engineering teams with real-time insights and trend analysis for their data with no reliance on storage or indexing.

**Investors:** Advent International, Aleph, Brighton Park Capital, Greenfield Partners, Joule Ventures, Maor Investments, OG Venture Partners, PLUS Ventures, Red Dot Capital Partners, StageOne Ventures, Taya Ventures, 2B.VC



## CYE

*Key Executives: Rubi Aronashvili (CEO, Co-Founder), Noy Saban (CFO), Sharon Argov (CMO), Inbar Ries (CPO)*

**Capital Raised:** \$120 Million

CYE's cybersecurity optimization platform enables businesses to visualize, quantify, and mitigate cyber risk so they can make better security decisions and invest in effective remediation. CYE combines technology with red team activity to deliver the most comprehensive organizational security assessments and contextual risk analysis and insights. With headquarters in Israel and offices in New York and London, the company serves Fortune 500 and mid-market companies in multiple industries around the world.

**Investors:** 83North, EQT



## Cymulate

*Key Executives: Eyal Wachsmann (CEO & Co-Founder), Avihai Ben-Yossef (CTO & Co-Founder), Roei Khemosh (CFO)*

**Capital Raised:** \$141 Million

Cymulate's continuous risk validation and exposure management platform provides security professionals with the ability to continuously challenge, validate and optimize their on-premises and cloud cyber-security posture with visualization end-to-end across the MITRE ATT&CK® framework. The platform provides automated, expert and threat intelligence led risk assessments that are simple to deploy and use for organizations of all cybersecurity maturity levels. It also provides an open framework to create and automate red and purple teaming by generating penetration scenarios and advanced attack campaigns tailored to their unique environments and security policies.

**Investors:** Dell Technologies, One Peak Partners, Susquehanna, Vertex Ventures



## Datarails

*Key Executives: Didi Gurfinkel (CEO, Co-Founder), Eyal Cohen (COO, Co-Founder), Oded Har-Tal (CTO, Co-Founder), Zviki Shimon (CFO)*

**Capital Raised:** \$105 Million

Datarails is a financial planning and analysis platform that automates data consolidation, reporting and planning, while enabling finance teams to continue using their own Excel spreadsheets and financial models. Automating these time-consuming manual processes paves the way for finance teams to spend more time analyzing data and less time gathering it. It also empowers them to answer essential strategic questions like what their organization can do to increase revenue and reduce expenses.

**Investors:** Qumra Capital, Vertex Ventures Israel, Vintage Investment Partners, Zeev Ventures



# PRIVATE COMPANY DESCRIPTIONS



## Deel

*Key Executives: Alex Bouaziz (CEO, Co-Founder), Shuo Wang (CRO, Co-Founder), Philippe Bouaziz (CFO, Co-Founder)*

**Capital Raised:** \$680 Million

Deel is the all-in-one HR platform for global teams. It helps companies simplify every aspect of managing an international workforce, from culture and onboarding, to local payroll and compliance. Deel works for independent contractors and full-time employees in more than 150 countries, compliantly. And getting set up takes just a few minutes.

**Investors:** Altimeter Capital Management, Andreessen Horowitz, Browder Capital, Deutsche Bank Corporate Venture Capital, Emerson Collective, Green Bay Ventures, Spark Capital, Y Combinator



## Earnix

*Key Executives: Robin Gilthorpe (CEO), Ronit Maor (CFO)*

**Capital Raised:** \$100 Million

Earnix provides mission-critical composable and cloud-based intelligent solutions across pricing, rating, underwriting, product personalization and telematics. These fully integrated solutions provide ultra-fast ROI and are designed to transform how global insurers and banks are run by unlocking value across all facets of the business. Earnix has been innovating for Insurers and Banks since 2001 with customers in over 35 countries across six continents and offices in the Americas, Europe, Asia Pacific, and Israel.

**Investors:** Insight Partners, IGP, JVP, Vintage Investment Partners



## eToro

*Key Executives: Yoni Assia (CEO, Co-Founder), Ronen Assia (Co-Founder), Dr. Hedva Ber (Global COO, Deputy CEO), Meron Shani (CFO), Elad Lavi (EVP Corporate Development & Strategy)*

**Capital Raised:** \$412 Million

eToro is a multi-asset investment platform that empowers people to grow their knowledge and wealth as part of a global community of successful investors. eToro was founded in 2007 with the vision of opening up the global markets so that everyone can trade and invest in a simple and transparent way. Today, eToro is a global community of 32 million registered users in more than 100 countries, who share their investment strategies; and anyone can follow the approaches of those who have been the most successful. Due to the simplicity of the platform users can easily buy, hold and sell assets, monitor their portfolio in real time, and transact whenever they want.

**Investors:** BRM Group, CommerzVentures, ION Group, Korea Investment Partners, Ping An Ventures, Spark Capital, Softbank, SBI Investment, Social Leverage, Susquehanna, Wellington



## Flare

*Key Executives: Itai Hirsch (CEO, Co-Founder), Rami Lachter (President, Co-Founder)*

**Capital Raised:** N/A

Flare's software platform simplifies the delivery of complex professional services while addressing consumers' expectations of ease and clarity throughout the process. Flare's technology empowers lawyers to provide an elevated legal experience, with product features that are aligned with its overall mission: To be the team that enables strength and clarity through key life events. Law firms can utilize Flare's products and expertise to improve access to legal services and help their lawyers deliver their best work. Flare was founded by repeat technology founders, Co-founder and CEO, Itai Hirsch, and Co-Founder and President, Rami Lachter.

**Investors:** Insight Partners, Tiger Global Management, Zeev Ventures, Corner Ventures, Social Leverage, Shine Capital



## Fullpath (formerly AutoLeadStar)

*Key Executives: Aharon Horwitz (CEO, Co-Founder), Yishai Goldstein (CTO, Co-Founder), Eliav Moshe (CPO, Co-Founder), Andrew Fine (CFO), Idan Mishal (COO), Mike Colacchio (CRO)*

**Capital Raised:** \$57 Million

Fullpath (formerly AutoLeadStar) is the automotive industry's leading Customer Data and Experience Platform (CDXP). Fullpath enables dealers to turn their first-party data into customers for life by unifying siloed data sources and leveraging the data to create exceptional, hyper-personalized customer experiences.

**Investors:** Aleph, Hilltop Venture Partners, Jumpspeed Ventures, PICO Venture Partners, Riverwood Capital, Target Global



## Gett

*Key Executives: Matteo De Renzi (CEO), Aliaksei Aneichyk (CFO), Mark Oun (COO)*

**Capital Raised:** \$800+ Million

Gett is one of the leading taxi platforms operating in the United Kingdom and Israel. With extensive experience in the regulated taxi space, Gett prides itself on its values of reliability, quality, and accessibility. In addition, Gett offers its corporate clients a comprehensive ground transportation management solution, streamlining the business travel experience with user and spend management, back-office tools, and data analytics tools. Corporate clients benefit from Gett's wide range of services designed to fit any budget and business need, from reliable pre-book options to quick on-demand solutions.

As of Q1 2023, Gett serves more than 10.5K+ B2B clients and has more than 750K+ quarterly active B2C customers across both the United Kingdom and Israel.

Founded in 2010, Gett employs over 575 employees across its markets of operations.

**Investors:** Access Industries, VNV Global, Black Ice, MCI Capital and others

## Guesty

*Key Executives: Amiad Soto (CEO, Co-Founder), Vered Raviv Schwartz (President, COO), David Aber (CFO)*

**Capital Raised:** \$172 Million

Guesty is the all-in-one platform for hospitality businesses to automate and optimize their operations. With purpose-built technology, industry-wide expertise, and an R&D team of 200+ engineers, Guesty ensures that hospitality businesses can streamline and achieve growth, while delivering the best value to guests. With a complete suite of features and 150+ industry partners, including major booking OTAs like Airbnb, Vrbo, Booking.com, Tripadvisor, Expedia, Hopper, Google Travel, Home & Villas by Marriott, and many more, Guesty is transforming the hospitality industry with innovative solutions. Today, Guesty has 15 offices and 800+ team members across the globe. For more information visit [guesty.com](https://www.guesty.com).

**Investors Include:** Apax Digital, Flashpoint Venture Capital, MSD Partners, Sixth Street Growth, Vertex Ventures, Viola Growth

## HiBob

*Key Executives: Ronni Zehavi (CEO, Co-Founder), Israel David (CTO, Co-Founder), David Sussely (CFO), Nirit Peled-Muntz (CPO), Sarah Reynolds (CMO), Ze'ev Rozov (COO), Paul Zeiter (CRO), Adi Janowitz (CCO)*

**Capital Raised:** \$424 Million

HiBob is on a mission to transform how organizations operate in the modern world of work with its HR platform 'Bob'. Leading the way for the future workplace, Bob offers resilient, agile technology that wraps all the complexities of HR processes into a game changing, user-friendly tool that touches every employee across the business.

Since 2015, trusted and empowered 'Bobbers' from around the world have brought their authentic selves to work, inspired to build the exceptional HR systems that will revolutionize the work experience for HR professionals, managers, and employees. Agile and adaptable, HiBob innovates through continuous learning loops to produce seismic cultural shifts for companies with dynamic, distributed workforces.

HiBob is used by more than 3000 multinational companies – including Cazoo, Monzo, Happy Socks, Fiverr, and VaynerMedia. Organizations using Bob are able to accelerate hiring, retain the best talent, upskill and elevate employee engagement.

**Investors:** Bessemer Venture Partners, Cerca Partners, Eight Roads, Entrée Capital, General Atlantic, Israel Growth Partners, Perpetual Investors, Presidio Ventures, Battery Ventures, Arbor Ventures, SEEK



## HONEYBOOK

### HoneyBook

*Key Executives: Oz Alon (CEO, Co-Founder), Yen Yen Chow (CFO), Inon Stelman (CTO), Yuval Kesten (CPO), Matti Yahav (CCO)*

**Capital Raised:** \$498 Million

HoneyBook is the leading client flow management platform that makes it easy for independent business owners to sell and deliver their services online. Offering powerful tools for communication, contracts, invoicing, payments, and more, the platform puts independent professionals in control of their process and client experience. HoneyBook is trusted by over 100,000 service-based businesses in the United States and Canada that have booked more than \$9 billion in business on the platform.

**Investors:** Tiger Global Management, Norwest Venture Partners, Aleph, Hillsven Capital, OurCrowd, Durable Capital Partners LP, Vintage Investment Partners, Battery Ventures, Citi Ventures, Zeev Ventures, and 01 Advisors

### Infinidat

*Key Executives: Phil Bulinger (CEO), Alon Rozenshein (CFO)*

**Capital Raised:** \$325 Million

Infinidat helps enterprises and service providers empower their data-driven competitive advantage at scale. Infinidat's software defined storage architecture delivers microsecond latency, 100% availability, and scalability with a significantly lower total cost of ownership than competing storage technologies. The company offers an award-winning portfolio of enterprise storage solutions for primary and secondary storage deployments. The corporate headquarters are based in Herzliya, Israel, and U.S. headquarters in Waltham, Massachusetts.

**Investors:** Claridge, Goldman Sachs Growth Equity, ION Asset Management, Security Growth Partners, TPG

### KELA

*Key Executives: David Carmiel (CEO, Co-Founder), Nir Barak (CSO, Co-Founder), Keren Farag (CFO)*

**Capital Raised:** Bootstrapped

An award-winning cybercrime threat intelligence firm, KELA's mission is to provide 100% real, actionable intelligence on threats emerging from the cybercrime underground, to support the protection from digital crimes. Our success is based on a unique integration of our proprietary automated technologies and qualified intelligence experts. Trusted worldwide, our technology infiltrates hidden underground places and thoroughly monitors, hunts, and mitigates digital crimes to uncover real risks and allow proactive protection. KELA arms you with targeted, actionable, and highly contextualized intelligence, as seen from the eyes of attackers, thus enabling proactive network defense.

**Investors:** Vector Capital

### Kissterra

*Key Executives: Udi Ziv (CEO), Ifty Kerzner (Executive Director, Co-Founder), Segev Shilton (Executive Director, Co-Founder), Ezra Meir (CFO)*

**Capital Raised:** \$76 Million

Kissterra is the world's first insurance marketing operating system. Trusted by leading US insurance carriers, Kissterra provides an end-to-end, cloud based solution for all of their digital marketing and distribution needs. The company's AI-powered marketing management platform empowers insurance companies to optimize all their digital marketing campaigns on one easy-to-use platform. Kissterra's unique technology centralizes cross-organizational data to create smarter marketing based on an LTV to CAC correlation and thus increase profitability. Founded in 2015 and headquartered in Israel, with offices in the US.

**Investors:** Menorah Mivtachim, Poalim Equity

# PRIVATE COMPANY DESCRIPTIONS



## **Kueez**

*Key Executives: Ori Mendi (CEO, Co-Founder), Omer Erlichman (CFO)*

**Capital Raised:** Bootstrapped

Kueez is a technology platform that puts publishers at the center, serving over 1000 websites. Through powerful tools that enable publishers to scale their operations efficiently and effectively, it optimizes the entire publishing cycle. The Kueez platform allows publishers to distribute their content to hundreds of millions of users worldwide, resulting in substantial profits from new and existing clients. Furthermore, Kueez significantly improves publishers' unit economics, resulting in dramatic improvements in their financial performance.

**Investors:** N/A



## **Lendbuzz**

*Key Executives: Amitay Kalmar (CEO & Co-Founder), Dan Raviv (CTO & Co-Founder), George Sclavos (CFO)*

**Capital Raised:** \$150 Million (Equity), \$1+ Billion (Debt)

Lendbuzz is an AI-based financial technology company that helps consumers obtain fair access to credit when purchasing a vehicle. Powered by alternative data and machine learning algorithms, Lendbuzz can assess the creditworthiness of consumers with limited credit history—a group underserved by traditional banks. Through their auto dealership partners, Lendbuzz offers consumers attractive financing solutions while opening up opportunities for those dealerships to serve a more diversified customer base. Lendbuzz is headquartered in Boston, Massachusetts and was founded in 2015.

**Investors:** Wellington Management, Goldman Sachs, MUFG, 83 North, O.G. Venture Partners, Poalim Equity, Viola Credit



## **Lightricks**

*Key Executives: Dr. Zeev Farbman (CEO, Co-Founder), Yaron Igner (CTO, Co-Founder), Shaul Meridor (CFO)*

**Capital Raised:** \$228 Million

Lightricks is a pioneer in innovative technology that bridges the gap between imagination and creation. Using the limitless, transformative power of generative AI, the company's leading photo and video editing tools offer endless possibilities and inspiration, while the company's brand platform offers brands the opportunity to scale their content by partnering with creators. Lightricks' suite of content creation apps has more than 680 million downloads worldwide and has won numerous prestigious awards — including Apple's App of the Year, the Apple Design Award and both Apple and Google Play's Best of the Year.

**Investors:** Altshuler Shaham Investment Holdings, ClalTech, Goldman Sachs Growth Equity, Greycroft, Hanaco Ventures, Harel-Hertz Investment House, Insight Partners, Migdal Insurance and Financial Holdings, Qumra Capital, Shavit Capital, Stonebridge Partners, Viola Ventures



## **Logz.io**

*Key Executives: Tomer Levy (CEO, Co-Founder), Asaf Yigal (VP Product, Co-Founder)*

**Capital Raised:** \$148 Million

Software developers use Logz.io's Open 360 Observability Platform to gain visibility into the health, performance, and user journeys of their cloud applications so they can deliver frictionless digital experiences. As opposed to traditional observability solutions defined by expensive proprietary technology, Logz.io's entirely new approach unifies the most popular open source technologies in the world on a single SaaS platform built for cost efficiency. As a result, Logz.io delivers critical observability insights at half the cost of existing solutions.

**Investors:** 83North, Alumni Ventures, General Catalyst, Giza Venture Capital, Kingfisher Investment Advisors, Next47, OpenView Venture Partners, Pitango, Vintage Investment Partners

# PRIVATE COMPANY DESCRIPTIONS



## Melio

*Key Executives: Matan Bar (CEO & Co-Founder), Ilan Atias (CTO & Co-Founder)*

**Capital Raised:** \$518 Million

Melio is a leading B2B payments technology company that enables small and medium-sized businesses to quickly and seamlessly transfer and receive payments, helping them improve cash flow and workflow. As one of the fastest-growing B2B payment solutions in the United States, Melio is transforming how money is moved between businesses. It serves financial institutions and software companies that want to provide Accounts Payable and Receivable products for their small business customers. Melio was founded in 2018, with headquarters in New York, an R&D center in Tel Aviv, and western U.S. headquarters in Colorado.

**Investors:** Accel, Aleph, Bessemer, Coatue, General Catalyst, American Express, Intuit, Capital One, Thrive and others



## Mend (formerly WhiteSource)

*Key Executives: Rami Sass (CEO, Co-Founder), Ron Rymon (Board Member, Co-Founder), Ilan Sidi (CFO)*

**Capital Raised:** \$128 Million

Mend enables organizations to resolve application security challenges. Mend secures all aspects of software, providing automated remediation from problem to solution. With more than 1,000 customers, Mend helps enterprises like Microsoft, IBM, and Comcast to improve their application security outcomes. Mend provides application security for six out of 10 of the world's most demanding software developers.

**Investors:** 83North, Big-Tech 50, Microsoft Ventures, New York Angels, Peregrine Ventures, Pitango, Poalim Equity, Susquehanna, Union Tech Ventures



## Mesh Payments

*Key Executives: Oded Zehavi (CEO, Co-Founder), Eran Katoni (CTO, Co-Founder), Anna King (CFO)*

**Capital Raised:** \$123 Million

Mesh is the fast-growing spend management platform in the US according to G2 and uniquely meets the needs of distributed workforces and multi-entity companies. Finance teams rely on Mesh to power global spend, automate manual accounting tasks, and optimize finance workflows.

Mesh was named to the CB Insights [Fintech 250](#) and powers some of the world's fastest-growing brands, including Monday.com, Hippo Insurance, Sezzle, and Snyk.

**Investors:** Alpha Wave Global, Entrée Capital, Launchpad Capital, Meron Capital, R-Squared Ventures, Tiger Global Management, TLV Partners



## Minute Media

*Key Executives: Assaf Peled (CEO, Co-Founder), Dan Ben Adi (CFO), Philip McLeod (Chief Corporate Development Officer)*

**Capital Raised:** \$200+ Million

Minute Media is a leading technology and digital content company. Our proprietary video and multimedia publishing platform, Voltax, powers the creation, distribution, consumption and monetization of digital content for digital publishers, betting partners, content creators and advertisers. Voltax also powers our own sports and culture content brands, including The Players' Tribune, FanSided and 90min. The company is ranked as a top three sports property within U.S. sports according to Comscore.

**Investors Include:** Battery Ventures, Dawn Capital, Anson Funds, Gemini Israel Ventures, Qumra Capital, Goldman Sachs, Hamilton Lane, Maor Investments, La Maison, Vintage Partners, Remagine Ventures, RedSea Ventures, ProSieben, North Base Media



## MyHeritage

*Key Executives: Gilad Japhet (CEO, Founder), Smadar Levi (CFO)*

**Capital Raised:** N/A

MyHeritage is a leading global discovery platform for exploring family history. With billions of historical records and family tree profiles, and with sophisticated matching technologies that work across all its assets, MyHeritage allows users to discover their past and empower their future. MyHeritage DNA is one of the world's largest consumer DNA databases, with more than 6.5 million customers. MyHeritage is the most popular DNA test and family history service in Europe, and is trusted by millions of users worldwide.

**Investors:** Francisco Partners

# PRIVATE COMPANY DESCRIPTIONS



## Natural Intelligence

*Key Executives: Nir Greenberg (Executive Chairman, Founder), Jonathan Edelshaim (CEO), Tomer Amitai (CFO)*

**Capital Raised:** Bootstrapped

Founded in 2009, Natural Intelligence is a global leader in multi-vertical multi-geography online consumer marketplaces.

Our proprietary matching technology platform helps millions of consumers around the world make smarter, more confident buying decisions, while simultaneously enabling brands to maximize their online presence. We do so by creating trusted comparison websites that enable consumers to easily compare products and services online and form high-value relationships with the brands they choose.

**Investors:** N/A



## NextSilicon

*Key Executives: Elad Raz (CEO)*

**Capital Raised:** \$215 Million

NextSilicon is pioneering a radically new approach to HPC architecture that drives the industry forward by solving its biggest, most fundamental problems. The company's architecture offers chip design and software development, its technology also leverages software algorithms as the main driver to speed up compute intensive applications, providing businesses with high-performance architecture for supercomputers based on a novel chip architecture.

**Investors:** Aleph, Amity Ventures, Corner Ventures, Heroic Ventures, Liberty Technology Ventures, Playground Global, Schusterman Family Foundation, Symbol, Third Point Ventures



## Optibus

*Key Executives: Amos Haggiag (CEO, Co-Founder), Eitan Yanovsky (CTO, Co-Founder)*

**Capital Raised:** \$260 Million

Optibus is an end-to-end, cloud-native solution for public transportation planning, scheduling, rostering, and operations, powered by artificial intelligence (AI) and optimization algorithms. Transportation agencies and operators in more than 2,000 cities worldwide trust Optibus to increase their efficiency and service quality, promote transportation equity, reduce emissions and costs, and modernize their operations.

**Investors:** Alibaba Group, Bessemer Venture Partners, BlueRed Partners, Dynamic Loop Capital, Insight Partners, New Era Capital Partners, Pitango, State of Mind Ventures, Tencent, Verizon Ventures, Volvo Group



## Overwolf

*Key Executives: Uri Marchand (CEO, Co-Founder), Shahar Sorek (CMO)*

**Capital Raised:** \$150 Million

With over 1,500 games supported, 165,000 creators, and 35 million monthly active users, Overwolf is the all-in-one platform that enables creators to build, distribute, and monetize in-game apps, mods, and private servers. Built for creators by creators, Overwolf is on a mission to unite the in-game creator community and empower them to make a living doing what they love - developing truly awesome gaming experiences.

In 2022, Overwolf paid over \$160 million to in-game creators.

**Investors:** Andreessen Horowitz, Atreides Management, Griffin Gaming Partners, Innovation Endeavors, Insight Partners, Intel Capital, Liberty Media, Marker, Samsung NEXT, Ubisoft Entertainment, Warner Music Group

# PRIVATE COMPANY DESCRIPTIONS



## Papaya Global

*Key Executives: Eynat Guez (CEO, Co-Founder), Ofer Herman (SVP IT&IS, Co-Founder), Ruben Drong (SVP Data, Co-Founder)*

**Capital Raised:** \$441 Million

Papaya Global is a SaaS fintech company providing global payroll and payments technology – the only tech-first payroll software built for global enterprises. Papaya's comprehensive automated solution provides the visibility, speed, and flexibility that finance teams need to control workforce spending. Papaya serves as the brain connecting the dots of global payroll, unifying data streams and integrating with HCM and ERP tools to create a single source of truth. It turns payroll - every company's biggest expense and liability - into a strategic asset.

**Investors:** Bessemer Ventures Partners, Greenoaks Capital Partners, Insight Venture Partners, New Era Capital Partners, Scale Venture Partners, Tiger Global Management, Workday Ventures Partners



## Paragon

*Key Executives: Ehud Barak (Director, Co-Founder), Ehud Schneorson (President, Chairman, Co-Founder), Idan Nurick (CEO, Co-Founder), Eyal Raz (CFO)*

**Capital Raised:** \$32 Million

Paragon builds best in class cyber intelligence software to empower democratic countries with cutting-edge capabilities that make the world safe. Paragon's solutions enable governmental agencies in democracies to overcome the challenge of no longer having the lawful access necessary to ensure the safety of their citizens.

**Investors:** Battery Ventures, Red Dot Capital Partners



## PayZen

*Key Executives: Itzik Cohen (CEO, President), Tobias Mezger (COO), Ariel Rosenthal (CTO)*

**Capital Raised:** \$45 Million (Equity), \$200 Million (Debt)

PayZen is a healthcare fintech platform that tackles the growing healthcare access and affordability problem with its Affordability OS technology. PayZen's products remove financial barriers to care for patients and reduce the administrative complexity & friction for medical providers.

PayZen is backed by leading equity and credit capital investors and is led by proven technology veterans with a successful track record of helping millions of Americans overcome financial struggles.

**Investors:** Viola Ventures, 7wire Ventures, SignalFire, Viola Credit



## Pecan

*Key Executives: Zohar Bronfman (CEO, Co-Founder), Noam Brezis (CTO, Co-Founder)*

**Capital Raised:** \$118 Million

Pecan helps business intelligence, operations, and revenue teams predict mission-critical outcomes. As the world's only low-code predictive analytics and data science platform, Pecan enables companies to harness the full power of AI and predictive modeling without requiring any data scientists on staff. With Pecan's platform, companies turn hindsight into foresight by generating highly accurate predictions and recommendations that improve customer lifetime value, retention, conversion rates, demand forecasting, and other revenue-driving KPIs. Founded in 2018, Pecan's predictions impact billions of dollars in revenue for fintech, insurance, retail, consumer packaged goods, mobile apps, and consumer services companies of all sizes.

**Investors:** Dell Technologies Capital, GGV Capital, GV, Insight Partners, Mindset Ventures, S Capital, Vintage Investment Partners



## Priority Software

*Key Executives: Sagive Greenspan (CEO), Lior Maza (CFO)*

**Capital Raised:** N/A

Priority Software Ltd. is a leading provider of scalable, agile, and open cloud-based business management solutions for various industries and organizations of all sizes, from global enterprises to small and growing businesses. Recognized by top industry experts and analysts for its product innovation, Priority provides real-time access to business data and insights from any desktop or mobile device, enabling organizations to increase operational efficiency, improve the customer experience, identify new opportunities, and outpace the competition. With offices in the US, the UK, Belgium, and Israel and a global network of business partners, Priority empowers 15,000 customers in 40 countries with smart and intuitive business management platforms that drive accelerated organizational growth.

**Investors:** Fortissimo, TA Associates



## ProteanTecs

*Key Executives: Shai Cohen (CEO, Co-Founder), Evelyn Landman (CTO, Co-Founder), Roni Ashuri (COO, Co-Founder), Eran Ben Horin (CFO), Uzi Baruch (CSO)*

**Capital Raised:** \$191 Million

proteanTecs is the leading provider of deep data analytics for advanced electronics monitoring. Trusted by global leaders in the datacenter, automotive, communications and mobile markets, the company provides system health and performance monitoring, from production to the field. By applying machine learning to novel data created by on-chip monitors, the company's deep data analytics solutions deliver unparalleled visibility and actionable insights—leading to new levels of quality and reliability. Founded in 2017 and backed by world-leading investors, the company is headquartered in Israel and has offices in the United States, India and Taiwan. For more information, visit [www.proteanTecs.com](http://www.proteanTecs.com).

**Investors:** A&E Investments, Addition, Atreides Management, Celesta Capital, Intel Capital, ITI Venture Capital Partners, Koch Disruptive Technologies, Mitsubishi UFJ Capital, Nili Capital Partners, Redline Capital Management, Regah Ventures, Valor Equity Partners, Viola Ventures, Zeev Ventures



## Pyramid Analytics

*Key Executives: Omri Kohl (CEO, Co-Founder), Avi Perez (CTO, Co-Founder), Oz Tarazi (CFO)*

**Capital Raised:** \$210 Million

Pyramid is a pioneering decision intelligence platform provider. Decision Intelligence is what's next in analytics. The Pyramid Decision Intelligence Platform delivers insights for anyone to make faster, more intelligent decisions. The Pyramid Platform provides instant access to any data, enables automated governed self-service for any person, and serves any analytics need, from the simple to the sophisticated. By uniquely combining Data Prep, Business Analytics, and Data Science with AI guidance in a single environment, the Pyramid Platform reduces cost and complexity while accelerating growth and innovation. This enables a strategic, organization-wide approach to Business Intelligence and Analytics. More than 1 million decision makers rely on Pyramid to make faster, more intelligent decisions.

**Investors:** H.I.G. Growth Partners, Jerusalem Venture Partners, Maor Investments, Sequoia Capital, Viola Growth, Clal Insurance Enterprise Holdings, Kingfisher Capital, General Oriental Investments



## Quantum Machines

*Key Executives: Dr. Itamar Sivan (CEO, Co-Founder), Dr. Yonatan Cohen (CTO, Co-Founder), Dr. Nissim Ofek (Chief Engineer, Co-Founder), Nir Ackerman (CFO), Shaul Galila (COO)*

**Capital Raised:** \$102 Million

Quantum Machines (QM) drives quantum breakthroughs that accelerate the realization of practical quantum computers. The company's Quantum Orchestration Platform (QOP) fundamentally redefines the control and operations architecture of quantum processors, supporting a wide range of qubit technologies. Built around QM's unique Pulse Processing Unit (PPU) the full-stack hardware/software platform can run even the most complex algorithms right out of the box, including quantum error correction and multi-qubit calibration. Allowing its customers to scale their systems to support up to thousands of qubits, QM's products and solutions are widely adopted by national and academic research labs, HPC centers, quantum computer manufacturers and cloud service providers.

**Investors:** 2Sky Ventures, Alumni Ventures, Atreides Management, Battery Ventures, Cerca Partners, Claridge Israel, Exor, GlenRock Israel, Harel Insurance, Leavitt Partners, Maor Investments, Meron Capital, Qualcomm Ventures, Red Dot Capital Partners, Samsung NEXT Ventures, TLV Partners, Union Tech Ventures, Valor Equity Partners



## RAD

*Key Executives: Udy Kashkash (President & CEO), Avi Levin (CFO)*

**Capital Raised:** N/A

RAD is a global leader for telecom access solutions. As an industry pioneer for over 40 years, RAD reliably supplies communications service providers and critical infrastructure operators in over 150 countries with best-of-breed Carrier Edge, industrial IoT, 5G xHaul, and Mission Critical solutions.

RAD co-innovates networking solutions with customers, offering always-on connectivity from anywhere, along with data-driven, AI-powered actionable insights at a glance. Above all, RAD is distinguished for its supply-chain stability, which outsteps the market in delivery times.

Founded in 1981, RAD serves as the anchor of the \$1.8 billion RAD Group, an umbrella of independent companies that develop diverse networking and telecom solutions.

**Investors:** Yehuda Zisapel, Nava Zisapel, Zohar Zisapel



## Rapyd

*Key Executives: Arik Shtilman (CEO, Co-Founder), Maayan Naor (CFO)*

**Capital Raised:** \$800 Million

Rapyd lets you build bold. Liberate global commerce with all the tools your business needs to create payment, payout and fintech experiences everywhere. From Fortune 500s to ambitious business and technology upstarts, our payments network and powerful fintech platform make it easy to pay suppliers and get paid by customers—locally or internationally. Whether you're building an app, selling a product, sending payments or doing a little of everything, Rapyd has solutions to send and receive funds, add hundreds of payment methods worldwide, issue prepaid virtual and physical cards, simplify money management and foreign exchange and integrate fintech with APIs. With offices worldwide, including Tel Aviv, Dubai, London, Iceland, San Francisco, Miami and Singapore, we know what it takes to make cross-border commerce as easy as being next door. Rapyd simplifies payments so you can focus on building your business. Get the tools to grow globally at [www.rapyd.net](http://www.rapyd.net). Follow: [Blog](#), [Insta](#), [LinkedIn](#), [Twitter](#).

**Investors:** Altimeter Capital Management, Annox Capital, Aviad Ventures, BlackRock, Coatue Management, Dragoneer Investment Group, Durable Capital Partners, Entrée Capital, Fidelity, FJ Labs, General Catalyst, Global Tech Ventures, IGNIA Partners, LVL1 Group, Oak HC/FT, Russmedia Equity Partners, Spark Capital, Stripes, Tal Ventures, Target Global, Tiger Global Management, Vis Capital, Whale Rock Capital Management



## Redefine Meat

*Key Executives: Eshchar Ben-Shitrit (CEO, Co-Founder), Adam Lahav (CBO, Co-Founder), Julie Sonies (CFO)*

**Capital Raised:** \$170 Million

Founded in 2018, Redefine Meat is pioneering the emerging field of next-generation plant-based meat, poised to disrupt the 1.5 trillion meat industry. The company is working to achieve the long-term vision of becoming the world's biggest meat company.

Leveraging extensive data science expertise, additive manufacturing and deep food production capabilities Redefine Meat is the first and only company to produce culinary grade New Meat -plant-based meat with the same texture, flavour, and versatility as animal meat. Unlike existing meat substitute companies, it offers a true meaty experience, appealing to flexitarians and meat lovers alike. Endorsed by leading chefs, butchers, and culinary experts, it offers an unparalleled range of products, with 17 SKUs extending from ground to pulled to whole muscle cuts across beef, lamb and pork.

Redefine Meat is firmly positioned at the premium end of the market and focuses on developing food service presence first being endorsed by Michelin-starred chefs in the UK, Netherlands, Germany and Israel. To date, it is present in close to 2,000 outlets across 8 countries with many more in the pipeline.

**Investors:** CPT Capital, Hanaco Ventures, Happiness Capital, Intercap, Synthesis Capital



## Skai

*Key Executives: Yoav Izhar-Prato (CEO, Co-Founder), Gil Sadeh (Chief Growth Officer), Zohar Cohen (CFO)*

**Capital Raised:** \$62 Million

Skai (formerly Kenshoo) is an omnichannel platform that helps performance marketers plan, activate and measure unified advertising programs across walled garden media with high efficiency and optimal return. We support all major consumer media, including Google, Amazon Ads, Meta, TikTok, Snapchat, Microsoft, Walmart Connect, Pinterest, LinkedIn, Apple Search Ads and more.

Skai clients include thousands of major consumer brands and agencies who leverage the platform to drive meaningful business impact from advertising, with intelligent planning, efficient campaign execution, and unprecedented reach and scale.

**Investors:** Sequoia Capital, Bain Capital, Qumra Capital, Tenaya Capital, Arts Alliance

## SQream

*Key Executives: Ami Gal (CEO & Co-Founder), Razi Shoshani (CTO & Co-Founder), Yoav Ron (CFO)*

**Capital Raised:** \$110 Million

SQream is a data analytics company that helps organizations Ask Bigger by providing them with accurate insights at a lower cost. Our unique technology empowers businesses to analyze exponentially more data, and get substantially faster insights at dramatic cost-savings. By leveraging SQream's advanced analytics capabilities, organizations are able to stay ahead of their competitors while reducing hardware usage. If you want to take your data exploration to the next level, Ask Bigger and unlock new opportunities with SQream.

**Investors:** Alibaba Group, Blumberg Capital, Glory Ventures, Granot Ventures, Hanaco Venture Capital, Mangrove Capital Partners, Silvertch Ventures, Sistema Venture Capital, Schusterman, World Trade Ventures

## Start.io

*Key Executives: Gil Dudkiewicz (CEO, Co-Founder), Ran Avidan (CTO, Co-Founder), Meirav Dudek (Deputy CEO & CFO)*

**Capital Raised:** Bootstrapped

Start.io is a mobile marketing and audience platform that enables mobile application developers and marketers to use artificial intelligence ("AI") based tools for more efficient, effective and precise mobile marketing and audience targeting. Our mission is to empower marketers and developers by reinventing mobile marketing and providing effortless marketing solutions using our end-to-end Platform.

Start.io's direct integration with 500,000 monthly active mobile apps provides access to unprecedented levels of global first-party data, which can be leveraged to understand and predict behaviors, identify new opportunities and fuel growth.

**Investors:** N/A

## StreamElements

*Key Executives: Gil Hirsch (CEO, Co-Founder), Or Perry (Co-Founder), Doron Nir (President, Co-Founder), Reem Sherman (CTO, Co-Founder), Udi Hoffmann (CFO)*

**Capital Raised:** \$115 Million

StreamElements is the fastest growing provider of production, monetization, audience engagement, sponsorship, and influencer marketing tools and services for livestreams and videos on demand. The platform powers over 1.6 million digital content creators across Twitch, YouTube Live, Facebook Gaming, and Trovo by providing a 100% cloud-based collection of free beautiful themes and overlays, customizable alerts, loyalty programs, chatbot community engagement tools, tipping mechanisms, robust moderation capabilities, custom merchandising, and real-time engagement tools for VODs with Mercury. StreamElements also works with brands across all industries who want to tap into influencers and their massive engaged audiences for sponsorships, including performance marketing campaigns at scale.

**Investors:** State of Mind Ventures, Pitango, SoftBank, PayPal, MoreTech, Samsung NEXT, Mivtach Shamir, Rainfall Ventures, Handshake Ventures



# PRIVATE COMPANY DESCRIPTIONS



## Tailor Brands

*Key Executives: Yali Saar (CEO, Co-Founder), Nadav Shatz (CTO, Co-Founder), Tom Lahat (CXO, Co-Founder), Lihi Segal (CFO)*

**Capital Raised:** \$70 Million

Tailor Brands is the world's only powerhouse for small business owners, integrating and connecting the tools, knowledge and support entrepreneurs need to launch, manage and grow. From automated brand design to accessible LLC formation, insurance, and banking, its unique ecosystem facilitates a safe and empowering environment that has encouraged millions of people around the world to become independent and bring their businesses to life. Tailor Brand's' all-in-one ecosystem eliminates the hassle of searching for separate tools for each individual business task, allowing aspiring owners to focus on what they're really passionate about and actualize their businesses on their own terms.

**Investors:** Armat Group, Disruptive Technologies, GoDaddy, HCS Capital, Helios Investment Partners, Highview Ventures, LIP Ventures Boutique, Mangrove Capital Partners, Mizrahi Bank, OurCrowd, Pitango



## Tango

*Key Executives: Uri Raz (CEO, Co-Founder)*

**Capital Raised:** No primary capital raised

Tango is the largest Western live-streaming company. With over 450M downloads worldwide and annual revenues surpassing \$450M, Tango is the place for creators of all levels to form real connections with their audience and monetize their talent through micro transactions over live video. Boasting record ARPDAU figures, Tango is geared to lead the creator economy and to continue to democratize the UGC market.

**Investors:** Access Technology Ventures, Gigi Levy



## Tipalti

*Key Executives: Chen Amit (CEO, Co-Founder), Sarah Spoja (CFO)*

**Capital Raised:** \$700+ Million

Tipalti comes from the Hebrew expression for "We handled it." Tipalti is the only company handling both Accounts Payable and Mass Pay workflows for high-velocity companies across the entire financial operations cycle: onboarding and managing global suppliers, instituting procurement controls, streamlining invoice processing and approvals, executing payments around the world and reconciling payables data across a multi-subsiary finance organization. Tipalti's Financial Automation platform enables Mid-Market Global Companies to manage everything from PO Management, Invoice Management, Expense Management, Card Payments, Traditional Payments, and FX services in one easy to use platform. Tipalti enables high-growth companies to scale quickly by making payables strategic with operational, compliance, and financial controls. Companies can efficiently and securely pay thousands of partners and vendors in 196 countries within minutes. Thousands of companies, such as Amazon Twitch, GoDaddy, Roku, Wordpress.com, and ZipRecruiter use Tipalti to reduce operational workload by 80% and accelerate the financial close by 25%, while strengthening financial controls and spend visibility.

**Investors:** 01 Advisors, Base Partners, Capital International Group, Cerca Partners, Morgan Stanley Counterpoint Global, Durable Capital Partners, Greenoaks Capital Partners, Greenspring Associates, G Squared, Group 11, Hercules Capital, JPMorgan Chase, Marshall Wace, Primera Capital, TrueBridge Capital Partners, Zeev Ventures



## Tomorrow.io

*Key Executives: Shimon Elkabetz (CEO, Co-Founder), Rei Goffer (Chief Strategy Officer, Co-Founder), Itai Zlotnik (COO, Co-Founder), Stephen Gregorio (CFO)*

**Capital Raised:** \$230 Million

Tomorrow.io is The World's Weather and Climate Security Platform, helping countries, businesses, and individuals manage their weather and climate security challenges. The platform is fully customizable to any industry impacted by the weather. Customers around the world, including Uber, Delta, Ford, National Grid, and more, use Tomorrow.io to dramatically improve operational efficiency. Tomorrow.io was built from the ground up to help teams prepare for the business impact of weather by automating decision-making and enabling climate adaptation at scale. Headquartered in Boston, MA, Tomorrow.io employs nearly 200 people globally.

**Investors:** Canaan Partners, Clearvision Ventures, Every Ventures, Fontinalis Partners, Intact Ventures, JetBlue Ventures, National Grid Partners, Pitango, PLUS Ventures, Project 11 Ventures, SB Energy, Softbank, Square Peg Capital, Stonecourt Capital

# PRIVATE COMPANY DESCRIPTIONS

## Travelier (formerly Bookaway Group)

*Key Executives: Noam Toister (CEO, Co-Founder), Omer Chehmer (COO, Co-Founder), David Yitzhaki (CEO of Bookaway.com, Co-Founder)*

**Capital Raised:** \$81 Million



Travelier, formerly known as Bookaway Group, is a travel-tech company, revolutionizing ground and sea transportation for travelers. Travelier's network of digital platforms allow customers to instantly buy intercity tickets to ferries, buses and trains in local markets which can be usually complex, enabling stress-free travel across the globe. Since its founding in 2017, Travelier has worked to bridge the gap between international travelers and local transportation suppliers – empowering suppliers to grow their businesses, all while easing travel anxiety for the consumer. Travelier's mission to facilitate memorable journeys is not only at the root of their proprietary platform but stretches across their wide range of subsidiaries – [Bookaway](#) operating globally, [Getbybus](#) servicing the Balkans, [12Go](#) in Southeast Asia, [SeatOS](#) for the Asia Pacific market, and [Plataforma10](#) and [Sisorg](#) servicing Latin America.

**Investors:** Aleph, Corner Ventures, Red Dot Capital Partners, Entrée Capital, Menorah Mivtachim, Tenere Capital

## Vayyar

*Key Executives: Raviv Melamed (CEO, Co-Founder), Miri Ratner (VP R&D, Co-Founder), Naftali Chayat (CTO, Co-Founder)*



**Capital Raised:** \$300+ Million

Vayyar supplies the world's most advanced radar-on-chip platforms to gather life's essential data, providing solutions for senior care, automotive, security, smart home, robotics, and more, while maintaining privacy at all times. Vayyar's mission is to deliver the next generation of sensing technology that is miniature, affordable, and versatile enough to impact everyone's lives, enabling a safer world.

**Investors:** A&E Investments, Amity Ventures, Arc Ventures, Atreides Management, Battery Ventures, Bessemer Venture Partners, Celesta Capital, ClalTech, Glory Ventures, GLY Capital Management, Investec, ITI, KDT, MoreVC, Regal Four, TSC Capital, Walden International

## Verbit

*Key Executives: Tom Livne (CEO, Co-Founder), Sagi Rothman (CFO)*



**Capital Raised:** \$350 Million (primary only)

Verbit is the world's leading interactive transcription and captioning platform for the media, higher education, legal, corporate and government verticals. The company's in-house, AI-based Automated Speech Recognition (ASR) technology, coupled with its human transcriber network, offers customers high-quality, word-for-word, interactive and collaborative transcripts and captions. Verbit's solutions reach 99.9% accuracy levels and deliver industry-leading turnaround time (10X faster than industry standards). Businesses, legal agencies, universities and others can leverage Verbit's customizable solution, which meets ADA, FCC, and privacy compliance standards. Verbit has over 470 employees based in New York, Colorado, Pittsburgh, Palo Alto, Canada, Tel Aviv and Kyiv and employs over 600 captioners and more than 35,000 transcribers globally.

**Investors:** ClalTech, HV Capital, Lion Partners, MORE capital, Oryzn Capital, Sapphire Ventures, Stripes, Third Point, Vertex Ventures, Viola Ventures

## Vesttoo

*Key Executives: Yaniv Bertele (CEO, Co-Founder), Ben Zickel (CTO, Co-Founder), Alon Lifshitz (Chief Financial Engineer, Co-Founder), Gaurav Wadhwa (CFO)*



**Capital Raised:** \$109 Million

Vesttoo connects the insurance industry and the capital markets by combining AI-powered technology with expertise in data science, insurance, and finance, so that insurers have the capital they need, and investors have opportunities to diversify with uncorrelated, low-volatility insurance-linked assets. Among the company's partners are well-established global insurers, financial institutions, and large multinational brokers.

**Investors:** Mouro Capital, Hanaco Ventures, Plug and Play, MS&AD Ventures, Royal Group, Longevitytech.fund, Black River Ventures, Gramercy Venture, Redds Capital, SureTech Investments, undisclosed bulge bracket bank



## **Weka**

*Key Executives: Liran Zvibel (CEO, Co-Founder), Maor Ben-Dayan (Chief Architect, Co-Founder), Dr. Omri Palmon (Chief Strategy Officer, Co-Founder), Amit Pandey (Chairman), Jonathan Martin (President), Intekhab Nazeer (CFO)*

**Capital Raised:** \$275 Million

WEKA is leading a paradigm shift in how data is stored, managed, and processed by helping organizations to transition their traditional, stagnant data silos into dynamic data pipelines that fuel next-generation workloads seamlessly and sustainably. The WEKA® Data Platform is a software-defined solution purpose-built for hybrid cloud in the AI era. Its advanced cloud-native architecture is optimized to solve complex data challenges and deliver 10-100x performance improvements running on-premises, in the cloud, at the edge, or in hybrid and multicloud environments. WEKA is fueling research and discovery breakthroughs and accelerating business outcomes for leading global research organizations and enterprises – including eight of the Fortune 50.

**Investors:** 10D, Atreides Management, Celesta Capital, The CID Group, Digital Alpha Advisors, Gemini Israel Ventures, Generation Investment Management, Hewlett Packard Enterprise, Hitachi Ventures, Ibex Investors, Key1 Capital, Lumir Ventures, Mellanox Technologies, Micron Ventures, Mirae Asset Capital, MoreTech Ventures, Norwest Venture Partners, Nvidia, Qualcomm Ventures, Samsung Catalyst Fund, Seagate Venture Fund, Western Digital Capital



## **WSC Sports**

*Key Executives: Daniel Shichman (CEO, Co-Founder), Hy Gal (COO, Co-Founder), Shmulik Yoffe (CTO, Co-Founder), Aviv Arnon (CBDO, Co-Founder)*

**Capital Raised:** \$155 Million

WSC Sports works with over 300 sports organizations worldwide to help them maximize the use of their video content, increase their reach, and provide new monetization opportunities. The company's AI cloud platform enables sports media right owners to generate personalized and customized sports videos automatically and in real-time and reach every fan on every platform with the right piece of content.

**Investors:** 2B.VC, 3G Capital Investments, Detroit Venture Partners, Elysian Park Ventures, Global Sports Venture Studio, Go4it Capital Partners, HBSE Ventures, iAngels, Intel Capital, Ion Asset Management, Maor Investments, NTT Docomo Ventures, OG Venture Partners, PLUS Ventures, Rock Ventures, WISE Ventures



## **Yotpo**

*Key Executives: Tomer Tagrin (CEO, Co-Founder), Omri Cohen (COO, Co-Founder), Ophir Reshef (CFO)*

**Capital Raised:** \$456 Million

Yotpo's eCommerce Retention Marketing Platform helps brands of all sizes to strengthen their relationships with consumers. With unified, data-driven solutions for loyalty, SMS and email marketing, reviews, subscriptions, and more, Yotpo helps brands like Princess Polly, Rothy's, Moroccanoil, and Steve Madden deliver winning, cohesive customer experiences that drive eCommerce growth. Yotpo is a Forbes Cloud 100 company with offices worldwide including the United States, Canada, Israel, United Kingdom, Bulgaria, and Australia. [www.yotpo.com](http://www.yotpo.com).

**Investors:** 2B Angels, Access Industries, ADIP, Bessemer Venture Partners, Blumberg Capital, ClalTech, Coin Ventures, Explore.Dream.Discover, Gandy Investments, Hanaco Ventures, Innovation Endeavors, Marker, PLUS Ventures, Rhodium, Shavit Capital, Shopify, Tiger Global Management, Vertex Ventures, Vintage Investment Partners