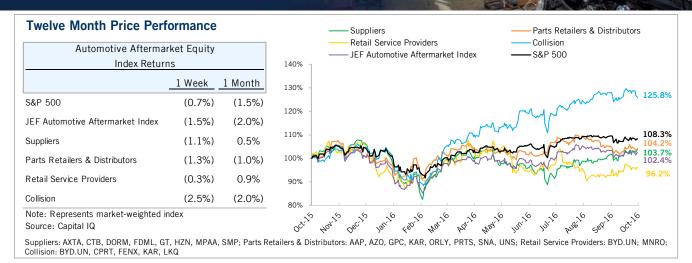
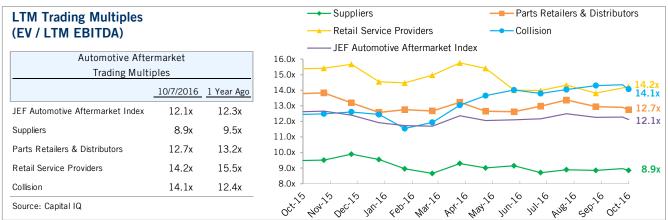
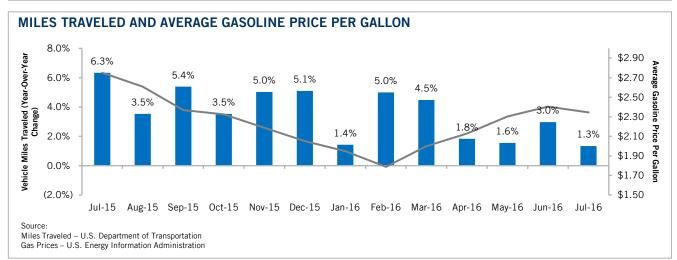
Jefferies

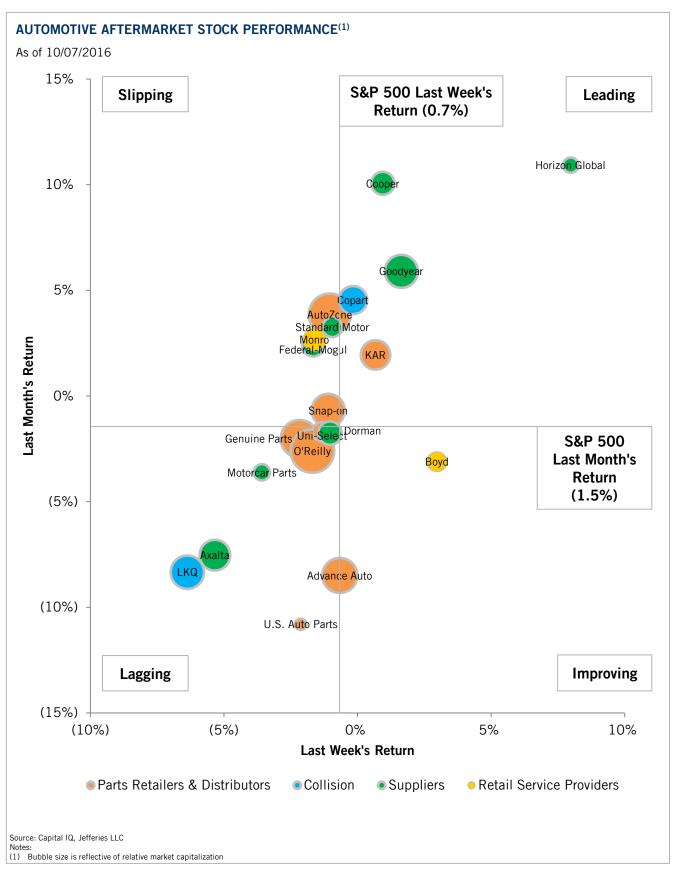
Automotive Aftermarket

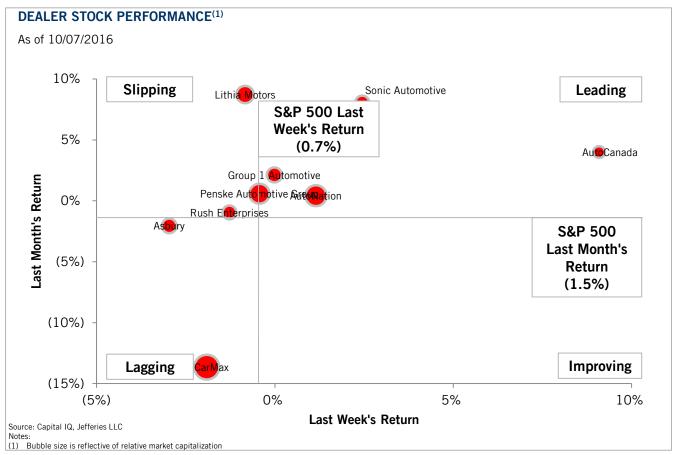
JEFFERIES WEEKLY GLOBAL AUTOMOTIVE AFTERMARKET REPORT October 7, 2016

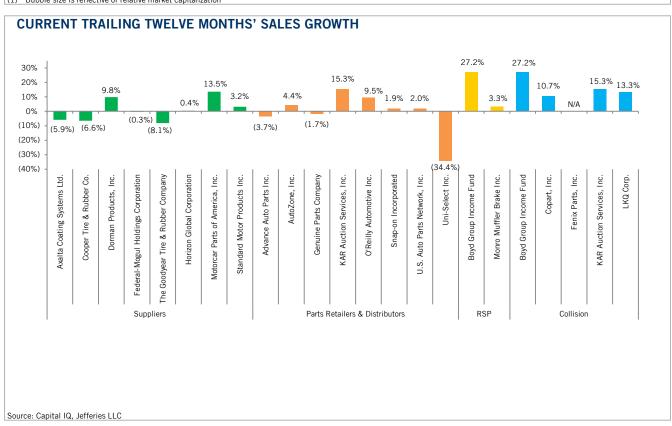


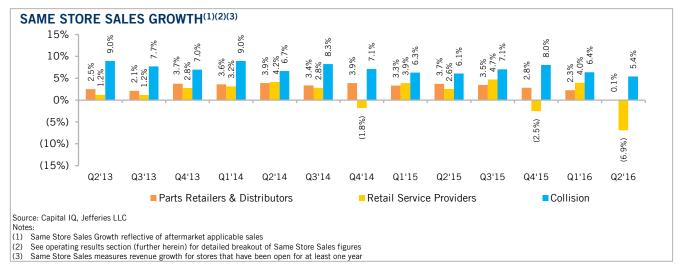


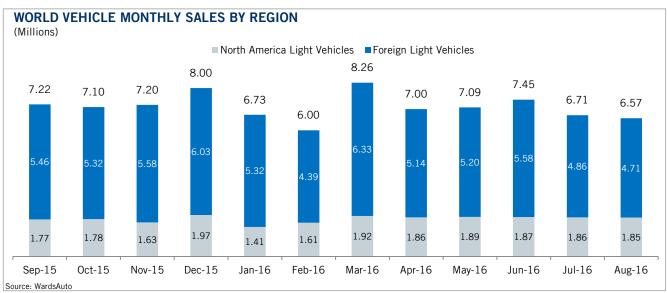


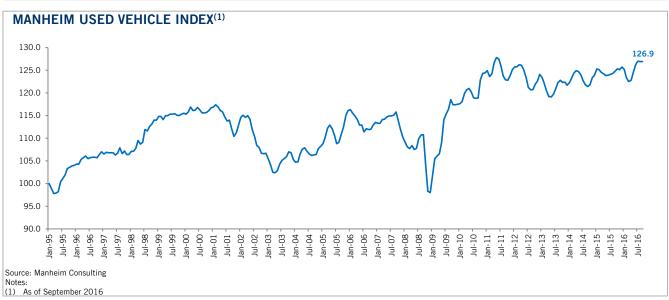












WHAT WE ARE HEARING FROM THE ROAD

LKQ Subsidiary Euro Car Parts Acquires Andrew Page

LKQ's United Kingdom subsidiary, Euro Car Parts, has acquired Andrew Page, a distributor of automotive parts in the U.K. "We are pleased to acquire the Andrew Page business, a company with a long and proud history in the UK," said Robert L. Wagman, President and CEO of LKQ Corporation. "Andrew Page will continue to operate under its own brand, offering UK automotive repairers and consumers high-quality automotive parts that are alternative choices to new OEM parts." Financial terms of the transaction were not disclosed.

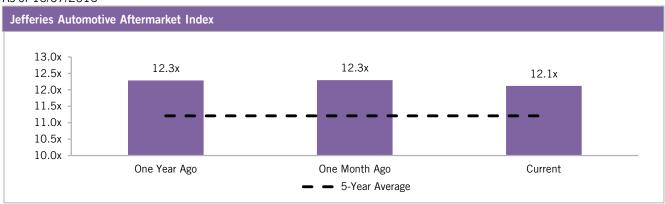
Continental Acquires Hoosier Racing Tire

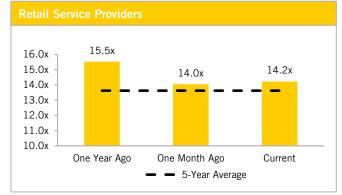
Continental has acquired Lakeville, Indiana-based Hoosier Racing Tire, a leading manufacturer of racing tires. Hoosier has been producing race tires for Continental since 2009, when the companies signed a strategic alliance to work together in the fields of motorsports and high-performance street tires. "Hoosier has fantastic brand recognition, a high-performing team, established customer relationships and a great lineup of products. This acquisition will provide a stronger and more sustainable organization for Hoosier moving ahead," said Hoosier President and CEO Joyce Newton. Financial terms of the transaction were not disclosed.

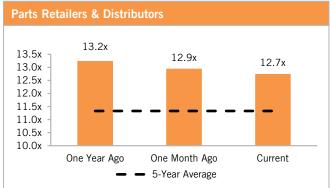
Source: Capital IQ, Jefferies LLC

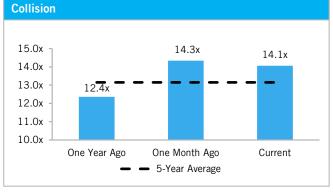
ENTERPRISE VALUE / LAST 12 MONTHS' EBITDA MULTIPLES(1)(2)(3)(4)

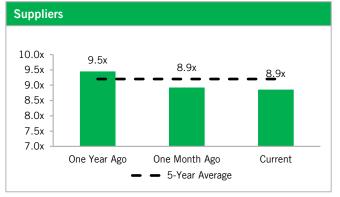
As of 10/07/2016











Source: Capital IQ, Jefferies LLC

Notes:

(1) Enterprise Value = Market Capitalization + Debt – Cash; EBITDA = Earnings Before Interest, Taxes, Depreciation, and Amortization

KAR is included in both Parts Retailers & Distributors and Collision
BYD UN is included in both Retail Service Providers and Collision

Indices are market weighted

RECENT AUTOMOTIVE AFTERMARKET MERGERS & ACQUISITIONS

As of 10/07/2016

Pending U.S. Zonar Systems Continental A.G. and developer of electronic fleet inspecifieets. Pending International MTQ Engine Systems (Australia) Bapcor Limited Bapcor Limited has entered into an ag diesel and turbo aftermarket sales and diesel and turbo aftermarket sales and Torque Capital Group has entered into Aftermarket Business, which includes and the United States. Pending International Geneve Occasion Alliance Automotive (Blackstone) Alliance Automotive has entered into a and used parts retail operator based in and used parts retail operator based in the United States. Pending International Hellaby Holdings Bapcor Limited Bapcor Limited has made a cash take value of approximately \$310 million. Hellaby Holdings Bapcor Limited Value of approximately \$310 million. Hellaby Holdings Bapcor Limited Value of approximately \$310 million. Hellaby Holdings Bapcor Limited Value of approximately \$310 million. Hellaby Holdings Bapcor Limited Value of approximately \$310 million. Hellaby Holdings Bapcor Limited Value of approximately \$310 million. Hellaby Holdings Bapcor Limited Value of approximately \$310 million. Hellaby Holdings Bapcor Limited Value of approximately \$310 million. Hellaby Holdings Value of approximately	eover offer to acquire Hellaby Holdings for an implied enterprise Hellaby's automotive segment supplies automotive and
Pending U.S. Zonar Systems Continental A.G. and developer of electronic fleet inspecifieets. Pending International MTQ Engine Systems (Australia) Bapcor Limited Bapcor Limited Has entered into an ag diesel and turbo aftermarket sales and diesel and turbo aftermarket sales and Torque Capital Group has entered into Aftermarket Business, which includes and the United States. Pending International Geneve Occasion Alliance Automotive (Blackstone) Alliance Automotive has entered into a and used parts retail operator based in and used parts retail operator based in the United States. Pending International Hellaby Holdings Bapcor Limited Bapcor Limited has made a cash take value of approximately \$310 million. Hellaby Holdings Bapcor Limited Wobivia Groupe, Europe's largest independent of the property of electronic fleet inspective fleets. Mobivia Groupe, Europe's largest independent.	greement to acquire MTQ Engine Systems (Australia), the largest diservice provider in Australia, from MTQ Corporation. an agreement to acquire BorgWarner's REMY Light Vehicle manufacturing facilities in Mexico, Belgium, Tunisia, Hungary, an agreement to acquire Geneve Occasion, a vehicle recycling in France. eover offer to acquire Hellaby Holdings for an implied enterprise dellaby's automotive segment supplies automotive and in New Zealand.
Pending U.S. REMY International, Light Vehicle Aftermarket Business Pending International Geneve Occasion Alliance Automotive (Blackstone) Pending International Hellaby Holdings Bapcor Limited diesel and turbo aftermarket sales and diesel and turbo aftermarket sales and diesel and turbo aftermarket sales and Torque Capital Group Aftermarket Business, which includes and the United States. Alliance Automotive (Blackstone) Alliance Automotive has entered into a and used parts retail operator based in Bapcor Limited has made a cash take value of approximately \$310 million. H commercial truck replacement parts in Mobivia Groupe, Europe's largest indep	an agreement to acquire BorgWarner's REMY Light Vehicle manufacturing facilities in Mexico, Belgium, Tunisia, Hungary, an agreement to acquire Geneve Occasion, a vehicle recycling in France. Beover offer to acquire Hellaby Holdings for an implied enterprise Hellaby's automotive segment supplies automotive and in New Zealand.
Pending U.S. Light Vehicle Aftermarket Business Torque Capital Group Aftermarket Business, which includes and the United States. Pending International Geneve Occasion Alliance Automotive (Blackstone) Alliance Automotive and used parts retail operator based in Bapcor Limited has made a cash take value of approximately \$310 million. H commercial truck replacement parts in Mobivia Groupe Pending International ATII Mobivia Groupe Mobivia Groupe, Europe's largest inder	an agreement to acquire Geneve Occasion, a vehicle recycling in France. Beover offer to acquire Hellaby Holdings for an implied enterprise Hellaby's automotive segment supplies automotive and in New Zealand. Bependent automotive maintenance and repair services group, uire A.T.U, a leader in the German repair services market.
Pending International Hellaby Holdings Bapcor Limited value of approximately \$310 million. H commercial truck replacement parts in	n France. Beover offer to acquire Hellaby Holdings for an implied enterprise dellaby's automotive segment supplies automotive and in New Zealand. Bependent automotive maintenance and repair services group, uire A.T.U, a leader in the German repair services market.
Pending International Hellaby Holdings Bapcor Limited value of approximately \$310 million. H commercial truck replacement parts in	Hellaby's automotive segment supplies automotive and in New Zealand. Rependent automotive maintenance and repair services group, uire A.T.U, a leader in the German repair services market.
	uire A.T.U, a leader in the German repair services market.
	n Enterprises, has entered into an agreement to acquire the
	gul Holdings Corporation for approximately \$281 million.
	n agreement to acquire Accuride Corporation, a supplier of id European commercial vehicle industries.
Pending International Industrial Levorin S.A. Michelin Michelin has entered into an agreement and tubes for bicycles and motorcycles	nt to acquire Industrial Levorin, a Brazilian manufacturer or tires s.
	an agreement to acquire the Parts Division of Lookers, which oochargers, and related automotive parts in the United Kingdom.
Pending U.S. Additional Stores in United States Monro Muffler Brake Inc. Monro Muffler Brake has entered into a to generate approximately \$40 million	an agreement to acquire additional stores in the U.S. expected in annualized sales.
Pending International Roadsate Automotive Bancor Limited	initive agreement to acquire Baxters and Roadsafe Automotive sinesses in the automotive aftermarket.
	a definitive agreement to acquire Auto-Camping Limited, a oment and aftermarket replacement parts for German and
Pending International FTE automotive Group Valeo Valeo has entered into an agreement to actuators.	to acquire FTE automotive, a supplier of clutch and gear
10/4/2016 International Andrew Page Euro Car Parts Euro Car Parts, subsidiary of LKQ, has United Kingdom.	s acquired Andrew Page, a distributor of automotive parts in the
10/4/2016 U.S. Hoosier Racing Tire Continental A.G. Continental A.G has acquired Hoosier, Continental for the past seven years.	a leading manufacturer of racing tires and a business partner of
	company, has acquired Winfield Consumer Products (d/b/a om fit floor and cargo liners as well as many other automotive

Source: Capital IQ, Jefferies LLC

PUBLIC AFTERMARKET COMPANIES – VALUATION METRICS(1)(2)

As of 10/07/2016

(\$ in millions, except per share)

		Price as of	% of 52-Week	Equity	TEV		TEV EBIT				Pric Earni			Net Debt / LTM		Weekly Stock Price	
Company	Ticker	10/7/2016	High	Value		LTM	2016E		2018E	LTM	2016E		2018E	EBITDA		Performance	
SUPPLIERS																	
Axalta Coating Systems Ltd.	AXTA	\$ 26.76	87.9%	\$ 6,399	\$ 9,347	11.1x	10.2x	9.3x	8.8x	35.7x	23.4x	18.2x	16.3x	3.4x	(5.3%)		-
Cooper Tire & Rubber Co.	СТВ	38.38	88.4%	2,078	2,003	3.4x	3.9x	4.3x	3.9x	7.9x	8.9x	9.6x	NA	NM	_		0.9%
Dorman Products, Inc.	DORM	63.24	94.0%	2,181	2,093	12.1x	11.5x	10.8x	NA	22.8x	21.0x	19.3x	NA	NM	(1.0%)		-
Federal-Mogul Holdings	FDML	9.45	94.5%	1,597	4,539	7.3x	6.3x	5.9x	5.6x	14.6x	9.5x	7.6x	6.5x	4.5x	(1.7%)	<u> </u>	_
Goodyear Tire & Rubber	GT	32.83	93.0%	8,616	13,940	5.9x	5.3x	5.1x	4.8x	11.9x	8.1x	7.7x	6.8x	2.1x	_		1.6%
Horizon Global Corporation	HZN	21.52	98.8%	392	557	9.6x	9.6x	7.8x	NA	29.6x	19.8x	15.6x	NA	2.9x	_		8.0%
Motorcar Parts of America, Inc.	MPAA	27.75	67.6%	517	539	13.2x	6.3x	5.3x	NA	25.4x	12.6x	10.6x	NA	0.5x	(3.6%)		_
Standard Motor Products Inc.	SMP	\$ 47.31	98.4%	\$ 1,075	\$ 1,162	9.0x	9.6x	9.4x	NA	18.4x	16.7x	14.8x	NA	0.7x	(0.9%)		-
Mean						8.9x	7.8x	7.2x	5.8x	20.8x	15.0x	12.9x	9.9x	2.4x			
Median						9.3x	8.0x	6.9x	5.2x	20.6x	14.6x	12.7x	6.8x	2.5x			
PARTS RETAILERS & DISTRIBU	rors																
Advance Auto Parts Inc.	AAP	\$ 148.13	73.6%	\$ 10,908	\$ 11,974	10.0x	10.2x	9.4x	8.6x	19.9x	20.2x	18.1x	15.7x	0.9x	(0.7%)	1	-
AutoZone, Inc.	AZO	760.34	92.8%	22,140	26,874	11.5x	11.2x	10.6x	9.9x	19.0x	18.1x	16.3x	14.7x	2.0x	(1.0%)		-
Genuine Parts Company	GPC	98.27	92.7%	14,634	15,188	12.2x	11.8x	11.1x	10.5x	21.3x	20.8x	19.2x	18.1x	0.4x	(2.2%)		_
KAR Auction Services, Inc.	NYSE:KAR	43.45	98.5%	5,993	9,313	13.4x	12.3x	11.3x	10.6x	26.5x	20.4x	18.0x	17.4x	4.8x	_		0.7%
O'Reilly Automotive Inc.	ORLY	275.38	94.0%	26,141	27,629	15.1x	14.4x	13.1x	12.0x	27.5x	25.6x	22.3x	19.6x	0.8x	(1.7%)		_
Snap-on Incorporated	SNA	150.29	86.1%	8,730	9,518	10.8x	10.3x	9.4x	8.6x	18.8x	16.5x	15.0x	13.7x	0.9x	(1.1%)	<u> </u>	_
U.S. Auto Parts Network, Inc.	PRTS	3.22	71.7%	113	119	13.2x	9.2x	8.0x	NA	NM	46.0x	46.0x	NA	0.6x	(2.1%)		-
Uni-Select Inc.	TSX: UNS	\$ 24.04	89.0%	\$ 1,015	\$ 1,178	12.5x	10.9x	9.9x	9.7x	20.5x	17.6x	16.0x	15.3x	1.8x	(1.3%)		-
Mean						12.3x	11.3x	10.4x	10.0x	21.9x	23.1x	21.4x	16.4x	1.5x			
Median						12.4x	11.1x	10.2x	9.9x	20.5x	20.3x	18.1x	15.7x	0.9x			
RETAIL SERVICE PROVIDERS																	
Boyd Group Income Fund	BYD.UN	\$ 64.23	96.4%	\$ 1,173	\$ 1,238	14.0x	13.1x	11.3x	9.9x	31.7x	28.4x	23.8x	20.3x	0.7x	-		3.0%
Monro Muffler Brake Inc.	MNRO	\$ 60.18	78.2%	\$ 1,943	\$ 2,272	14.2x	13.3x	12.1x	10.1x	30.1x	30.0x	26.2x	24.1x	2.1x	(1.6%)	<u> </u>	_
Mean						14.1x	13.2x	11.7x	10.0x	30.9x	29.2x	25.0x	22.2x	1.4x			
Median						14.1x	13.2x	11.7x	10.0x	30.9x	29.2x	25.0x	22.2x	1.4x			
COLLISION																	
Boyd Group Income Fund	BYD.UN	\$ 64.23	96.4%	\$ 1,173	\$ 1,238	14.0x	13.1x	11.3x	9.9x	31.7x	28.4x	23.8x	20.3x	0.7x	-		3.0%
Copart, Inc.	CPRT	53.47	97.5%	6,104	6,589	14.8x	13.5x	12.5x	12.1x	24.8x	22.9x	21.1x	19.8x	1.1x	(0.2%)		-
Fenix Parts, Inc.	FENX	4.28	35.9%	85	113	NA	13.1x	6.9x	5.5x	NM	20.4x	21.4x	15.3x	NM	_		8.1%
KAR Auction Services, Inc.	NYSE:KAR	43.45	98.5%	5,993	9,313	13.4x	12.3x	11.3x	10.6x	26.5x	20.4x	18.0x	17.4x	4.8x	-		0.7%
LKQ Corp.	LKQ	\$ 33.20	91.3%	\$ 10,196	\$ 13,265	14.0x	12.1x	10.7x	10.0x	21.8x	18.1x	15.9x	14.5x	3.2x	(6.4%)		-
Mean						14.0x	12.8x	10.5x	9.6x	26.2x	22.1x	20.0x	17.5x	2.5x			
Median						14.0x	13.1x	11.3x	10.0x	25.6x	20.4x	21.1x	17.4x	2.2x			

Source: Capital IQ, Company Filings

Notes:

(1) All values converted to USD at the exchange rate of the date above
(2) Definitions: LTM = Last Twelve Months; EBITDA = Earnings Before Interest, Taxes, Depreciation, and Amortization; P/E = Stock Price / Earnings Per Share

PUBLIC AFTERMARKET COMPANIES – OPERATING RESULTS(1)(2)(3)(4)

As of 10/07/2016

(\$ in millions)

		LTM	LTM	LTM	Net		Marg			Sales Gi		EBITDA Growth		SSS
Company	Ticker	Revenue	EBITDA	EBIT	Income	Gross	EBITDA	EBIT	NI	1 Year	5 Year	1 Year	5 Year	Latest Q
SUPPLIERS														
Affinia Group Intermediate Holdings Inc.		\$ 899.0	\$ 100.0	\$ 83.0		23.9%	11.1%	9.2%	(8.1%)	(7.3%)	(7.9%)	(21.3%)	(9.1%)	
Axalta Coating Systems Ltd.	AXTA	4,048.4	842.3	530.2	151.9	37.7%	20.8%	13.1%	3.8%	(5.9%)	NA	(0.8%)	NA	
Cooper Tire & Rubber Co.	СТВ	2,948.0	582.0	456.0	242.2	24.6%	19.7%	15.5%	8.2%	(6.6%)	(4.0%)	11.7%	13.4%	
Dorman Products, Inc.	DORM	833.5	173.3	155.5	98.5	38.6%	20.8%	18.7%	11.8%	9.8%	11.3%	14.7%	14.1%	*****
Federal-Mogul Holdings Corporation	FDML	7,443.0	625.0	270.0	(55.0)	15.1%	8.4%	3.6%	(0.7%)	(0.3%)	2.3%	16.6%	(0.4%)	
The Goodyear Tire & Rubber Company	GT	15,817.0	2,378.0	1,679.0	277.0	26.8%	15.0%	10.6%	1.8%	(8.1%)	(5.6%)	0.5%	7.2%	
Horizon Global Corporation	HZN	588.5	58.0	41.1	14.1	26.9%	9.9%	7.0%	2.4%	0.4%	NA	63.2%	NA	
Motorcar Parts of America, Inc.	MPAA	368.5	40.8	37.6	16.2	27.1%	11.1%	10.2%	4.4%	13.5%	13.5%	0.3%	8.1%	
Standard Motor Products Inc.	SMP	\$ 1,002.9	\$ 128.9	\$ 111.1	\$ 55.1	30.4%	12.8%	11.1%	5.5%	3.2%	3.0%	7.5%	12.0%	
Mean		\$ 3,772.1	\$ 547.6	\$ 373.7	\$ 80.8	27.9%	14.4%	11.0%	3.2%	(0.1%)	1.8%	10.3%	6.5%	NA
Median		\$ 1,002.9	\$ 173.3	\$ 155.5	\$ 55.1	26.9%	12.8%	10.6%	3.8%	(0.3%)	2.3%	7.5%	8.1%	NA
PARTS RETAILERS & DISTRIBUTORS														
Advance Auto Parts Inc.	AAP	\$ 9,564.7	\$ 1,191.9	\$ 929.0	\$ 458.7	45.0%	12.5%	9.7%	4.8%	(3.7%)	9.6%	(16.1%)	8.9%	(2.5%)
American Tire Distributors Holdings, Inc.		5,030.7	241.7	89.1	(94.6)	17.6%	4.8%	1.8%	(1.9%)	31.1%	18.3%	29.4%	19.4%	
AutoZone, Inc.	AZO	10,635.7	2,331.7	2,060.4	1,241.0	52.7%	21.9%	19.4%	11.7%	4.4%	5.7%	4.9%	6.6%	3.6%
Genuine Parts Company	GPC	15,221.5	1,248.9	1,108.1	698.7	29.8%	8.2%	7.3%	4.6%	(1.7%)	5.0%	(2.2%)	5.7%	2.8%
KAR Auction Services, Inc.	NYSE:KAR	2,865.7	696.4	470.9	223.1	43.2%	24.3%	16.4%	7.8%	15.3%	9.1%	12.4%	9.5%	
O'Reilly Automotive Inc.	ORLY	8,302.1	1,832.2	1,621.6	998.0	52.3%	22.1%	19.5%	12.0%	9.5%	8.2%	13.7%	14.0%	7.7%
Snap-on Incorporated	SNA	3,639.5	883.7	813.1	516.6	50.9%	24.3%	22.3%	14.2%	1.9%	4.9%	11.0%	13.4%	
U.S. Auto Parts Network, Inc.	PRTS	297.1	9.1	1.1	1.7	30.1%	3.0%	0.4%	0.6%	2.0%	(1.7%)	135.7%	(6.2%)	
Uni-Select Inc.	TSX: UNS	\$ 1,123.2	\$ 93.9	\$ 84.0	\$ 58.0	29.6%	8.4%	7.5%	5.2%	(34.4%)	(5.8%)	2.6%	0.4%	***********
Mean		\$ 6,297.8	\$ 947.7	\$ 797.5	\$ 455.7	39.0%	14.4%	11.6%	6.5%	2.7%	5.9%	21.3%	8.0%	2.9%
Median		\$ 3,639.5	\$ 883.7	\$ 813.1	\$ 516.6	43.2%	21.9%	16.4%	7.8%	2.0%	5.0%	11.0%	6.6%	3.2%
RETAIL SERVICE PROVIDERS														
Boyd Group Income Fund	BYD.UN	\$ 1,294.9	\$ 115.1	\$ 86.0	\$ (6.7)	45.5%	8.9%	6.6%	(0.5%)	27.2%	33.2%	33.7%	40.8%	7.3%
Monro Muffler Brake Inc.	MNRO	\$ 944.0	\$ 159.9	\$ 119.0	\$ 64.8	40.7%	16.9%	12.6%	6.9%	3.3%	8.0%	5.1%	8.9%	(2.5%)
Mean		\$ 1,119.5	\$ 137.5	\$ 102.5	\$ 29.0	43.1%	12.9%	9.6%	3.2%	15.3%	20.6%	19.4%	24.9%	2.4%
Median		\$ 1.119.5	\$ 137.5	\$ 102.5	\$ 29.0	43.1%	12.9%	9.6%	3.2%	15.3%	20.6%	19.4%	24.9%	2.4%
COLLISION														
Boyd Group Income Fund	BYD.UN	\$ 1,294.9	\$ 115.1	\$ 86.0	\$ (6.7)	45.5%	8.9%	6.6%	(0.5%)	27.2%	33.2%	33.7%	40.8%	7.3%
Copart, Inc.	CPRT	1,268.4	446.5	406.5	270.4	44.9%	35.2%	32.0%	21.3%	10.7%	7.8%	15.6%	7.5%	12.3%
Fenix Parts. Inc.	FENX	101.7	NA			35.3%	NA	(17.2%)	(63.3%)	NA	NA	NA	NA	
KAR Auction Services, Inc.	NYSE:KAR	2,865.7	696.4	470.9	223.1	43.2%	24.3%	16.4%	7.8%	15.3%	9.1%	12.4%	9.5%	
LKQ Corp.	LKQ	\$ 7.952.8		\$ 792.7		39.0%	11.9%	10.0%	5.6%	13.3%	23.0%	14.4%	20.6%	6.2%
Mean	LING	\$ 2.696.7	\$ 552.0	\$ 347.7	\$ 173.4	41.6%	20.1%	9.6%	(5.8%)	16.6%	18.3%	19.0%	19.6%	8.6%
mean				\$ 406.5		43.2%	18.1%	10.0%	5.6%	14.3%	16.1%	15.0%	15.0%	7.3%

Source: Capital IQ, Jefferies LLC

Source: Capital Ital, Jenenies LLC
Notes:

(1) All values converted to USD at the exchange rate of the date above
(2) Affinia Group and American Tire Distributors have publicly traded debt only and thus are included in operating and performance metrics, but not valuation metrics
(3) Same store sales figures are reflective only of portions applicable to the automotive aftermarket
(4) Definitions: LTM = Last Twelve Months; EBITDA = Earnings Before Interest, Taxes, Depreciation, and Amortization; EBIT = Earnings Before Interest, Taxes; NI = Net Income; SSS = Same Store Sales

PUBLIC AFTERMARKET COMPANIES – BALANCE SHEET METRICS(1)(2)(3)

As of 10/07/2016

(\$ in millions)

		Da	ys Outstandin	g	Cash	Total	Debt /	Debt /	Interest	Current	Quick	S&P De	ebt
Company	Ticker	A/R	Inventory	A/P	Conversion	Debt	Capital	EBITDA	Coverage	Ratio	Ratio	Rating	Outlook
SUPPLIERS													
Affinia Group Intermediate Holdings Inc.		34.3	82.4	47.8	69.0	\$ 740.0	171.3%	7.4x	1.3x	0.9x	0.3x	NR	NF
Axalta Coating Systems Ltd.	AXTA	64.7	78.0	65.0	77.6	3,359.6	72.8%	4.0x	3.6x	2.3x	1.4x	NA	NA
Cooper Tire & Rubber Co.	СТВ	51.5	82.0	36.9	96.7	300.2	21.7%	0.5x	16.7x	3.1x	1.9x	BB	Stable
Dorman Products, Inc.	DORM	90.4	134.2	44.5	180.2	0.0	NA	NM	NM	6.2x	3.9x	NA	NA
Federal-Mogul Holdings Corporation	FDML	72.0	77.5	54.4	95.1	3,093.0	76.2%	4.9x	1.4x	1.8x	0.9x	NA	NA
The Goodyear Tire & Rubber Company	GT	56.7	82.7	81.9	57.4	6,236.0	58.6%	2.6x	3.5x	1.4x	0.8x	BB	Stable
Horizon Global Corporation	HZN	56.4	99.3	71.8	83.9	196.8	93.5%	3.4x	2.8x	1.8x	0.9x	В	Stable
Motorcar Parts of America, Inc.	MPAA	10.8	102.4	95.6	17.6	43.3	16.4%	1.1x	4.6x	1.0x	0.2x	NA	NA
Standard Motor Products Inc.	SMP	60.0	155.8	46.6	169.2	\$ 100.2	19.2%	0.8x	NM	1.6x	0.5x	NR	NF
Mean		55.2	99.4	60.5	94.1	\$ 1,563.2	66.2%	3.1x	4.8x	2.2x	1.2x		
Median		56.7	82.7	54.4	83.9	\$ 300.2	65.7%	3.0x	3.5x	1.8x	0.9x		
PARTS RETAILERS & DISTRIBUTORS													
Advance Auto Parts Inc.	AAP	15.6	295.4	209.1	101.9	\$ 1,170.1	29.9%	1.0x	15.3x	1.4x	0.2x	BBB-	Stable
American Tire Distributors Holdings, Inc.		25.0	82.7	54.9	52.9	1,824.0	74.5%	7.5x	1.3x	1.8x	0.5x	NR	NF
AutoZone, Inc.	AZO	NA	255.4	276.6	NA	4,924.1	157.0%	2.1x	15.8x	0.9x	0.0x	BBB	Stable
Genuine Parts Company	GPC	48.6	104.2	99.3	53.5	775.0	19.3%	0.6x	55.9x	1.3x	0.5x	NA	NA
KAR Auction Services, Inc.	NYSE:KAR	284.3	NA	155.0	NA	3,634.2	71.3%	5.2x	4.9x	1.3x	1.2x	BB-	Stable
O'Reilly Automotive Inc.	ORLY	8.0	245.0	240.9	12.1	1,886.3	52.7%	1.0x	22.4x	1.0x	0.2x	BBB+	Stable
Snap-on Incorporated	SNA	61.3	106.9	35.4	132.8	889.6	25.5%	1.0x	15.7x	2.2x	1.4x	A-	Stable
U.S. Auto Parts Network, Inc.	PRTS	3.7	78.6	44.3	38.0	10.6	29.7%	1.2x	1.9x	1.4x	0.2x	NA	NA
Uni-Select Inc.	TSX: UNS	48.1	121.6	122.8	46.8	\$ 178.7	28.4%	1.9x	19.7x	1.8x	0.7x	NA	NA
Mean		61.8	161.2	137.6	62.6	\$ 1,699.2	54.3%	2.4x	17.0x	1.5x	0.6x		
Median		36.5	114.2	122.8	52.9	\$ 1,170.1	29.9%	1.2x	15.7x	1.4x	0.5x		
RETAIL SERVICE PROVIDERS													
Boyd Group Income Fund	BYD.UN	20.1	8.6	63.9	(35.2)	\$ 133.2	34.1%	1.2x	8.0x	1.0x	0.8x	NA	NA
Monro Muffler Brake Inc.	MNRO	1.9	87.1	41.1	48.0	\$ 333.2	37.7%	2.1x	7.5x	1.1x	0.1x	NA	NA
Mean		11.0	47.9	52.5	6.4	\$ 233.2	35.9%	1.6x	7.7x	1.1x	0.4x		
Median		11.0	47.9	52.5	6.4	\$ 233.2	35.9%	1.6x	7.7x	1.1x	0.4x		
COLLISION													
Boyd Group Income Fund	BYD.UN	20.1	8.6	63.9	(35.2)	\$ 133.2	34.1%	1.2x	8.0x	1.0x	0.8x	NA	NA
Copart, Inc.	CPRT	22.1	5.0	35.1	(8.0)	640.5	45.3%	1.4x	11.5x	1.8x	0.9x	NA	NA
Fenix Parts, Inc.	FENX	NA	NA	NA	NA	21.0	22.6%	NM	NM	2.2x	0.5x	NA	NA
KAR Auction Services, Inc.	NYSE:KAR	284.3	NA	155.0	NA	3,634.2	71.3%	5.2x	4.9x	1.3x	1.2x	BB-	Stable
LKQ Corp.	LKQ	37.9	124.2	38.7	123.5	\$ 3,341.9	50.3%	3.5x	10.7x	2.8x	1.1x	ВВ	N/
Mean		91.1	45.9	73.2	26.7	\$ 1,554.1	44.7%	2.8x	8.8x	1.8x	0.9x		
Median		30.0	8.6	51.3	(8.0)	\$ 640.5	45.3%	2.5x	9.3x	1.8x	0.9x		

Source: Capital IQ, Jefferies LLC

Notes:

(1) All values converted to USD at the exchange rate of the date above

(2) Affinia Group and American Tire Distributors have publicly traded debt only and thus are included in operating and performance metrics, but not valuation metrics

(3) Definitions: A/R = Account Receivable; A/P = Account Payable; EBITDA = Earnings Before Interest, Taxes, Depreciation, Amortization

EUROPEAN PUBLIC AFTERMARKET COMPANIES – VALUATION METRICS(1)(2)

As of 10/07/2016

(\$ in millions, except per share)

	Price as of		% of 52-Week		Equity				TE EBI				Pric Earn			Net Debt / LTM		Weekly Stock Price		
Company	Ticker	1	0/7/2016	High		Value	TE	EV	LTM	2016E	2017E	2018E	LTM	2016E	2017E	2018E	EBITDA		Performance	
RETAILERS, DISTRIBUTORS, &	SERVICE PROV	/IDE	RS																	
BCA Marketplace plc	LSE:BCA	\$	2.24	88.0%	\$	1,750	\$ 2	2,046	NM	15.6x	12.1x	10.8x	NM	24.9x	18.6x	16.1x	5.4x	(4.3%)		_
Delticom AG	XTRA:DEX		18.43	70.9%		230		275	19.2x	15.4x	13.2x	11.9x	45.5x	32.4x	29.0x	21.2x	3.1x	(1.5%)		-
Halfords Group plc	LSE:HFD		4.11	73.1%	~~~~	805		865	5.6x	6.2x	6.1x	5.9x	11.1x	10.7x	10.7x	10.4x	0.4x	(10.1%)		_
Inter Cars S.A.	WSE:CAR		72.41	90.6%		1,026		1,215	17.8x	13.5x	11.7x	10.5x	31.4x	18.6x	15.6x	13.5x	2.7x	(3.6%)		_
Mekonomen AB	OM:MEKO		19.53	81.1%		701		898	10.8x	10.5x	9.2x	8.5x	18.3x	13.4x	11.7x	10.9x	2.4x	_		0.2%
Oponeo.pl Spolka Akcyjna	WSE:OPN		11.05	98.6%		141		135	NM	NM	20.0x	15.2x	NM	NM	35.9x	26.5x	NM	_		1.4%
S.A. D'leteren N.V.	ENXTBR:DIE	\$	45.79	89.7%	\$	2,503	\$ 3	3,111	7.9x	7.1x	6.8x	6.5x	16.8x	12.4x	11.9x	11.3x	1.5x	(1.7%)		-
Mean									12.2x	11.4x	11.3x	9.9x	24.6x	18.7x	19.1x	15.7x	2.6x			
Median									10.8x	12.0x	11.7x	10.5x	18.3x	16.0x	15.6x	13.5x	2.5x			
SUBSTANTIALLY AFTERMARKE	T SUPPLIERS																			
MAM Software Group, Inc.	MAMS	\$	6.38	85.3%	\$	79	\$	88	19.6x	20.4x	18.3x	NM	35.1x	27.7x	31.9x	NM	2.1x	-		5.8%
Michelin SCA	ENXTPA:ML		109.38	97.6%		19,712	2	1,699	5.0x	4.8x	4.6x	4.3x	11.9x	11.7x	10.7x	9.6x	0.4x	(1.2%)		_
Pankl Racing Systems AG	WBAG:PARS		38.54	96.9%		121		197	7.1x	7.0x	6.2x	5.5x	NM	17.9x	14.0x	NM	2.7x	_		2.3%
Washtec AG	DB:WSU	\$	48.64	100.0%	\$	651	\$	669	13.0x	12.0x	11.3x	10.5x	25.1x	21.2x	19.8x	18.3x	0.4x	_		2.5%
Mean									11.2x	11.0x	10.1x	6.8x	24.1x	19.6x	19.1x	14.0x	1.4x			
Median									10.1x	9.5x	8.7x	5.5x	25.1x	19.6x	16.9x	14.0x	1.3x			
COMBINATION OE AND AFTER	MARKET SUPP	LIE	RS																	
Brembo S.p.A.	BIT:BRE	\$	59.20	96.1%	\$	3,850	\$ 4	4,164	9.9x	8.9x	8.4x	8.1x	19.5x	15.9x	15.1x	14.7x	0.7x	(0.8%)	1	-
Continental Aktiengesellschaft	DB: CON		201.78	78.0%		40,358	4	4,195	6.5x	6.1x	5.8x	5.5x	14.0x	11.5x	10.9x	10.1x	0.5x	(4.1%)		_
Hella KGaA Hueck & Co.	DB:HLE		38.84	86.6%		4,315		4,651	5.1x	4.8x	4.4x	4.0x	13.2x	12.5x	10.5x	9.5x	0.4x	(1.8%)		-
Kongsberg Automotive ASA	OB:KOA		0.83	91.6%		334		575	5.7x	5.7x	4.9x	4.5x	12.7x	8.2x	6.4x	5.7x	2.3x	_		0.9%
MGI Coutier SA	ENXTPA:MGIC		26.61	97.7%		711		775	5.9x	4.8x	4.5x	4.4x	NM	8.9x	8.6x	8.2x	NM	_		0.5%
Saf-Holland SA	DB:SFQ		12.75	82.4%		578		736	6.4x	6.0x	5.8x	5.6x	11.3x	10.3x	9.9x	9.3x	1.3x	(1.4%)		_
Schaeffler AG	DB:SHA		15.50	80.0%		10,322	1	5,733	5.9x	5.7x	5.4x	5.2x	11.9x	9.0x	8.4x	7.9x	2.0x	(0.2%)		_
Valeo SA	ENXTPA:FR	\$	58.27	98.5%	\$	13,738	\$ 14	4,724	7.9x	6.4x	5.7x	5.2x	19.0x	14.2x	12.5x	11.3x	0.4x	(0.2%)		-
Mean									6.7x	6.0x	5.6x	5.3x	14.5x	11.3x	10.3x	9.6x	1.1x			
Median									6.2x	5.9x	5.6x	5.2x	13.2x	10.9x	10.2x	9.4x	0.7x			
DEALERS																				
Bilia AB	OM:BILI A	\$	24.03	92.2%	\$	1,235	\$	1,412	9.6x	9.4x	9.0x	8.6x	19.9x	15.1x	15.1x	14.6x	1.2x	(2.6%)		-
Cambria Automobiles plc	AIM:CAMB		0.81	73.0%		81		80	5.0x	4.7x	4.2x	NM	10.3x	7.6x	6.7x	NM	NM	(4.6%)		_
Inchcape plc	LSE:INCH		8.40	82.1%		3,553		3,412	6.9x	7.0x	6.5x	6.3x	14.4x	12.2x	11.3x	10.8x	NM	(2.0%)	······	_
Lookers plc	LSE:LOOK		1.38	58.9%		548		684	4.8x	5.1x	4.8x	4.6x	9.5x	7.3x	6.7x	6.4x	1.0x	(7.3%)		_
Pendragon PLC	LSE:PDG		0.36	58.7%		512		570	2.9x	3.3x	3.3x	3.2x	9.2x	7.4x	7.1x	6.7x	0.3x	(8.5%)		-
Stern Groep NV	ENXTAM:STRN	l	21.56	94.7%		122		456	6.0x	12.2x	10.4x	NM	NM	7.6x	6.0x	NM	4.3x	(2.8%)		-
Vertu Motors Plc	AIM:VTU	\$	0.57	57.7%	\$	226	\$	197	4.1x	4.1x	3.6x	3.4x	8.6x	7.4x	6.8x	6.3x	NM	(6.1%)	**********************	_
Mean									5.6x	6.5x	6.0x	5.2x	12.0x	9.2x	8.5x	8.9x	1.7x			
Median									5.0x	5.1x	4.8x	4.6x	9.9x	7.6x	6.8x	6.7x	1.1x			

Source: Capital IQ, Company Filings

Notes:

(1) All values converted to USD at the exchange rate of the date above
(2) Definitions: LTM = Last Twelve Months; EBITDA = Earnings Before Interest, Taxes, Depreciation, and Amortization; P/E = Stock Price / Earnings Per Share

ORIGINAL EQUIPMENT MANUFACTURERS ("OEMs") - VALUATION METRICS(1)(2)

As of 10/07/2016

(\$ in millions, except per share)

		Price as of	% of 52-Week	Equity			TE\ EBIT				Price Earni			Net Debt / LTM		Weekly Stock Price	
Company	Ticker	10/7/2016	High	Value	TEV	LTM		2017E	2018E	LTM		2017E	2018E	EBITDA		Performance	
OEMS																	
B.M.W.	DB: BMW	\$ 86.51	73.9%	\$ 56,154	\$ 147,076	10.2x	9.2x	8.7x	8.6x	8.7x	7.8x	7.9x	8.0x	6.3x	-		2.8%
Daimler AG	XTRA: DAI	71.34	74.7%	76,323	178,140	10.1x	8.6x	8.1x	7.9x	9.3x	7.8x	7.5x	7.5x	5.7x	-		1.2%
Fiat Chrysler Automobiles N.V.	BIT:FCA	6.48	39.5%	8,359	15,612	1.8x	1.2x	1.1x	1.1x	8.7x	4.0x	3.4x	3.0x	0.8x	_		2.1%
Ford Motor Co.	F	12.29	77.6%	49,725	162,537	9.4x	14.5x	14.8x	14.4x	7.0x	6.7x	6.9x	6.9x	6.5x	-		1.8%
General Motors Company	GM	32.34	87.7%	49,977	105,600	6.0x	6.2x	6.3x	6.3x	6.8x	5.6x	5.6x	5.6x	3.2x	_		1.8%
Honda Motor Co., Ltd.	TSE:7267	29.70	74.1%	53,524	98,019	9.8x	9.0x	7.7x	7.4x	16.1x	NM	NM	NM	4.2x	-		4.2%
Hyundai Motor Company	KOSE:A005380	120.21	80.0%	25,429	68,305	9.4x	8.0x	7.7x	7.4x	4.8x	5.7x	5.5x	5.3x	5.0x	(0.3%)	l	-
Peugeot S.A.	ENXTPA:UG	15.26	79.8%	12,183	8,416	1.6x	1.4x	1.3x	1.3x	6.7x	7.7x	7.1x	6.6x	NM	(0.1%)		_
Renault SA	ENXTPA:RNO	84.78	77.3%	24,855	58,034	11.0x	9.1x	8.2x	8.3x	9.6x	6.3x	5.7x	5.4x	6.2x	_		3.1%
Tesla Motors, Inc.	TSLA	196.61	73.0%	29,234	29,653	NM	NM	23.5x	14.4x	NM	NM	NM	41.2x	-1.2x	(3.6%)		_
Toyota Motor Corporation	TSE:7203	58.12	76.4%	171,582	287,376	6.8x	8.9x	10.5x	10.6x	10.0x	NM	11.3x	NM	2.6x	-		1.9%
Volkswagen AG	XTRA:VOW3	\$ 132.42	85.0%	\$ 70,519	\$ 199,756	11.1x	6.6x	5.9x	5.5x	24.3x	5.9x	5.5x	5.0x	7.1x	_		0.7%
Mean						7.9x	7.5x	8.7x	7.8x	10.2x	6.4x	6.6x	9.4x	4.2x			
Median						9.4x	8.6x	7.9x	7.7x	8.7x	6.3x	6.3x	6.1x	5.0x			
COMMERCIAL VEHICLES																	
Navistar International Corporat	i NAV	\$ 22.63	94.3%	\$ 1,847	\$ 6,277	14.8x	10.8x	10.0x	8.1x	NM	NM	20.4x	10.4x	10.4x	(1.1%)		-
Oshkosh Corporation	OSK	54.91	95.1%	4,035	4,957	10.4x	9.9x	8.6x	8.0x	22.0x	18.8x	15.3x	14.2x	1.9x	(1.9%)		_
PACCAR Inc.	PCAR	59.03	97.0%	20,692	25,792	9.8x	12.0x	12.6x	11.5x	15.3x	14.8x	16.2x	14.9x	1.9x	-	I	0.4%
Spartan Motors Inc.	SPAR	9.47	90.2%	326	291	NM	16.2x	11.1x	8.1x	NM	30.1x	24.9x	18.2x	NM	(1.1%)	<u> </u>	_
Wabash National Corp.	WNC	\$ 13.90	92.9%	\$ 888	\$ 983	3.8x	4.1x	5.5x	6.2x	7.0x	7.4x	10.4x	11.2x	0.4x	(2.4%)		_
Mean						9.7x	10.6x	9.6x	8.4x	14.8x	17.8x	17.4x	13.8x	3.7x			
Median						10.1x	10.8x	10.0x	8.1x	15.3x	16.8x	16.2x	14.2x	1.9x			
RENTAL																	
Avis Budget Group, Inc.	CAR	\$ 32.56	61.4%	\$ 2,956	\$ 17,141	16.6x	20.0x	19.1x	21.0x	14.0x	10.8x	9.4x	10.1x	13.8x	(4.8%)		-
Mean						16.6x	20.0x	19.1x	21.0x	14.0x	10.8x	9.4x	10.1x	13.8x			
Median						16.6x	20.0x	19.1x	21.0x	14.0x	10.8x	9.4x	10.1x	13.8x			
DEALERS																	
Asbury Automotive Group, Inc.	ABG	\$ 54.02	61.6%	\$ 1,197	\$ 3,033	9.3x	9.5x	9.1x	8.5x	9.4x	8.9x	8.1x	7.9x	5.6x	(3.0%)		-
AutoCanada Inc.	TSX:ACQ	18.41	65.8%	503	1,131	12.4x	13.9x	12.5x	11.0x	17.8x	13.7x	11.7x	9.3x	6.5x	_		9.1%
AutoNation, Inc.	AN	49.27	75.2%	5,030	11,486	11.4x	11.3x	10.7x	10.4x	12.3x	11.6x	10.5x	10.0x	6.4x	_		1.1%
CarMax Inc.	КМХ	52.33	86.1%	9,960	21,123	17.7x	17.2x	16.1x	16.5x	16.6x	16.2x	14.8x	13.5x	9.4x	(1.9%)	_	-
Group 1 Automotive Inc.	GPI	63.87	71.3%	1,308	4,200	9.9x	10.9x	10.4x	10.0x	8.5x	8.5x	7.9x	7.8x	6.8x	(0.0%)		_
Lithia Motors Inc.	LAD	94.72	74.8%	2,383	4,396	11.2x	11.0x	10.3x	9.7x	13.0x	12.4x	11.3x	10.8x	5.1x	(0.8%)	I	_
Penske Automotive Group, Inc.	. PAG	47.97	93.1%	4,086	8,718	13.1x	13.1x	12.6x	12.0x	13.8x	12.3x	11.3x	10.5x	6.9x	(0.4%)	I	_
Rush Enterprises, Inc.	RUSH.B	24.00	92.9%	957	2,410	9.9x	16.2x	15.7x	13.2x	19.6x	NM	NM	NM	5.9x	(1.3%)	i	_
Sonic Automotive Inc.	SAH	\$ 19.26	74.7%	\$ 875	\$ 3,211	10.3x	11.3x	10.9x	10.0x	9.0x	9.2x	8.4x	7.8x	7.5x	_		2.4%
Mean						11.7x	12.7x	12.0x	11.3x	13.3x	11.6x	10.5x	9.7x	6.7x			
Median						11.2x	11.3x	10.9x	10.4x	13.0x	12.0x	10.9x	9.7x	6.5x			

Source: Capital IQ, Company Filings

Notes:

(1) All values converted to USD at the exchange rate of the date above
(2) Definitions: LTM = Last Twelve Months; EBITDA = Earnings Before Interest, Taxes, Depreciation, and Amortization; P/E = Stock Price / Earnings Per Share

AUTOMOTIVE AFTERMARKET INVESTMENT BANKING TEAM

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