

**Dear Introduced Customer,**

Please review the information provided in this package. It contains important information regarding your account(s) at Jefferies LLC (“Jefferies”).

***Separation of Duties***

Please be informed that Jefferies and the financial institution that acts as the broker-dealer for your account (“IB”) have entered into an agreement, whereby Jefferies acts as clearing broker on a fully disclosed basis for the IB.

Pursuant to applicable federal and state laws and rules promulgated under such laws, and to applicable regulations of the exchanges, self-regulatory organizations and clearing corporations of which Jefferies is a member, Jefferies is required to advise you that such agreement allocates various functions and responsibilities with respect to your account(s) between Jefferies and IB. Certain of these functions and responsibilities have been allocated as follows:

***Responsibilities of Jefferies***

1. Jefferies is responsible for carrying your account(s) on a fully disclosed basis and for executing and/or clearing orders that Jefferies receives for your account(s) in accordance with IB instructions. Jefferies has no obligation whatsoever to investigate or make any determination regarding the authenticity or advisability of such orders. Jefferies is responsible for promptly notifying IB in writing of complaints concerning IB, so that IB may resolve such complaints.
2. Jefferies is responsible for generating and mailing confirmations of all transactions in your account(s). Jefferies is responsible for generating and mailing periodic statements of the status of your account(s).
3. Jefferies is responsible for tax information reporting requirements in accordance with the Internal Revenue Service and state reporting authority’s rules and regulations.
4. Jefferies is responsible for cashiering functions relative to receiving, delivering and transferring securities; receiving, holding, and disbursing cash; receiving and disbursing dividends and interest; and processing exchange offers, rights offerings, warrants, tender offers and redemptions.
5. Jefferies is responsible for generating and maintaining books and records required pursuant to Securities and Exchange Commission Rules, Section 17.
6. Jefferies is responsible for extending credit on margin accounts and for complying with the requirements of Regulation T of the Board of Governors of the Federal Reserve System. If you wish to place orders for margin transactions, you may be asked to execute a margin agreement.
7. Jefferies is responsible for safeguarding customer’s funds and securities when such funds and securities are in Jefferies’ possession.
8. Jefferies is responsible for transferring your account(s), upon written request.

***Responsibilities of IB***

1. It is the sole responsibility of the IB to obtain and verify all relevant facts about you at the time an account is opened for you and at all times thereafter. IB is responsible for collecting all required documentation, and for accepting or rejecting a new account, after first obtaining and verifying all such relevant facts.
2. IB alone is responsible for any and all securities transactions effected in your account(s). It is the sole responsibility of IB to ensure that the nature, amount and frequency of investments are suitable for your accounts(s). IB is solely responsible for investment recommendations, excessive activity, transactions in securities not registered or exempt from registration under any applicable state law, and transactions for customer in states in which your broker may not be properly registered or exempt from registration.
3. It is the responsibility of the IB to monitor and review any investment advice given to you by IB or any of its employees and to ensure that any orders placed for you are either placed by IB or someone with a properly prepared current power of attorney that you have executed.
4. IB is responsible for recording and executing or transmitting to Jefferies, or other brokers, orders or instructions from you with respect to your account(s). IB alone is responsible for correctly entering and properly transmitting your orders.
5. It is the sole responsibility of the IB to ensure that IB employees comply, in all respects, with applicable federal, state exchange and association laws, rules and regulations.
6. It is the sole responsibility of the IB to promptly investigate and resolve all customer inquiries or complaints directed to IB and to promptly notify Jefferies, in writing, of complaints concerning Jefferies, so that Jefferies may resolve such complaints.
7. IB is solely responsible for timely furnishing you with any required prospectus’ and any option risk disclosure statements.

## Dear Valued Customer,

Please review the information provided in this package. It contains important information regarding your account(s) with Jefferies LLC (“Jefferies”).

### FINRA Public Disclosure Program

Pursuant to Financial Industry Regulatory Authority (FINRA) Rule 2267, please be advised of the following:

1. As part of its Public Disclosure Program, FINRA offers the following toll-free telephone listing which affords you the opportunity to check for any disciplinary history of its members (brokerage firms which belong to the FINRA) and their associated persons (stock brokers and traders employed by FINRA members): **1 800 289 9999**.
2. FINRA maintains the following website which provides a wealth of information including recent developments such as rule changes and press releases, how to resolve disputes and disclosure of recent disciplinary matters: **www.FINRA.org**.
3. An investor brochure is available that includes information describing the FINRA's Public Disclosure Program. Availability of the brochure will be made through either the “800” toll free number or the FINRA website.

### Securities Investor Protection Corporation (SIPC)

To obtain information on SIPC, including the SIPC Brochure, go to **www.SIPC.org** or contact SIPC directly at **202.371.8300**.

### Privacy Policy Notice

#### *Your Privacy is Important to Us*

At Jefferies, we understand that our relationship with you is based on trust. This is reflected in everything we do; including the way we handle our clients' nonpublic personal information. The following disclosure explains what personal information we collect, what we do with that information and steps we have put in place to protect the nonpublic personal information you have entrusted to us.

#### *Information We Collect*

From time to time, we gain access to your personal information through:

- Our interaction with you on the telephone, in person or through e-mail.
- Account Applications or other forms you complete.
- Transactions in your account for or on your behalf.
- Our website or the websites of our affiliated companies.
- Trading tools or other information tools we may make available to you.
- Third parties with whom we deal, such as consumer-reporting agencies, to verify information we receive from you and your creditworthiness.

#### *Information We Disclose*

It is Jefferies' policy not to disclose any of your nonpublic personal information to third parties without your consent, unless those parties are providing services or support to us and have agreed to keep your nonpublic information confidential. Examples of these parties include the company we use to prepare and mail your account statements or to perform our internal auditing. Even if you cease to transact business with Jefferies, we will continue to apply the same protections to your nonpublic personal information as we did when you were an active client.

#### *The Jefferies Family of Companies*

Jefferies is at the center of a family of related companies which are owned in whole or in part by Jefferies Group LLC. These affiliated companies allow us to provide greater value to our customers, employees and shareholders. In the course of our business, employees or representatives of various Jefferies affiliates will have access to your nonpublic personal information. They have agreed to hold your information confidential and to comply with the privacy policy established by Jefferies.

#### *Protecting Your Information*

Jefferies protects your nonpublic information from access by third parties by maintaining physical, electronic and procedural safeguards. We limit access to your information to those employees who are trained in the proper handling of nonpublic client information and who need access to the information to perform their job functions.

It is the policy of Jefferies' businesses that collect U.S. Social Security numbers in the course of business to:

- Protect the confidentiality of such Social Security numbers;
- Prohibit the unlawful disclosure of such Social Security numbers; and
- Limit access to such Social Security numbers.

For more information, to find out what personal information of yours we have collected, or to update your personal information, please contact Jefferies' Shareholder Relations at **203 708 5975**.

### Identity Theft Prevention Program

Jefferies Group LLC and its operating subsidiaries have implemented an Identity Theft Prevention Program (“Program”) to protect its customers and their accounts from identity theft. Jefferies' Program is in compliance with the Federal Trade

Commission's Identity Theft Red Flag Rules and Address Discrepancy Rules, which implement Sections 114 and 315 of the Fair and Accurate Credit Transactions Act of 2003 (the “FACT Act”), as codified in amendments to the Fair Credit Reporting Act of 1970, as well as SEC Regulation S-ID and CFTC Rule 17 CFR Part 162 Subpart C. The Program is designed to allow Jefferies to identify, detect and respond to “red flags”, or patterns, practices or specific activities that could indicate a possible risk of identity theft related to new or existing cash and margin accounts.

Further information regarding the Identity Theft Red Flag and Address Discrepancy Rules, is available from the FTC's web site at: **http://www.ftc.gov/redflagrule**.

### Business Continuity Disclosure

#### *Important Notice in the case of Business Disruptions*

Jefferies has established an enterprise-wide business continuity planning program to assess and manage the effects of a significant emergency disruption on its business operations in an effort to provide continuity of critical business functions. Such critical business functions include entering of client orders, completing securities transactions and providing clients' access to their cash and securities.

Consistent with regulatory requirements, Jefferies provides this disclosure statement to its clients summarizing the program. Due to the proprietary nature of some information, detailed plans for the program cannot be publicly disseminated.

The business continuity planning program begins with each business unit's assessment of its business continuity risk. This process encompasses all aspects of Jefferies key business functions. The assessment defines, for each business process, its criticality and a method for recovery. Individual business unit plans are reviewed and updated annually, or as significant business changes occur.

The plan is designed to describe the actions Jefferies will take in the event of disruptions of varying scope. This includes incidents involving a single office building where any of Jefferies' offices are located, city-wide or regional events of disruption. It also includes a plan for people loss, where staff members may be unable to work at their normal business location. Jefferies leverages its regional and out-of-region office locations to replicate critical data and system applications including alternative manual procedures identified to enable continued functionality. The plan has been reasonably designed to allow Jefferies to continue its business, likely at a reduced capacity, and safeguard the interests of our customers. The Firm expects to be able to meet its client obligations within the day. While Jefferies' business continuity plan has been reasonably designed to allow the Firm to operate during emergency incidents of varying scope, such potential incidents are unpredictable. The Firm has no control over certain infrastructure such as utilities, communication networks, transportation, and third party providers upon which Jefferies may rely during an emergency.

Because of the unpredictable and unknown nature of a potential future business disruption, Jefferies cannot guarantee that its systems will always be available or able to recover in the event of a serious emergency disruption. Jefferies' business continuity plan is subject to change without notice. If the plan is modified, an updated version will be posted on the Firm's website ([www.jefferies.com](http://www.jefferies.com)) and will be made available to customers upon request. Nothing contained in this document amends or changes any of the terms set forth in any agreements between Jefferies and any of its customers.

### SEC Rule 15c3-5 Market Access

#### *Market Access Controls*

SEC Rule 15c3-5 requires broker-dealers with access to exchanges or Alternative Trading Systems (“ATS”) to establish, document and maintain a system of risk management controls and supervisory procedures that is reasonably designed to systematically limit financial exposure of the broker dealer. Jefferies has developed systems which may pause or reject certain orders that exceed certain pre-determined risk parameters. Jefferies may intervene and review paused orders so that we may manage the overall risk and financial exposure of the Firm.

#### *Larger Trader Reporting*

SEC Rule 13h-1 Large Trader Reporting requires a person/entity that meets the definition of a Large Trader to: (1) Identify itself to the SEC via filing a form 13H (2) Obtain a Large Trader ID (“LTID”) from the SEC, and (3) Provide their LTID to all executing and clearing registered broker-dealers through which they transact in MS securities and identify each account to which it applies. A Large Trader is defined as a person/entity whose trades in NMS equity securities and/or Listed Options for their own account or any account which they exercise discretion over that equals or exceeds either 2 million shares or \$20 million during any calendar day, or 20 million shares or \$200 million during any calendar month. All LTIDs can be submitted to: **Client\_Central\_Ops@jefferies.com**.

### Order Handling

When a “working” or “not held” order is received by Jefferies, it will be handled within the terms specified to you or your fiduciary and with the objective of

achieving the best overall execution possible. Achieving best execution may involve Jefferies acting in the capacity of agent, riskless principal, principal, or in the event of multiple executions, more than one capacity. When Jefferies acts in more than one capacity, the confirmation will reflect that fact as well. From time to time, executions for “not held” orders may be split with other customers or Jefferies. Under Rule 5320, when a “working” or “not held” order is received by Jefferies from an institutional account or of a size in excess of 10,000 shares and \$100,000 dollars, Jefferies may in a principal capacity, trade along with or ahead of such orders without the consent of the customer under FINRA Rule 5320. Under the rule, a customer may “opt in” to protections afforded under this rule by notifying Jefferies in writing. Once received, Jefferies will not trade along with orders from that customer without express consent on an order-by-order basis.

All orders received by the Electronic Trading Services (“ETS”) Desk are handled on a “not held” basis, meaning Jefferies is not held to the size and price of transactions reported to the consolidated tape. We will execute orders received according to the instructions specified when the order was placed, with the objective of achieving the best overall execution possible. Please speak to your Account Executive or to the ETS Desk to determine the best algorithm and trading strategy for your order flow. Orders directed to the ETS Desk will also be handled on a best efforts basis, unless instructed otherwise by our client. Please speak to your Account Executive or the ETS Desk to discuss the differences between best efforts and guaranteed executions. When an algorithmic order is received by Jefferies, it will be handled within the parameters of the algorithm selected. As we continue to invest in our electronic trading platform for our clients, we test our innovative solutions internally prior to distribution. Jefferies may execute proprietary algorithmic orders at the same time in a separate server to ensure that an algorithmic strategy is modeled properly. Given the underlying nature of algorithmic trading, the Firm’s orders will be automatically generated by the algorithmic server and will not directly interact with customer order flow using the same strategy.

Please understand that the testing size will be very small in notional value, should have very little, if any, market impact, and ultimately allows us to offer our best product to clients.

All orders received by Jefferies via FIX protocol must be marked as “held”, meaning that Jefferies will execute your order at the earliest possible time, or “not held”, meaning that Jefferies has time and price discretion over the order on the day it is entered. Orders that are received without a “held” or “not held” designation will be marked and executed as “not held” by Jefferies.

If we effect an execution for you in a security for which Jefferies is a registered market maker, we will identify that fact on your confirmation. *Orders executed by Jefferies on a “net” basis may only apply to institutional clients.* If so instructed, we will work your order on a “net” basis. Pursuant to Financial Industry Regulatory Authority (“FINRA”) Rule 2124, a “net” transaction means “a principal transaction in which a broker-dealer, after having received an order to buy (sell) an equity security, purchases (sells) the equity security at one price (from (to) another broker-dealer or another customer) and then sells to (buys from) the customer at a different price.” By this we mean, if we find both a buyer and seller, we may effect two transactions wherein Jefferies would sell to the buyer at one price and buy from the seller at another price, reporting two transactions to the “tape.” Confirmations from such transactions would indicate a “net” price inclusive of any markup/markdown. Also, if you desire, we can effect your transactions on a principal basis with a “commission equivalent.” In such cases the confirmation will note that we acted in such a capacity and will reflect that rate and amount of “commission equivalent” charged. Jefferies will only execute a transaction on a “net” basis at the request of the customer. If you intend to trade on a net basis, you must inform your Account Executive at the time of order entry. When multiple executions are employed consistent with a client’s “work – not held” specification, confirmations may reflect the price as an average price. In such cases, the confirmation will state that the price was an “average price.”

We calculate average prices by multiplying the number of shares executed at each price, adding all sums and dividing by the aggregate number of shares executed. Any client may request detail on the individual executions comprising an average price transaction. All remuneration received by Jefferies in connection with such transactions will be reflected in total. Indications of interest (“IOI”) are expressions of trading interest that contain one or more of the following elements: security name, side of the market, size, and/or price. When Jefferies identifies its IOI as “natural”, Jefferies is representing that (i) it is committed to the price and quantity of the IOI if contacted within the appropriate time; and (ii) the IOI represents either customer interest, interest for the Firm’s own account on a principal basis or as a result of facilitation, related hedging activity or a combination of such. Although you may act upon an IOI, it does not guarantee execution. The definitions of natural and non-natural may be inconsistent across the industry and third party service providers. Jefferies may also disseminate IOIs through a service provider, and in doing so, it will disseminate IOIs in a manner consistent with the service provider’s guidelines.

### **Guaranteed Benchmark Orders**

Jefferies may receive orders from clients where both parties contractually agree to transact at a guaranteed price based on a particular benchmark (e.g., the official closing price or the VWAP of such securities over a specified time period). Jefferies Low or High Touch Trading desk may offset the risk exposure to such guaranteed orders by trading principally in the benchmark securities. Unless client and Jefferies explicitly agree otherwise, any resulting profit or loss from the hedging transactions will accrue to Jefferies. Although it is possible that hedging activity can influence a benchmark price, Jefferies employs reasonable means to minimize the market impact from any of its hedging transactions.

### **Regulation NMS**

Rule 611 of Regulation NMS, the “Order Protection Rule”, requires trading centers to establish, maintain and enforce written policies and procedures reasonably designed to prevent the execution of trades at prices which are inferior to “protected quotes”, subject to certain exceptions. For certain block facilitations where Jefferies simultaneously routes ISOs to execute against a protected quotation with a superior price, with your consent we may keep better-priced executions to help offset our risk. Unless otherwise agreed Jefferies will pass through to your account all ISO fills priced better than the agreed upon trade price and reduce the quantity of such amount on your facilitation amount.

### **Accessing Liquidity**

When executing orders on your behalf, Jefferies may utilize our Smart Order Router (“SOR”) to access liquidity in both lit and non-displayed venues. Clients can specify the venues that they prefer or want to exclude. Jefferies has the ability to cross with other algorithmic orders in its ATS, Jefferies Cross. All orders placed into a Jefferies algorithm trade independently of one another and do not interact or have impact on orders placed in other Jefferies algorithms. Jefferies internal desks also utilize these algorithms and may interact with customer flow in Jefferies Cross.

Jefferies additionally may access liquidity through a “conditional order negotiation”, which is a process for negotiating trades on a participating ATS based on specified parameters. If a conditional order sent to an ATS is potentially matched with a contra side order, Jefferies will receive a “conditional invitation”, asking Jefferies to confirm the parameters of the trade. Jefferies will then have the ability to accept the conditional terms of the trade by sending a “firm up” order to the ATS, which will be handled like a standard order. If you do not wish for Jefferies to send conditional negotiation messages on your behalf, please contact your Account Executive.

### **Stop Orders**

While stop orders may be a useful tool for investors who are unable to regularly monitor the price of their positions, stop orders are not without potential risks.

Stop prices are not guaranteed execution prices. A “stop order” becomes a “market order” when the “stop price” is reached and firms are required to execute a market order fully and promptly at the current market price. Therefore, the price at which a stop order ultimately is executed may be very different from the investor’s “stop price.” Accordingly, while a customer may receive a prompt execution of a stop order that becomes a market order, during volatile market conditions, the execution may be at a significantly different price from the stop price if the market is moving rapidly.

Stop orders may be triggered by a short-lived, dramatic price change. Customers should be informed that, during periods of volatile market conditions, the price of a stock can move significantly in a short period of time and trigger an execution of a stop order (and the stock may later resume trading at its prior price level). Investors should understand that if their stop order is triggered under these circumstances, they may sell at an undesirable price even though the price of the stock may stabilize during the same trading day.

Placing a “limit price” on a stop order may help manage some of these risks.

A stop order with a “limit price” (a “stop limit” order) becomes a “limit order” when the stock reaches the “stop price.” A “limit order” is an order to buy or sell a security for an amount no worse than a specific price (i.e., the “limit price”). By using a stop limit order instead of a regular stop order, a customer will receive additional certainty with respect to the price the customer receives for the stock.

However, investors also should be aware that, because brokers cannot sell for a price that is lower (or buy for a price that is higher) than the limit price selected, there is the possibility that the order will not be executed at all. Customers should be encouraged to use limit orders in cases where they prioritize achieving a desired target price more than getting an immediate execution irrespective of price.

### **FINRA Rule 5270 – (Prohibition on Front-running of Block Transactions)**

Under FINRA Rule 5270, Jefferies LLC is generally prohibited from trading for its own account while in possession of material, non-public market information (“MNPI”) concerning an imminent customer block order transaction or providing such information to other customers for trading purposes prior to the time information concerning the block transaction has been made publicly available or due to the passage of time, the order has become stale or obsolete.

Rule 5270 does not preclude transactions which Jefferies LLC can demonstrate are unrelated to the material, non-public market information received in connection with the customer order.

These types of transactions may include:

- transactions where the member has information barriers established to prevent internal disclosure of such information;
- transactions to correct bona fide errors;
- transactions to offset odd-lot orders; or
- transactions to purchase or sell individual or related securities or derivatives to unwind a facilitation position, or to hedge or pre-hedge the Firm's risk in preparing for and executing block orders.

The carve outs to Rule 5270 cited above could potentially impact the pricing of your block order/execution; however, Jefferies LLC will use reasonable efforts to minimize any such impact and provide best execution for our clients.

Note also you may choose to instruct the Firm and its affiliates not to trade for their own accounts ahead of, or alongside, your block order by sending an e-mail to: [ecraig@jefferies.com](mailto:ecraig@jefferies.com).

#### **COD Orders**

By submitting orders to Your Broker or for Your Account whereby payment for securities purchased or delivery of securities sold is to be made to or by your agent, you thereby agree:

- That you will furnish to Your Broker instructions with respect to the receipt or delivery of the securities involved in the transaction promptly upon receipt by you of each confirmation, or the relevant data as to each execution, relating to such order (even though such execution represents the purchase or sale of only a part of the order), and
- That in any event you will assure that such instructions are delivered to Your broker no later than: (a) the close of business on the second business day after the date of execution of a purchase order; or (b) the close of business on the first business day after the date of execution of a sale order.

#### **Good 'til Cancel (GTC) Orders**

A GTC order will remain open until it is executed or cancelled, whichever comes first. If an open institutional GTC order is not executed 60 days after it was entered, it will be cancelled by Jefferies.

#### **Client Orders in the Pre or Post Market**

Jefferies may not accept an order from a client for execution in the pre-market session or post-market session without disclosing that extended hours trading involves material trading risks, including the possibility of lower liquidity, high volatility, changing prices, unlinked markets, an exaggerated effect from news announcements, wider spreads and any other relevant risk. The absence of an updated underlying index value or intraday indicative value is an additional trading risk in extended hours for Derivative Securities Products.

#### **Material Trading Risks**

1. **Risk of Lower Liquidity** – Liquidity refers to the ability of market participants to buy and sell securities. Generally, the more orders that are available in a market, the greater the liquidity. Liquidity is important because with greater liquidity it is easier for investors to buy or sell securities, and as a result, investors are more likely to pay or receive a competitive price for securities purchased or sold. There may be lower liquidity in extended hours trading as compared to regular market hours. As a result, your order may only be partially executed, or not at all.
2. **Risk of Higher Volatility** – Volatility refers to the changes in price that securities undergo when trading. Generally, the higher the volatility of a security, the greater its price swings. There may be greater volatility in extended hours trading than in regular market hours. As a result, your order may only be partially executed, or not at all, or you may receive an inferior price in extended hours trading than you would during regular markets hours.
3. **Risk of Changing Prices** – The prices of securities traded in extended hours trading may not reflect the prices either at the end of regular market hours, or upon the opening of the next morning. As a result, you may receive an inferior price in extended hours trading versus what you would receive during regular market hours.
4. **Risk of Unlinked Markets** – Depending on the extended hours trading system or the time of day, the prices displayed on a particular extended hours system may not reflect the prices in other concurrently operating extended hours trading systems dealing in the same securities. Accordingly, you may receive an inferior price in one extended hours trading system versus what you would receive in another extended hours trading system.
5. **Risk of News Announcements** – Normally, issuers make news announcements that may affect the price of their securities after regular market hours. Similarly, important financial information is frequently announced outside of regular

market hours. These announcements may occur during extended hours trading, and if combined with lower liquidity and higher volatility, may cause an exaggerated and unsustainable effect on the price of a security.

6. **Risk of Wider Spreads** – The spread refers to the difference in price between what you can buy a security for and what you can sell it for. Lower liquidity and higher volatility in extended hours trading may result in wider than normal spreads for a particular security.
7. **Risk of Lack of Calculation or Dissemination of Underlying Index Value or Intraday Indicative Value ("IIV")** – For certain Derivative Securities Products, an updated underlying index value or IIV may not be calculated or publicly disseminated in extended trading hours. Since the underlying index value and IIV are not calculated or widely disseminated during the pre-market and post-market sessions, an investor who is unable to calculate implied values for certain Derivative Securities Products in those sessions may be at a disadvantage to market professionals.

#### **Policy on Order Routing and Order Flow Payment Practices**

The Securities and Exchange Commission ("SEC") Rule 607 requires that all broker-dealers disclose their policies regarding the receipt of payment for order flow, the nature of order routing policies for orders subject to payment for order flow and the degree to which these orders can receive price involvement. Please be advised that for orders received by Jefferies, Jefferies receives order flow payments in varying amounts from U.S. option exchanges – market makers pursuant to the published marketing fee programs that have been adopted by the exchanges and approved by the SEC. Several option Exchanges have also adopted a "maker – taker" market structure, in which exchange members are charged for orders that take liquidity from the exchange and receive a rebate for orders that provide liquidity to the exchange. The charges imposed or rebates offered by these exchanges affect the total cost of execution.

In accordance with Rule 605 and 606 under the Securities Exchange Act of 1934, please be advised that Jefferies discloses on a monthly and quarterly basis, respectively, its execution quality and order routing practices on its website: [www.jefferies.com](http://www.jefferies.com). Select Investor Relations, followed by SEC Filings and lastly SEC Disclosure Reports.

Additionally, Jefferies will provide the identity of the venue to which an order was routed for execution along with the time of the transaction, if any, upon written request.

#### **Rule 105 of Regulation M – Important Information for Persons Seeking Allocations of Public Offering Securities**

SEC Rule 105 of Regulation M (17 C.F.R. §242.105) generally prohibits any person from purchasing in a public securities offering subject to the Rule if that person sold short the securities that are the subject of the offering within a specified period of time immediately preceding the pricing of such offering.

Following is a set of frequently asked questions intended to provide a general understanding of the Rule's scope and application, as well as three important exceptions to the general prohibition. For additional information on Rule 105, please see the SEC's adopting release, available at: <http://www.sec.gov/rules/final/2007/34-56206.pdf>.

##### **1. What types of securities offerings are covered by Rule 105?**

The Rule applies only to offerings that meet all of the following criteria:

- The securities being offered and sold are equity securities;
- The offering is conducted on a firm-commitment basis;<sup>1</sup> and
- The offering is either (i) a SEC registered offering for cash or (ii) a Regulation A or E offering for cash.<sup>2</sup>

Offerings subject to the Rule are referred to herein as "Covered Offerings," and the securities that are the subject of a Covered Offering are referred to herein as "Subject Securities."

The SEC has stated that, in the case of a convertible securities offering (e.g., a convertible debt offering), the convertible note is the "Subject Security," whereas the underlying common stock or other underlying security is a "reference security" and not a "Subject Security."

<sup>1</sup>As a practical matter, most underwritten public offerings are conducted on a firm-commitment basis.

<sup>2</sup>Regulation A provides an exemption from registration under the Securities Act of 1933 ("Securities Act") allowing certain small businesses to publicly offer up to \$5 million of securities within any 12 month period. Regulation E provides an exemption from registration under the Securities Act for securities offerings by registered small business investment companies or investment companies that have elected to be regulated as business development companies pursuant to Section 54(a) of the Investment Company Act of 1940.

## 2. For Covered Offerings, what does the Rule prohibit?

The Rule generally prohibits a person from purchasing shares in a Covered Offering if the person effected any short sales of the Subject Securities during the Rule's "Restricted Period" (see Q&A No. 3, below). There are three exceptions to this general prohibition, which are further discussed in Q&A No. 4, below.

## 3. When does the Rule's "Restricted Period" begin and end?

The Rule's "Restricted Period" begins on the later of:

- 5 business days prior to the pricing of the offering; or
- the initial filing of the registration statement (registered offerings) or a notification on Forms 1-A (Regulation A offerings) or 1-E (Regulation E offerings). In each case, the Rule's "Restricted Periods" ends with the pricing of the offering.

## 4. What are the exceptions to the general prohibition?

There are three separate and distinct exceptions to the Rule's general prohibitions. A person who sold the Subject Securities short during the Restricted Period for a Covered Offering may still purchase in that offering if it is able to claim one of these exceptions:

- The bona fide purchase exception
- The separate accounts exception
- The investment company exception

## 5. What is the "bona fide" purchase exception?

A person who sold the Subject Securities short during the Rule's Restricted Period may still purchase in a Covered Offering if the person makes one or more "bona fide" purchase(s) of the security. To qualify for this exception, the Restricted Period short sales and the subsequent "bona fide" purchases must satisfy the following criteria:

- The purchase(s) must occur after the last Restricted Period short sale and be at least equivalent to the aggregate amount of the person's Restricted Period short sale(s).
- The purchase(s) must be reported transactions effected during regular trading hours and no later than the end of the regular trading session on the business day prior to the day of pricing.
- Any of the Restricted Period short sales that were reported transactions must have been effected prior to the last 30 minutes of the regular trading session on the business day prior to the day of pricing.
- The purchase(s) must be "bona fide" and not part of a plan or scheme to evade the Rule (e.g., the SEC has stated that a transaction that does not include the economic elements of risk associated with a purchase would not qualify as bona fide).

## 6. What is the "separate accounts" exception?

This exception provides that, in the case of a single, legal person (e.g., a fund) with separate trading units or accounts, one or more of such trading units or accounts may receive an allocation in a Covered Offering, even if other trading units or accounts sold the Subject Security short during the Rule's Restricted Period, provided that trading decisions with respect to the individual accounts /units are made separately and without coordination or cooperation between or among them. Please note that the SEC has provided specific guidance as to the nature of the procedures and information barriers different types of persons should have in place in order to claim this exception. Such determination will necessarily be very fact sensitive. Persons seeking to rely upon this exception should consult with their in-house and/or outside securities counsel in order to assess their procedures and the ability to claim the exception with respect to one or more of their accounts, units or departments.

Placing a "limit price" on a stop order may help manage some of these risks. A stop order with a "limit price" (a "stop limit" order) becomes a "limit order" when the stock reaches the "stop price." A "limit order" is an order to buy or sell a security for an amount no worse than a specific price (i.e., the "limit price"). By using a stop limit order instead of a regular stop order, a customer will receive additional certainty with respect to the price the customer receives for the stock. However, investors also should be aware that, because brokers cannot sell for a price that is lower (or buy for a price that is higher) than the limit price selected, there is the possibility that the order will not be executed at all. Customers should be encouraged to use limit orders in cases where they prioritize achieving a desired target price more than getting an immediate execution irrespective of price.

## 7. What is the investment company exception?

This exception allows a registered investment company, or any series of such an investment company, to purchase in a Covered Offering, even if a separate series of that same investment company, or an affiliated investment company (including a series of such affiliated investment company), sold the Subject Security short during the Rule's Restricted Period.

## SEC Rule requires that CNS participants close out settlement date fails

On July 27, 2009, the Securities and Exchange Commission adopted final Rule 204, which requires that CNS participants such as Jefferies close out any failed settlement that exists on the settlement date for an equity security (the second business day after trade date, or "T+2"). If the close-out does not take place at or

before the opening of trading on T+3 (in the case of short sales) and T+5, respectively (in the case of long sales), Rule 204 imposes restrictions on Jefferies' ability to effect future short sales in that security. The SEC also adopted Rule 10b-21, an anti-fraud provision designed to deter "naked" short selling. Jefferies has prepared this summary of the rule requirement for your convenience. It is not intended to be legal advice or to be conclusive. You should consult your own counsel to assess the impact of Rule 204 on you.

For more information regarding SEC Rule 204, please contact your Account Executive or go to Jefferies website [www.jefferies.com](http://www.jefferies.com) under Customer Notices and Policies for a rule summary titled, "Rule 204 Customer Notice – CNS Participant close out of settlement date fails".

The adopted final release for Rule 204 may be found on the SEC's website at: <http://www.sec.gov/rules/final/2009/34-60388.pdf>.

## Option Orders 500 Contracts and Over – Executed Through Block Order Solicitation Mechanisms

Jefferies is required to provide to you the following disclosure regarding option orders of 500 contracts and over that may be executed using the various Exchange Solicitation Mechanisms:

When handling an order of 500 contracts or more on your behalf, Jefferies may solicit other parties to execute against your order and may thereafter execute your order using a block order Solicitation Mechanism. This functionality provides a single-price execution only, so that your entire order may receive a better price after being exposed to the Exchange's participants, but will not receive partial price improvement.

For further details on the operation of these Mechanisms, please refer to: International Securities Exchange ("ISE") Rule 716, which is available at [www.iseoptions.com](http://www.iseoptions.com) under "Regulation - Rules."

Chicago Board Options Exchange ("CBOE") Rule 6.74B, which is available at [www.cboe.org/Legal](http://www.cboe.org/Legal). This disclosure applies to all option Exchanges which employ a block order Solicitation Mechanism.

## Options: Tied Hedge

When handling an option order of 500 contracts or more on your behalf, Jefferies may buy or sell a hedging stock, security futures or futures position following receipt of the option order but prior to announcing the option order to the trading crowd. The option order may thereafter be executed using exchange tied hedge procedures. These procedures permit the option order and hedging position to be presented for execution as a net-priced package subject to certain requirements. For further details on the operation of the procedures, please refer to NYSE Arca Rule 6.74, NYSE Amex Rule 934.3NY, CBOE Rule 6.74.10 which are available at [www.nyse.com](http://www.nyse.com) and [www.cboe.org/legal](http://www.cboe.org/legal) respectively.

## Allocation Procedures for Securities Subject to a Call Provision

Customers of Jefferies LLC ("Jefferies") may hold in their accounts securities that can be redeemed (called) either in full or partially prior to the stated maturity date, in accordance with the terms of the specific securities' indenture or otherwise in accordance with the terms of the issuer of the security.

When a partial call is announced, Jefferies will be notified of the details of the partial call by its depository, the Depository Trust & Clearing Corporation (DTCC). Notice may also be provided to Jefferies by its relevant custodian or sub-custodian. The notice will include the quantity of securities that Jefferies and/or its customers are holding that are subject to the call.

When this information is received by Jefferies, it uses an impartial lottery and allocation process ("Allocation Process") to select the customer accounts from which the subject securities will be called.

Accounts that have a long position in the partially called security on the morning of the day the call is announced will be included in the Allocation Process. Through the Allocation Process, each customer's holdings have an equal chance of being called or not being called. There is also a determination as to whether the partial call price is considered to be in-the-money (i.e., the call price is above market value) or out-of-the-money (i.e., the call price is below market value). This determination is made on the day that the Allocation Process takes place and is accomplished by comparing the call price to the market value of the security in question, using the prior nights close or most recent price for the comparison. If the partial call is in-the-money, Jefferies will exclude its own accounts and the accounts of associated persons, including employees (collectively, "Firm and Employee Accounts"), from the Allocation Process unless customer accounts are completely satisfied. If the call is out-of-the-money then Firm and Employee Accounts will be included in the Allocation Process. Customers should be aware that their accounts may be affected by the partial call by a percentage that will differ with the percentage that is announced by the issuer.

Further details about Jefferies Allocation Procedures will be made available upon request.

### U.S. Treasury Securities Fails Charge Trading Practice

Jefferies has adopted the U.S. Treasury Securities Fails Charge Trading Practice published by the Treasury Market Practices Group (“TMPG”) and the Securities Industry Financial Markets Association (“SIFMA”). Accordingly, all delivery versus payment or delivery versus transfer transactions that we have with you is subject to the US Treasury Securities Fails Charge Trading Practice published by TMPG and SIFMA at: <http://www.sifma.org/TMPG>.

### U.S. Treasury Securities Guidelines for Handling Information Related to Treasury Securities Auctions

Jefferies LLC has been designated by the Federal Reserve Bank of New York as a primary dealer in U.S. Treasury securities. Jefferies adheres to the Department of Treasury’s Uniform Offering Circular that sets out guidelines related to the handling of information in U.S. Treasury auctions. The guidelines include the establishment of; information handling policies, disclosure, an internal control program and review and training.

### Jefferies is Registered with SEC and MSRB

We wish to inform you that Jefferies is registered as a broker dealer with both the SEC and the MSRB. Information about the duties of a dealer, as well as the procedures for filing a complaint, may be found on the MSRB’s website by typing the following website into your internet browser: [http://www.msrb.org/Rules-and-Interpretations/MSRB-Rules/General/~/\\_/media/11344A6AF3B340129B4B2BBBB0041411.ashx](http://www.msrb.org/Rules-and-Interpretations/MSRB-Rules/General/~/_/media/11344A6AF3B340129B4B2BBBB0041411.ashx).

The general website for the MSRB is [www.msrb.org](http://www.msrb.org). If you have any questions, please contact your Jefferies account executive.

### Anti-Money Laundering Policies and Customer Identification Program

The USA PATRIOT Act of 2001 was enacted in order to prevent the use of the U.S. financial system to facilitate terrorism and other criminal activity by imposing anti-money laundering requirements on brokerage firms.

Jefferies and its senior management are firmly committed to compliance with all applicable laws and regulations relating to combating money laundering activity. To this end, Jefferies has established a compliance program which includes: (1) internal policies, procedures and controls; (2) the designation of a compliance officer dedicated to oversee its anti-money laundering efforts; (3) an ongoing employee training program; and (4) provisions for an independent auditor to test the implementation of the Firm’s program.

As part of our compliance program, Jefferies is required to obtain, verify, and record information that identifies each individual or entity that opens an account. When you open an account, we will ask for your name, address, date of birth (for individuals), identification number, and other information that will allow us to identify you. We may also ask you to provide copies of identifying documents as necessary to enable the Firm to verify your identity. While we may be required to disclose this information pursuant to applicable laws, rules or regulations, it will otherwise be retained in confidence according to our Privacy Policy.

### Tax Reporting Information

If you are subject to Internal Revenue Service (IRS) 1099 reporting requirements, you will be mailed a Consolidated Form 1099 and a Detailed Income Statement in February. In certain instances your tax information will be mailed to you in March. Your Consolidated Form 1099 rather than your December Statement is the authoritative document for tax reporting purposes to the IRS.

Your Detailed Income Statement is a year-end summary that provides you with a complete breakdown of income, other distributions and investment activity in your account over the past tax year. Your Consolidated Form 1099 may not be identical to the Year to Date Dividends, Interest and Tax Activity Summary appearing on your December Statement for various reasons. In addition, sales transactions are reported to the IRS on a trade date basis (except for short sales that remained open and not closed at year end) through and including the last business day of the calendar year. Consequently, some trades reported to the IRS may not show as settled transactions on your December Statement.

For more information regarding differences between the December Statement and your Consolidated Form 1099 or for other tax reporting inquiries please contact our Customer Reporting Department at **201 761 7610**.

### Unclaimed Property

Please be advised that your property may be transferred to the appropriate state if no activity occurs in your account within the time period specified by the applicable state law governing your account. In addition, your property may be transferred to the appropriate state if your account statement has been returned as undeliverable as required by such state.

### Margin Risk Disclosure

The following information is to notify you of some basic facts about purchasing securities on margin and to alert you to the risks involved with trading securities in a margin account. Before trading in a margin account, you should carefully review your Customer Agreement (includes our Credit Interest Policy, Truth- In-Lending Statement and Margin Disclosure Statement). If you have any questions, please call the Credit Manager at: **201 761 7783**.

### Risks of Borrowing on Margin

It is important that the risks involved in trading securities on margin are fully understood. Because it involves an extension of credit, it may not be appropriate for all investment objectives.

- **You can lose more funds than you deposit in a margin account.** A decline in the value of securities that are purchased on margin may require you to provide additional funds to avoid the forced sale of those securities or other securities in your account.
- **Jefferies can force the sale of securities or other assets in your account(s).** Jefferies can sell the securities in any of your accounts to cover a margin deficiency when the equity in your account falls below the margin maintenance requirements. The Federal Reserve Board establishes initial margin requirements and FINRA establishes the maintenance requirements; higher house maintenance requirements also may be established by Jefferies. You will also be responsible for any shortfall in the account after the sale.
- **Jefferies can sell the securities in your account(s) without notice.** Some investors mistakenly believe that a firm must contact them for a margin call to be valid and that the firm cannot liquidate securities in their accounts to meet the call unless the firm has contacted them first. Most firms will attempt to notify their customers of margin calls, but they are not required to do so. However, even if a firm has contacted a customer and provided a specific date by which the customer can meet a margin call, the firm can still take necessary steps to protect its financial interests, including immediately selling the securities without notice to the customer.
- **Jefferies chooses which securities in your account(s) are liquidated or sold to meet a margin call.** Because the securities are collateral for the margin loan, Jefferies has the right to decide which security to sell in order to protect its interests.
- **Jefferies can increase its “house” maintenance margin requirements at any time and is not required to provide you with advance written notice.** These changes in firm policy often take effect immediately and may result in the issuance of a maintenance margin call. Your failure to satisfy the call may cause Jefferies to liquidate or sell securities in your account(s).
- **You are not entitled to an extension of time on a margin call.** While an extension of time to meet margin requirements may be available to customers under certain conditions, a customer does not have a right to the extension.
- **Voting Loss** – Jefferies may lend your shares in a margin account to other customers or broker-dealers. When shares are lent, voting rights may be lent along with the shares. If a corporate vote takes place while your shares are on loan, you may be unable to vote those shares. Additionally, while shares are lent, you may receive a substitute payment in the form of cash in-lieu of dividends. While this cash payment is in an amount identical to the qualified dividend, it is not a dividend for tax purposes and must be reflected on a year-end statement as ordinary income.

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**Jefferies.com** Investment Banking | Equities | Fixed Income | Wealth Management

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