

Jefferies Tech Trek 2022

SEPTEMBER 20 – 22, 2022

Tel Aviv, Israel | #TechTrek

Jefferies Tech Trek 6.0 is a curated event with the singular focus of providing a platform for leading global investors to efficiently and effectively engage with the Israeli tech ecosystem. This intimate 2-day event brings together a select group of global institutional and private capital investors alongside Israel's top VCs to meet with The Scale Up Nation's most exciting and innovative private and public companies. You are invited to join us for insightful panels, fireside chats, 1:1 meetings and intimate networking events. *For registration, please contact your Jefferies agent. Hotel information can be found on our conference website once you are registered.*

AGENDA

[DETAILED AGENDA ON PAGES 3 & 4](#)

TUESDAY, SEPTEMBER 20, 2022

6:30PM – 9:00PM: Evening Welcome Reception

WEDNESDAY, SEPTEMBER 21, 2022

8:00AM – 9:15AM: Breakfast

9:30AM – 12:45PM: Keynotes, Panels and Fireside Chats

12:45PM – 1:45PM: Networking Lunch

12:45PM – 1:45PM: Security Software

Working Lunch

1:15PM – 5:30PM: 1x1 and Small

Group Meetings

6:00PM – 9:00PM: Beach Sunset Cocktail Party

THURSDAY, SEPTEMBER 22, 2022

8:00AM – 9:30AM: Breakfast

9:45AM – 12:45PM: Keynotes, Panels and Fireside Chats

12:45PM – 1:15PM: Networking Lunch

1:15PM – 5:30PM: 1x1 and Small

Group Meetings

5:30PM – 7:30PM: Closing Cocktail Reception

FRIDAY, SEPTEMBER 23, 2022

9:00AM – 5:30PM: Optional Jerusalem Tour

JEFFERIES HOSTS

Rich Handler, CEO

INVESTMENT BANKING

Raphael Bejarano, Co-Head of Global Investment Banking

Andrea Lee, Co-Head of Global Investment Banking

Dominic Lester, European Head of Investment Banking

Daniel Avrutsky, MD, HCM and Payments Software

Gunjeet Baweja, MD, Semis and Electronics

Phil Berkowitz, Global Co-Head of Technology

Simon Brown, MD, EMEA Technology M&A

Sean Costello, MD, Mobility Technology

Cully Davis, Vice Chairman of ECM and Head of West Coast Tech

Ashley Delp Walker, Global Head of Equity Syndicate and Privates

Luca Egidio, MD, EMEA Cloud Infrastructure & Services

Stephen Gavalas, MD, Industrial Technology

Jason Greenberg, Global Head of Technology Advisory

Adarsh Gupta, MD, Marketing / CX Technology

Chris Hayes, MD, Mobility Technology

Cameron Lester, Global Co-Head of Technology

Enrico Magnifico, MD, Strategic Equity

John Metz, MD, Cybersecurity and Infrastructure Software

Evan Osheroff, MD, Software

Barry Rawla, MD, EMEA Technology

Tim Roepke, MD, Infrastructure Software

Nandan Shinkre, Head of European TMT

Justin Smolkin, Head of US Tech ECM

Vikram Sood, MD, Security Software

Steve West, Head of Software

Alexander Yavorsky, Joint Global Head of Financial Institutions

ISRAEL COVERAGE

Natti Ginor, Head of Israel Investment Banking

Omer Geller, SVP, Israel Investment Banking

Yosef Angster, Associate, Israel Investment Banking

Shoshana Oster, Associate, Israel Investment Banking

Lior Shimonovich, Head of Israel Equity Sales

Nimrod Tevet, Analyst, Israel Equity Sales

Yoash Zabary, Head of Israel Fixed Income

EQUITIES & WEALTH MANAGEMENT

Bill Bell, Global Head of Electronic and Program Trading

Laurie Goodman, Head of Private Wealth Investments

Bob Constant, MD, Private Wealth Management

EQUITY RESEARCH

Jerry Dellis, European Telecom Analyst

Mark Lipacis, Semiconductor Analyst

George Notter, Telecom & Networking Equipment Analyst

Samad Samana, Software Analyst

Brent Thill, Internet & Software Analyst

Andrew Uerkwitz, Interactive Entertainment Analyst

William Beavington, Global Tech Sector Specialist

STRATEGY

Shannon Murphy, Head of Strategic Content

David Zervos, Chief Market Strategist

CORPORATE

Ramin Safai, Global CISO and Head of Tech Infrastructure